Question 1

X Ltd. is interested in expanding its operation and planning to install manufacturing plant at US. For the proposed project it requires a fund of $ 10 million (net of issue expenses/ floatation cost). The estimated floatation cost is 2%. To finance this project it proposes to issue GDRs.

You as a financial consultant is required to compute the number of GDRs to be issued and cost of the GD R with the help of following additional information.

(i) Expected market price of share at the time of issue of GDR is ₹ 250 (Face Value ₹ 100)

(ii) 2 Shares shall underly each GDR and shall be priced at 10% discount to market price.

(iii) Expected exchange rate ₹ 60/$.

(iv) Dividend expected to be paid is 20% with growth rate of 12%.

Solution

Net Issue Size = $10 million

$$\text{Gross Issue Size} = \frac{\$10\text{ million}}{0.98} = \$\ 10.204\text{ million}$$

Issue Price per GDR in ₹ (250 x 2 x 90%)	₹ 450
Issue Price per GDR in $ (₹ 450/ ₹ 60)	$ 7.50
Dividend Per GDR (D_1) (₹ 20 x 2)	₹ 40
Net Proceeds Per GDR (₹ 450 x 0.98)	₹ 441.00

(a) Number of GDR to be issued

$$\frac{\$10.204\text{ million}}{\$7.50} = 1.3605\text{ million}$$

(b) Cost of GDR to X Ltd.

$$k_e = \frac{40.00}{441.00} + 0.12 = 21.07\%$$

Question 2

Perfect Inc., a U.S. based Pharmaceutical Company has received an offer from Aidscure Ltd., a company engaged in manufacturing of drugs to cure Dengue, to set up a manufacturing unit in Baddi (H.P.), India in a joint venture.

As per the Joint Venture agreement, Perfect Inc. will receive 55% share of revenues plus a royalty @ US $0.01 per bottle. The initial investment will be ₹ 200 crores for machinery and factory. The scrap value of machinery and factory is estimated at the end of five (5) year to be ₹ 5 crores. The machinery is depreciable @ 20% on the value net of salvage value using Straight Line Method. An initial working capital to the tune of ₹ 50 crores shall be required and thereafter ₹ 5 crores each year.

As per GOI directions, it is estimated that the price per bottle will be ₹ 7.50 and production will be 24 crores bottles per year. The price in addition to inflation of respective years shall be increased by ₹ 1 each year. The production cost shall be 40% of the revenues.

The applicable tax rate in India is 30% and 35% in US and there is Double Taxation Avoidance Agreement between India and US. According to the agreement tax credit shall be given in US for the tax paid in India. In both the countries, taxes shall be paid in the following year in which profit have arisen.

The Spot rate of $ is ₹ 57. The inflation in India is 6% (expected to decrease by 0.50% every year) and 5% in US.

As per the policy of GOI, only 50% of the share can be remitted in the year in which they are earned and remaining in the following year.

Though WACC of Perfect Inc. is 13% but due to risky nature of the project it expects a return of 15%.

Determine whether Perfect Inc. should invest in the project or not (from subsidiary point of view).

Solution

Working Notes:

1. Estimated Exchange Rates (Using PPP Theory)

Year	0	1	2	3	4	5	6
Exchange rate	57	57.54	57.82	57.82	57.54	56.99	56.18

2. Share in sales

Year	1	2	3	4	5
Annual Units in crores	24	24	24	24	24
Price per bottle (₹)	7.50	8.50	9.50	10.50	11.50
Price fluctuating Inflation Rate	6.00%	5.50%	5.00%	4.50%	4.00%
Inflated Price (₹)	7.95	8.97	9.98	10.97	11.96
Inflated Sales Revenue (₹ Crore)	190.80	215.28	239.52	263.28	287.04
Sales share @55%	104.94	118.40	131.74	144.80	157.87

3. Royalty Payment

Year	1	2	3	4	5
Annual Units in crores	24	24	24	24	24
Royalty in $	0.01	0.01	0.01	0.01	0.01
Total Royalty ($ Crore)	0.24	0.24	0.24	0.24	0.24
Exchange Rate	57.54	57.82	57.82	57.54	56.99
Total Royalty (₹ Crore)	13.81	13.88	13.88	13.81	13.68

