



Introduction to Business Process Management





1. Which of the following statement about business is not true?

A: It is an economic activity.

B: It is conducted with the purpose of earning profits.

C: It is pursued mainly to satisfy the material needs of the society.

D: It is conducted to avoid competition in the market.



3. A business process comprises a combination of number of such independent or interdependent processes as:

A: Developing new products

B: Customer's order processing by the firm

C: Bill payment system

D: All of the above



An aspiring CA in his interview was asked to provide correct sequence of the following sub- processes that represent accounting process flow. The sub- processes are-

- i. Source document
- ii. Financial statement
- iii. Adjustment
- iv. Ledger
- v. Adjusted trial balance
- vi. Closing entries
- vii. Journal
- viii. Trial balance

A: i, ii, iv, iii, iv, viii, vii, vi

B: i, vii, iv, viii, iii, v, vi, ii

C: i, iii, iv, ii, iv, viii, vii, vi

D: i, viii, ii, iv, iii, iv, vii, vi



5. Process Owner is the key person in _____.

A: Functional organization

B: Traditional organization

C: Modern organization

D: All of the above organizations





6. Functional Executive is the key person in _____.

A: Traditional organisation

B: Modern organisation

C: Process organisation

D: All of the above





10. “Barrier to communication between different functions” is a weakness of _____.

A: Process Organization

B: Traditional Organization

C: Functional Organization

D: Both “B” and “C”



13. In which of the following duplication of functional expertise is exercised?

A: Traditional organisation

B: Modern organisation

C: Functional organisation

D: All of the above



14. Barrier to communication between different functions is a limitation of _____.

A: Modern organisation

B: Traditional organisation

C: Process organisation

D: All of the above



16. _____ supports differentiation strategy.

A: Traditional organisation

B: Functional organisation

C: Modern organisation

D: All of the above



20. _____ covers the business processes involved in recording and processing accounting events of a company.

A: O2C cycle

B: Accounting cycle

C: P2P cycle

D: Inventory cycle



25. _____ involves transactional flow of data from the initial point of documenting a customer order to the final point of collecting the cash.

A: Sales cycle

B: P2P cycle

C: Accounting cycle

D: Inventory cycle



30. _____ are the high- level processes that are typically specified in textual form.

A: Organisational business processes

B: Operational business processes

C: Implemented business processes

D: All of the above



31. The _____ is broken down into operational goals.

A: Business strategy

B: Organisational processes

C: Operational processes

D: Implementation processes



36. _____ contain information on the execution of the process activities and the technical and organizational environment in which they will be executed.

A: Organisational business processes

B: Operational business processes

C: Implemented business processes

D: Management Processes



45. Which of the following phases of Business Process Management-Life cycle involves project preparation, blue printing, realization, final preparation, going live and support?

A: Analysis phase

B: Design phase

C: Implementation phase

D: Run phase



43. Which of the following phases of Business Process Management-Life cycle involves analysis of the current environment and current processes, identification of needs and definition of requirements?

A: Design phase

B: Implementation phase

C: Analysis phase

D: Run phase



46. Which of the following phases of Business Process Management-Life cycle involves business process execution or deployment and business process monitoring?

A: Analysis phase

B: Run and monitor phase

C: Design phase

D: Implementation phase



44. Which of the following phases of Business Process Management-Life cycle involves evaluation of potential solutions to meet the identified needs, business process designing and business process modelling?

A: Design phase

B: Analysis phase

C: Implementation phase

D: Run phase



47. Which of the following phases of Business Process Management-Life cycle involves iteration for continuous improvement?

A: Analysis phase

B: Design phase

C: Implementation phase

D: Optimize



48. Six Sigma is a business strategy developed by _____ in 1986 to achieve process improvement.

A: Motorola

B: Google

C: Apple

D: Microsoft



“_____ fundamental revision and radical redesign of processes to reach spectacular improvements in critical and contemporary measurements of efficiency, such as costs, quality, service and quickness.”

A: TQM

B: Benchmarking

C: BPR

D: Six Sigma



50. _____ is a people-focused management system that aims at continual increase in customer satisfaction at continually lower real cost.

A: Six sigma

B: BPM

C: Total Quality Management

D: All of the above



52. Business Process Reengineering (BPR) is a business management strategy, originally pioneered in the early 1990s by _____.

A: Michael Hammer

B: James Champy

C: Michael porter

D: Arthur D. Little



56. Which one of the following is not “BPM Principles”?

A: Role of IT

B: Processes are Assets

C: Processes create consistent value

D: Intermittent improvement of processes





57. Senior Management's commitment is needed for successful BPM. This is called _____.

A: Bottom-up commitment

B: Horizontal commitment

C: Top-bottom commitment

D: None of the above



59. BPR, TQM and Six Sigma are tools for-

A: Process devaluation

B: Performance evaluation

C: Processes Improvement

D: Assets valuation



60. In six sigma the most appropriate solution is identified using solution prioritization matrix and validated by using _____.

A: Root cause analysis

B: CTC analysis

C: CTQ analysis

D: Pilot testing



61. Cost and benefit analysis is performed to validate the financial benefit of the solution under _____.

A: Define Phase

B: Measure Phase

C: Control Phase

D: Improve Phase



64. Which of the following statement is incorrect in the explanation of BPR definition?

A: Fundamental: What is the company's basic style of working?

B: Radical: All existing procedures and structures must be forgotten and new styles of working must be discovered. Changes must be made at the very root.

C: Spectacular: Spectacular changes must be discovered, which might also be marginal improvements in BPs.

D: Processes: Redesign must be fixed on the processes not on the tasks, jobs, people, or structures.



61. Cost and benefit analysis is performed to validate the financial benefit of the solution under _____.

A: Define Phase

B: Measure Phase

C: Control Phase

D: Improve Phase



The business process levels in an organization involves following elements.

- i. Implemented BPs
- ii. Organizational BPs
- iii. Goals
- iv. Operational BPs
- v. Business Strategy

You are supposed to arrange the above in a correct sequence.

A: i, ii, iv, iii, v

B: iv, iii, v, ii, i

C: i, iii, iv, ii, v

D: v, iii, ii, iv, i

30

“Process management involves concerted efforts to map, improve, and adhere to organizational processes.” There are several steps to manage a BP:

- i. To map the tasks to the roles involved in the process.
- ii. To set up the organizational process that creates value throughout the organization.
- iii. To implement the steps (tasks) in the process.
- iv. To define the steps (tasks) in the process.
- v. To establish performance measures to improve the process.

You are required to arrange them in the correct sequence/order.

A: v , i, ii, iv, iii

B: iv, iii, v, ii, i

C: i, iii, iv, ii, v

D: iv, i, iii, v, ii

30

There are several Phases of Business Process Management-Life cycle.

- i. Run and monitor phase
- ii. Optimize phase
- iii. Design phase
- iv. Analysis phase
- v. Implementation phase

You are required to arrange them in the correct sequence/order.

A: v , i, ii, iv, iii

B: iv, iii, v, ii, i

C: iv, iii, v, i, ii

D: i, iii, iv, ii, v

30

Which of the following Six Sigma methodology is meant for improvement in the existing products, services, processes and practices?

A: DMAIC

B: DMADV

C: DMANV

D: None of the above





“ _____ is a management approach for an organization, centered on quality, based on the participation of all its members and aiming at long-term success through customer satisfaction, and benefits to all members of the organization and to society.”

A: DMAIC

B: DMADV

C: TQM

D: BPR



Which of the following is not a BPR success factor?

A: IT enabled BPR

B: Effective change management

C: Occasional improvement

D: BPR Team

