

Tally vs. Real ERPs

Feature	Tally Prime	Real ERPs (e.g. SAP, Oracle EBS, iDempiere, ERPNext etc.)
Target Clientele	Small size, family managed, individual centric conservative businesses with poor GRC practices	Process driven mid and large size organisations with best GRC practices
USP	Focus on financial accounting and GFT compliance only with ease of operations for the clerical staff and cooking books for tax filing purposes	Capture of all the enterprise-wide business processes to serve as a 'single source of truth' and to server as a tool of real-time control & decision making
IFC / ICoFR / SOX compliant	Since main focus is on ease of use for the clerical staff and window dressing / cooking of books for tax filing, controlling features are very weak or non-existent	Can be configured for global best practices (COSO / CoBIT) in ITGC and Automated Application Controls (ITAC)
Access and Workflow based Controls	- Very basic user based access control with no workflow feature - Administrator's and technical staff's access can not be restricted	- Role based access controls (RBAC) and workflow based approval / release strategies can be implemented to comply with authority matrices, principles of SoD and 'Need to have / know' etc. - Administrator and technical staff's access on the business transactions & reports can be restricted
Deletion of transaction	Transactions can be deleted easily without any trace	Once entered any transaction can not be deleted. It can only be reversed with proper authorisations and verifiable trail.
Audit Trail on the transaction	No transaction-wise user trail available	Audit-trail on the transactions can be maintained with user ID, date & time stamp etc.
Portable devices access	Available only for Windows based PCs	Can be accessed via any Android / Apple OS based devices (e.g. Smartphones, Tablets etc.)
Period / Financial years wise restrictions	Only very basic back date restriction is possible	Complicated period / financial year based restrictions can be implemented
User Profile	Preferred by non-qualified accountants and small CA firms who are never exposed to best practices and professionally managed organisations	Endorsed by management and GRC professionals with past experience in SOP driven, professionally managed MNCs
Load bearing capabilities	Based on the proprietary & single tier architecture which slows down with transactions volume, data size, no. of users etc.	Application and server capacity can be planned to handle any amount of transaction volume / data size / no. of concurrent users etc.
Installation base	Presence in India and undeveloped Asian & African countries only	World-wide installation base
Upstream and downstream Data Sharing	One-way manual flat file based data sharing can be created via proprietary TDL programming only	Easy & real-time two-way data-sharing any other business applications like HRMS, CRM, POS, Web-stores etc. via ODBC, JDBC, Jboss, Web services etc.
Interface with other applications	Manual interface with other applications can be created via proprietary TDL programming only	Easy & real-time interface with any other business applications like HRMS, CRM, POS, Web-stores etc. via simple and open API
Cloud installation	Internet access feature can be obtained through Tally Solution only	Cloud hosting is available