4. Tax Liability

(₹ Crore)

Year	1	2	3	4	5
Sales Share	104.94	118.40	131.74	144.80	157.87
Total Royalty	13.81	13.88	13.88	13.81	13.68
Total Income	118.75	132.28	145.61	158.61	171.55
Less: Expenses					
Production Cost	41.98	47.36	52.69	57.92	63.15
Depreciation	39.00	39.00	39.00	39.00	39.00
PBT	37.77	45.92	53.92	61.69	69.40
Tax on Profit @30%	11.33	13.78	16.18	18.51	20.82
Net Profit	26.44	32.14	37.74	43.18	48.58

5. Free Cash Flow

(₹ Crore)

Year	0	1	2	3	4	5	6
Sales Share	0.00	104.94	118.40	131.74	144.80	157.87	0.00
Total Royalty	0.00	13.81	13.88	13.88	13.81	13.68	0.00
Production Cost	0.00	-41.98	-47.36	-52.69	-57.92	-63.15	0.00
Initial Outlay	-200.00	0.00	0.00	0.00	0.00	0.00	0.00
Working Capital	-50.00	-5.00	-5.00	-5.00	-5.00	70.00	0.00
Scrap Value	0.00	0.00	0.00	0.00	0.00	5.00	0.00
Tax on Profit	0.00	0.00	-11.33	-13.78	-16.18	-18.51	-20.82
Free Cash Flow	**-250.00**	**71.77**	**68.59**	**74.15**	**79.51**	**164.89**	**-20.82**

6. Remittance of Cash Flows

(₹ Crore)

Year	0	1	2	3	4	5	6
Free Cash Flow	-250.00	71.77	68.59	74.15	79.51	164.89	-20.82
50% of Current Year Cash Flow	0.00	35.89	34.29	37.07	39.76	82.45	0.00
Previous year remaining cash flow	0.00	0.00	35.88	34.30	37.08	39.75	82.44
Total Remittance	**-250.00**	**35.88**	**70.17**	**71.37**	**76.84**	**122.20**	**61.62**

NPV of Project under Appraisal

Year	0	1	2	3	4	5	6
Total Remmitance (₹ Crore)	-250.00	35.88	70.17	71.37	76.84	122.20	61.62
Exchange Rate	57.00	57.54	57.82	57.82	57.54	56.99	56.18
Remmitance ($mn)	-43.86	6.24	12.14	12.34	13.35	21.44	10.97
US Tax @35% ($mn)	0.00	0.00	2.18	4.25	4.32	4.67	7.50
Indian Tax ($mn)	0.00	0.00	1.96	2.38	2.82	3.25	3.71
Net Tax ($mn)	0.00	0.00	0.22	1.87	1.51	1.42	3.79
Net Cash Flow ($mn)	-43.86	6.24	11.92	10.47	11.84	20.02	7.18
PVF	1.000	0.870	0.756	0.658	0.572	0.497	0.432
Present Value ($mn)	-43.86	5.43	9.01	6.89	6.77	9.95	3.10
Net Present Value ($mn)							= -2.71

Decision: Since NPV of the project is negative, Perfect inc. should not invest in the project.

Question 3

Its Entertainment Ltd., an Indian Amusement Company is happy with the success of its Water Park in India. The company wants to repeat its success in Nepal also where it is planning to establish a Grand Water Park with world class amenities. The company is also encouraged by a marketing research report on which it has just spent ₹ 20,00,000 lacs.

The estimated cost of construction would be Nepali Rupee (NPR) 450 crores and it would be completed in one years time. Half of the construction cost will be paid in the beginning and rest at the end of year. In addition, working capital requirement would be NPR 65 crores from the year end one. The after tax realizable value of fixed assets after four years of operation is expected to be NPR 250 crores. Under the Foreign Capital Encouragement Policy of Nepal, company is allowed to claim 20% depreciation allowance per year on reducing balance basis subject to maximum capital limit of NPR 200 crore. The company can raise loan for theme park in Nepal @ 9%.

