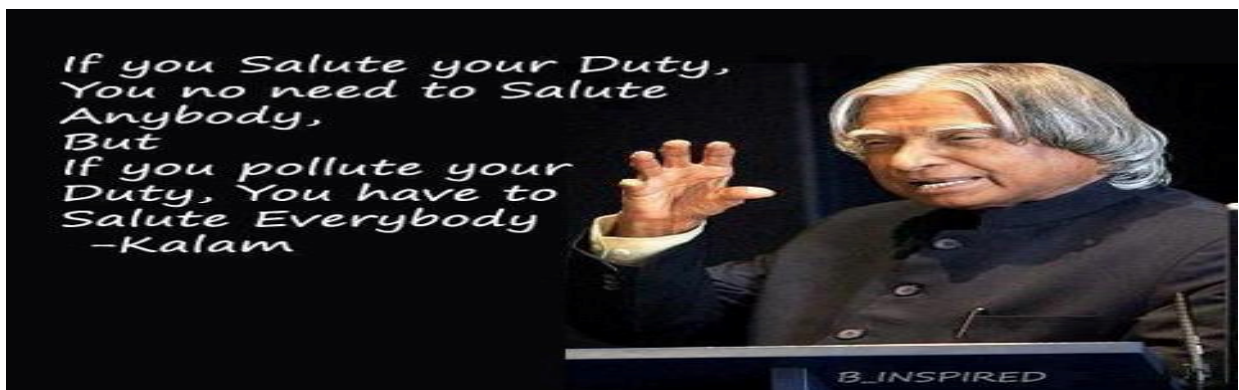
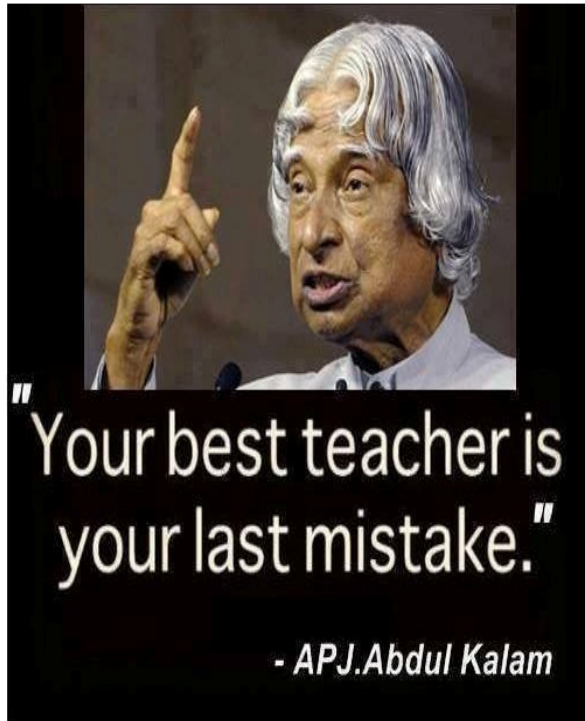
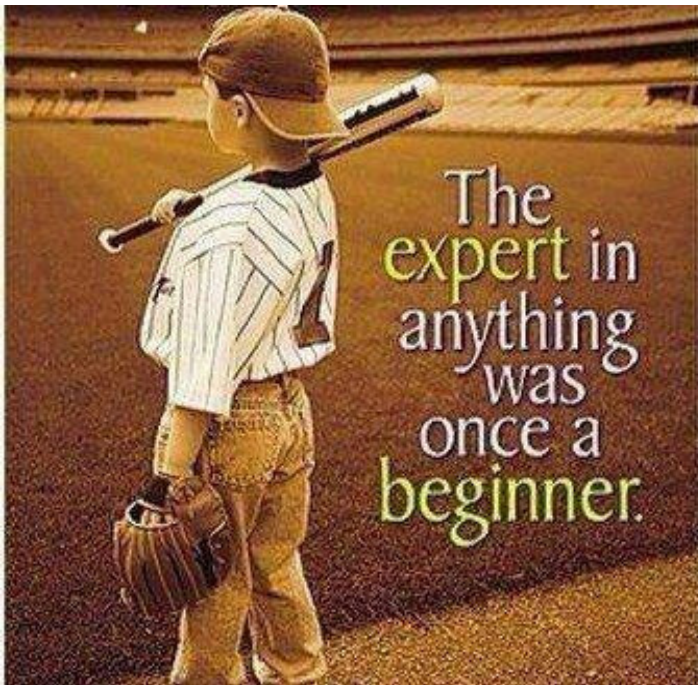