The water park will have a maximum capacity of 20,000 visitors per day. On an average, it is expected to achieve 70% capacity for first operational four years. The entry ticket is expected to be NPR 220 per person. In addition to entry tickets revenue, the company could earn revenue from sale of food and beverages and fancy gift items. The average sales expected to be NPR 150 per visitor for food and beverages and NPR 50 per visitor for fancy gift items. The sales margin on food and beverages and fancy gift items is 20% and 50% respectively. The park would open for 360 days a year.

The annual staffing cost would be NPR 65 crores per annum. The annual insurance cost would be NPR 5 crores. The other running and maintenance costs are expected to be NPR 25 crores in the first year of operation which is expected to increase NPR 4 crores every year. The company would apportion existing overheads to the tune of NPR 5 crores to the park.

All costs and receipts (excluding construction costs, assets realizable value and other running and maintenance costs) mentioned above are at current prices (i.e. 0 point of time) which are expected to increase by 5% per year.

The current spot rate is NPR 1.60 per ₹. The tax rate in India is 30% and in Nepal it is 20%.

The current WACC of the company is 12%. The average market return is 11% and interest rate on treasury bond is 8%. The company's current equity beta is 0.45. The company's funding ratio for the Water Park would be 55% equity and 45% debt.

Being a tourist Place, the amusement industry in Nepal is competitive and very different from its Indian counterpart. The company has gathered the relevant information about its nearest competitor in Nepal. The competitor's market value of the equity is NPR 1850 crores and the debt is NPR 510 crores and the equity beta is 1.35.

State whether Its Entertainment Ltd. should undertake Water Park project in Nepal or not.

Solution

Working Notes:

1. Calculation of Cost of Funds/ Discount Rate

Competing Company's Information	
Equity Market Value	1850.00
Debt Market Value	510.00
Equity Beta	1.35

Assuming debt to be risk free i.e. beta is zero, the beta of competitor is un-geared as follows:

$$\text{Asset Beta} = \text{Equity Beta} \times \frac{E}{E + D(1-t)} = 1.35 \times \frac{1850}{1850 + 510(1-0.20)} = 1.106$$

Equity beta for Its Entertainment Ltd. in Nepal

Assets beta in Nepal	1.106
Ratio of funding in Nepal	
Equity	55.00%
Debt	45.00%

1. $106 = \text{Equity Beta} \times \frac{55}{55 + 45(1-0.30)} = 1.74$

Cost of Equity as per CAPM

Market Return 11.00%

Risk free return 8.00%

Cost of Equity = Risk free return + β (Market Return - Risk free return)

= 8.00% + 1.74(11.00% - 8.00%) = 13.22%

WACC = 13.22% x 0.55 + 9%(1- 0.20) x 0.45 = 10.51%

2. Present Value Factors at the discount rate of 10.51%

Year	0	1	2	3	4	5
PVAF	1.000	0.905	0.819	0.741	0.670	0.607

3. Calculation of Capital Allowances

Year	1	2	3	4
Opening Balance (NPR Crore)	200.00	160.00	128.00	102.40
Less: Depreciation (NPR Crore)	40.00	32.00	25.60	20.48
Closing Balance (NPR Crore)	160.00	128.00	102.40	81.92

Calculation of Present of Free Cash Flow

Year	0	1	2	3	4	5
Expected Annual visitors			5040000	5040000	5040000	5040000
Entry ticket price per visitor (NPR)			242.55	254.68	267.41	280.78
Profit from sale of Food and Beverages per visitor (NPR)			33.08	34.73	36.47	38.29
Profit from sale of Fancy Gift Items per visitor (NPR)			27.56	28.94	30.39	31.91
Revenue per visitor (NPR)			303.19	318.35	334.26	350.98
Total Revenue (NPR crores)			152.81	160.45	168.47	176.89
Less:						
Annual Staffing Cost (NPR crores)			71.66	75.25	79.01	82.96
Annual Insurance Costs (NPR crores)			5.51	5.79	6.08	6.38
Other running and maintenance costs (NPR crores)			25.00	29.00	33.00	37.00
Depreciation Allowances (NPR crores)			40.00	32.00	25.60	20.48
Total Expenses (NPR crores)			142.18	142.03	143.69	146.82
PBT (NPR crores)			10.63	18.41	24.78	30.07
Tax on Profit (NPR crores)			2.13	3.68	4.96	6.01
Net Profit (NPR crores)			8.51	14.73	19.83	24.06
Add: Depreciation Allowances (NPR crores)			40	32	25.6	20.48
Park Construction Cost (NPR crores)	-225	-225				
After tax assets realisation value (NPR crores)						250
Working capital (NPR crores)		-65.00	-3.25	-3.41	-3.58	75.25