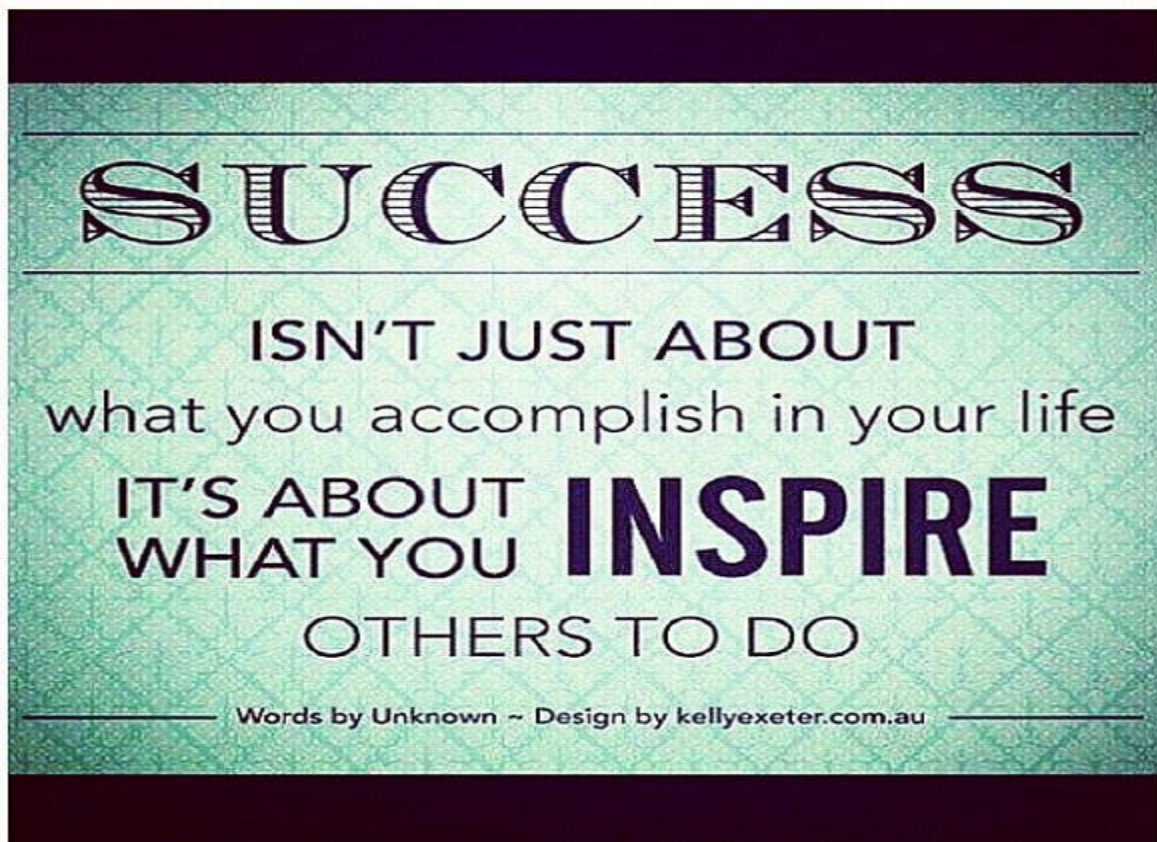
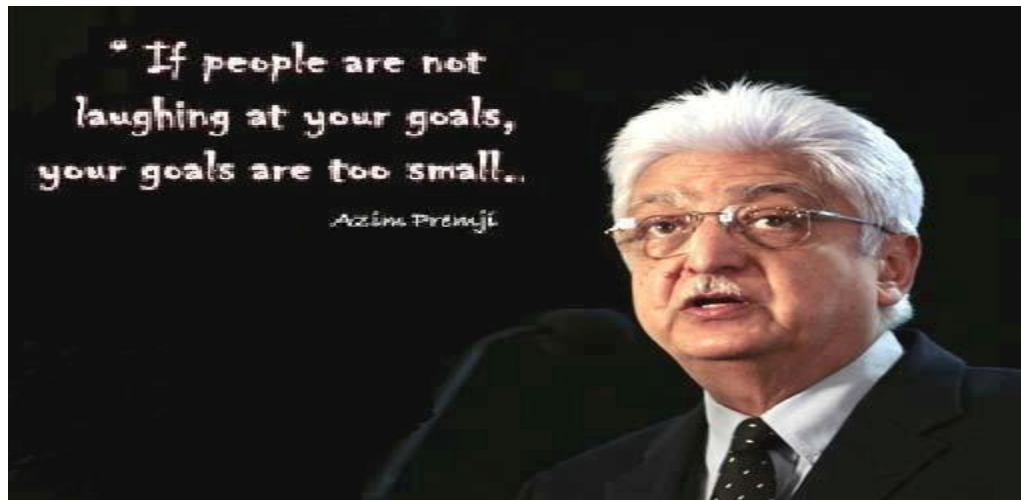