Net cash Flow (NPR crores)	-225.00	-290.00	45.26	43.32	41.84	369.78
PVF at discount rate	1.00	0.90	0.82	0.74	0.67	0.61
Present Values (NPR crores)	-225.00	-262.42	37.06	32.10	28.06	224.35

Question 4

Opus Technologies Ltd., an Indian IT company is planning to make an investment through a wholly owned subsidiary in a software project in China with a shelf life of two years. The inflation in China is estimated as 8 percent. Operating cash flows are received at the year end.

For the project an initial investment of Chinese Yuan (CN¥) 30,00,000 will be in land. The land will be sold after the completion of project at estimated value of CN¥ 35,00,000. The project also requires an office complex at cost of CN¥ 15,00,000 payable at the beginning of project. The complex will be depreciated on straight-line basis over two years to a zero salvage value. This complex is expected to fetch CN¥ 5,00,000 at the end of project.

The company is planning to raise the required funds through GDR issue in Mauritius. Each GDR will have 5 common equity shares of the company as underlying security which are currently trading at ` 200 per share (Face Value = ₹ 10) in the domestic market. The company has currently paid the dividend of 25% which is expected to grow at 10% p.a. The total issue cost is estimated to be 1 percent of issue size.

The annual sales is expected to be 10,000 units at the rate of CN¥ 500 per unit. The price of unit is expected to rise at the rate of inflation. Variable operating costs are 40 percent of sales. Fixed operating costs will be CN¥ 22,00,000 per year and expected to rise at the rate of inflation.

The tax rate applicable in China for income and capital gain is 25 percent and as per GOI Policy no further tax shall be payable in India. The current spot rate of CN¥ 1 is ₹ 9.50. The nominal interest rate in India and China is 12% and 10% respectively and the international parity conditions hold

You are required to

(a) Identify expected future cash flows in China and determine NPV of the project in CN¥.

(b) Determine whether Opus Technologies should go for the project or not assuming that there neither there is restriction on the transfer of funds from China to India nor any charges/taxes payable on the transfer of funds.

Solution

Working Notes:

1. Calculation of Cost of Capital (GDR)

Current Dividend (D_0)	2.50
Expected Divedend (D_1)	2.75
Net Proceeds	198.00
Growth Rate	10.00%

$$k_e = \frac{2.75}{198} + 0.10 = 0.1139 \text{ i.e. } 11.39\%$$

2. Calculation of Expected Exchange Rate as per Interest Rate Parity

YEAR	EXPECTED RATE
1	$= 9.50 \times \frac{(1+0.12)}{(1+0.10)} = 9.67$
2	$= 9.50 \times \frac{(1+0.12)^2}{(1+0.10)^2} = 9.85$

3. Realization on the disposal of Land net of Tax

	CN¥
Sale value at the end of project	3500000.00
Cost of Land	3000000.00
Capital Gain	500000.00
Tax paid	125000.00
Amount realized net of tax	3375000.00

4. Realization on the disposal of Office Complex

	(CN¥)
Sale value at the end of project	500000.00
WDV	0.00
Capital Gain	500000.00
Tax paid	125000.00
Amount realized net of tax (A)	375000.00

5. Computation of Annual Cash Inflows

Year	1	2
Annual Units in crores	10000	10000
Price per bottle (CN¥)	540.00	583.20
Annual Revenue (CN¥)	5400000.00	5832000.00
Less: Expenses		
Variable operating cost (CN¥)	2160000.00	2332800.00
Depreciation (CN¥)	750000.00	750000.00
Fixed Cost per annum (CN¥)	2376000.00	2566080.00
PBT (CN¥)	114000.00	183120.00
Tax on Profit (CN¥)	28500.00	45780.00
Net Profit (CN¥)	85500.00	137340.00
Add: Depreciation (CN¥)	750000.00	750000.00
Cash Flow	835500.00	887340.00