**“HARD WORK BEATS
TALENT WHEN TALENT
DOESN'T WORK HARD”**
-TIM NOTKE



**WHEN YOU
LIVE FOR A SINGLE
PURPOSE, THEN
HARD WORK IS
AN OPTION.
IT'S A NECESSITY.**

STEVE PAVLINA



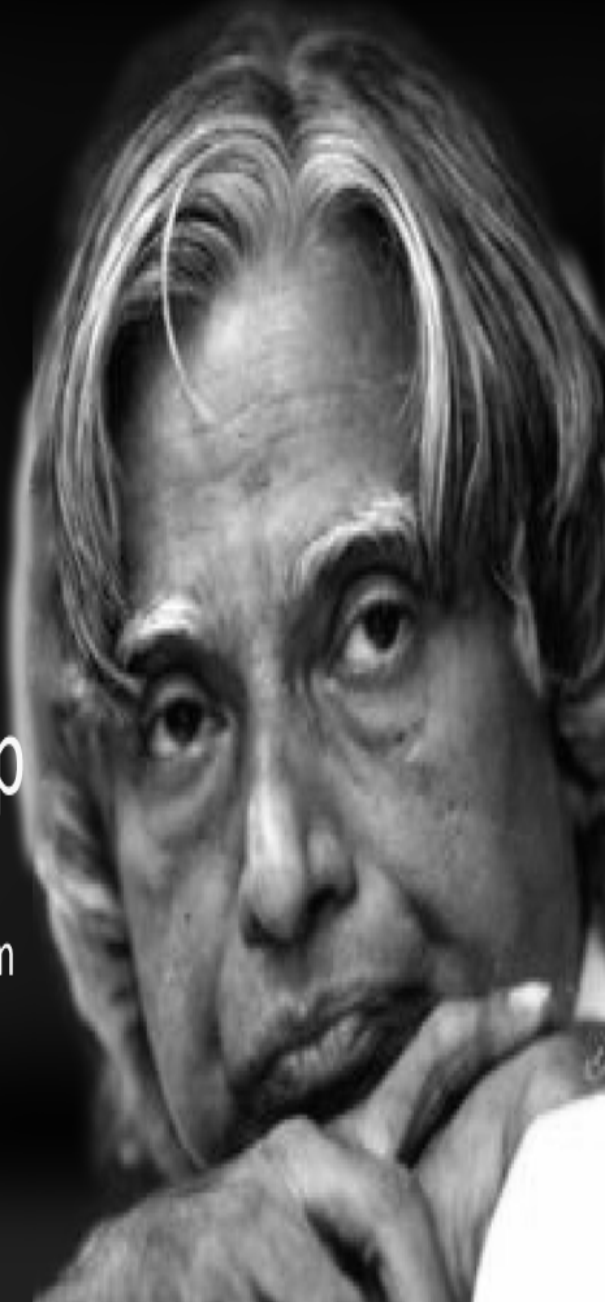
“

Dreams

is not what you see
in sleep

is the thing which
doesn't let you sleep

- A. P. J. Abdul Kalam



Don't wait for the
perfect moment
take the moment
and make it
perfect.



**If you Born Poor
it's not Your Mistake,
But if you Die Poor
it's Your Mistake.**

-Bill Gates



1. **Henry Ford:** While Ford is today known for his innovative assembly line and American-made cars, he Wasn't an instant success. In fact, his early businesses failed and left him broke five time before he founded the successful Ford Motor Company.

2. **Soichiro Honda :** The billion-dollar business that is Honda began with a series of failures and fortunate turns of luck. Honda was turned down by Toyota Motor Corporation for a job after interviewing for a job as an engineer, leaving him jobless for quite some time. He started making scooters of his own at home, and spurred on by his neighbors, finally started his own business.

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3. **Akio Morita** : You may not have heard of Morita but you' ve undoubtedly heard of his company, Sony. Sony' s first product was a rice cooker that unfortunately didn' t cook rice so much as burn it, selling less than 100 units. This first setback didn' t stop Morita and his partners as they pushed forward to create a multi-billion dollar company.

4. **Bill Gates**: Gates didn' t seem like a shoe-in for success after dropping out of Harvard and starting a failed first business with Microsoft co-founder Paul Allen called Traf-O-Data. While this early idea didn' t work, Gates' later work did, creating the global empire that is Microsoft.

5. **Harland David Sanders**: Perhaps better known as Colonel Sanders of Kentucky Fried Chicken fame, Sanders had a hard time selling his chicken at first. In fact, his famous secret chicken recipe was rejected 1,009 times before a restaurant accepted it.