(a) Computation of NPV of the project in CN¥

(CN¥)

Year	0	1	2
Initial Investment	-4500000.00		
Annual Cash Inflows		835500.00	887340.00
Realization on the disposal of Land net of Tax			3375000.00
Realization on the disposal of Office Complex			375000.00
Total	-4500000.00	835500.00	4637340.00
PVF @11.39%	1.000	0.898	0.806
PV of Cash Flows	-4500000.00	750279.00	3737696.00
NPV			-12,025

(b) Evaluation of Project from Opus Point of View

(i) Assuming that inflow funds are transferred in the year in which same are generated i.e. first year and second year.

Year	0	1	2
Cash Flows (CN¥)	-4500000.00	835500.00	4637340.00
Exchange Rate (₹/ CN¥)	9.50	9.67	9.85
Cash Flows (₹)	-42750000.00	8079285.00	45677799.00
PVF	1.00	0.893	0.797
PV	-42750000.00	7214802.00	36405206.00
NPV			870008.00

(ii) Assuming that inflow funds are transferred at the end of the project i.e. second year.

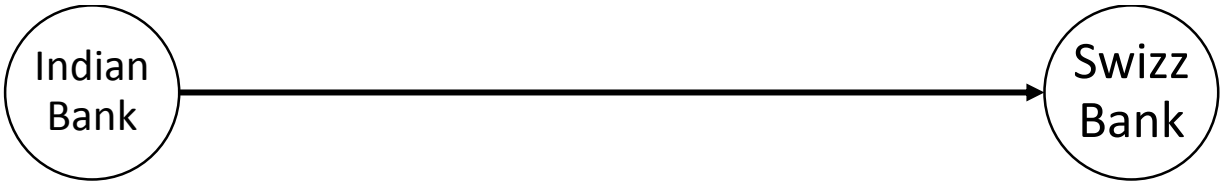
Year	0	2
Cash Flows (CN¥)	-4500000.00	5472840.00
Exchange Rate (Rs./ CN¥)	9.50	9.85
Cash Flows (Rs.)	-42750000.00	53907474.00
PVF	1.00	0.797
	-42750000.00	42964257.00
NPV		214257.00

Nostro Account, Vostro Account and LORO Account

1. **Nostro Account** ***[Ours account with you]***

This is a current account maintained by a domestic bank/dealer with a foreign bank in foreign currency.

Example: Current account of SBI bank (an Indian Bank) with swizz bank in Swizz Franc. (CHF) is a Nastro account.

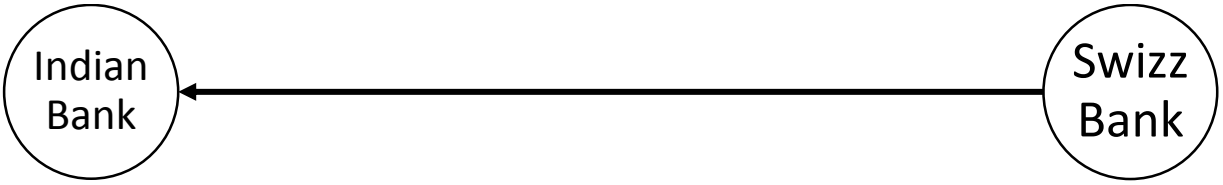


Nostro Account of Indian Bank

2. **<u>Vostro Account</u>** ***[Yours account with us]***

This is a current account maintained by a foreign bank with a domestic bank/dealer in Rupee currency.

Example: Current account of Swizz bank in India with SBI bank in Rupee (Rs.) currency.



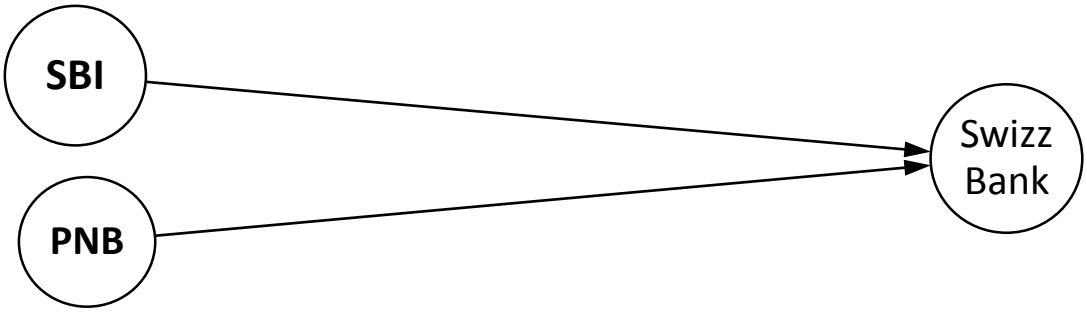
Vastro Account of Swizz Bank

3. **<u>Loro Account</u>** ***[Our account of their Money with you]***

This is a current account maintained by one domestic bank on behalf of other domestic bank in foreign bank in a foreign currency.

In other words, Loro account is a Nastro account for one bank who opened the bank and Loro account for other bank who refers first one account.

Example: SBI opened Current account with swizz bank. If PNB refers that account of SBI for its correspondence, then it is called Loro account for PNB and it is Nostro account for SBI.



1. **Nostro Account of SBI**
2. **PNB refers a/c of SBI for its transaction then it is called Loro account for PNB.**

<u>Exchange Position:</u>

Exchange Position (for CHF currency) of an Indian bank will affect by:

- Purchase/ Sale of foreign currency, (the purchase/ sale of currency may be spot or forward).
- Issue, Cancellation of DD.

- Purchase/ Sale of Bill Receivable.
- Remittance of foreign currency.

Cash Position **(Nostro Account):**

- SPOT purchase/sale of foreign currency (CHF) (Forward purchase/sale of CHF do not affect Nostro account because there is no delivery of currency as on today)
- Receipt/ Payment in CHF.

Note:

SPOT purchase/sale of GHF affects both exchange position as well as Nostro account.
However, forward purchase/sale affects only the exchange position.

Transaction through DD

- At the time of issuing DD Indian bank will decrease its exchange position. i.e. (Bank Book).
- Nostro account will decrease only after presenting DD by Mr. X to his banker.
- If before presenting DD it will cancel, then Indian bank will increase its exchange position.

Transaction through Bill receivable

- Bank buys will bills receivable (Pay Rs.)
- Indian bank will increase exchange position.
- After present on Maturity: Nastro account of Indian bank will increase.
- If B/R dishonor, Indian bank will decrease exchange position and in this case there will be no effect on Nostro account.

QUESTION NO. 5

You as a dealer in foreign exchange have the following position in Swiss Francs on 31st October, 2009:

	Swiss Francs (SF)
Balance in the Nostro A/c Credit	1,00,000
Opening Position Overbought	50,000
Purchased a bill on Zurich	80,000
Sold forward TT	60,000
Forward purchase contract cancelled	30,000
Remitted by TT	75,000
Draft on Zurich cancelled	30,000

What steps would you take, if you are required to maintain a credit Balance of Swiss Francs 30,000 in the Nostro A/c and keep as overbought position on Swiss Francs 10,000?

Solution:

Exchange Position/Currency Position:

Particulars	**Purchase SF**	**Sale SF**
Opening Balance Overbought	50,000	—
Bill on Zurich	80,000	—
Forward Sales - TT	—	60,000
Cancellation of Forward Contract	—	30,000
TT Sales	—	75,000
Draft on Zurich cancelled	30,000	—

	1,60,000	1,65,000
Closing Balance Oversold	5,000	—
	1,65,000	1,65,000

Cash Position (Nostro A/c)

	Credit (SF Comes)	**Debit (SF Goes)**
Opening balance credit	1,00,000	—
TT sales	—	75,000
	1,00,000	75,000
Closing balance (credit)	—	25,000
	1,00,000	1,00,000

Decision:

1. The Bank has to buy spot TT SF 5,000 to increase the balance in Nostro account to SF 30,000.
2. This would bring down the oversold position on SF as Nil.
3. Since the bank requires an overbought position of SF 10,000, it has to buy forward SF 10,000.