6. **Walt Disney** : Today Disney rakes in billions from merchandise, movies and theme parks around the world, but Walt Disney himself had a bit of a rough start. He was fired by a newspaper editor because, “he lacked imagination and had no good ideas.” After that, Disney started a number of businesses that didn’t last too long and ended with bankruptcy and failure. He kept plugging along, however, and eventually found a recipe for success that worked.

7. **Albert Einstein** : Most of us take Einstein’s name as synonymous with genius, but he didn’t always show such promise. Einstein did not speak until he was four and did not read until he was seven, causing his teachers and parents to think he was mentally handicapped, slow and anti-social. Eventually, he was expelled from school and was refused admittance to the Zurich Polytechnic School. It might have taken him a bit longer, but most people would agree that he caught on pretty well in the end, winning the Nobel Prize and changing the face of modern physics.

8. **Charles Darwin**: In his early years, Darwin gave up on having a medical career and was often chastised by his father for being lazy and too dreamy. Darwin himself wrote, “I was considered by

all my masters and my father, a very ordinary boy, rather below the common standard of intellect.”

Perhaps they judged too soon, as Darwin today is well-known for his scientific studies.

9. Thomas Edison: In his early years, teachers told Edison he was “too stupid to learn anything.” Work was no better, as he was fired from his first two jobs for not being productive enough. Even as an inventor, Edison made 1,000 unsuccessful attempts at inventing the light bulb. Of course, all those unsuccessful attempts finally resulted in the design that worked.

10. Orville and Wilbur Wright: These brothers battled depression and family illness before starting the bicycle shop that would lead them to experimenting with flight. After numerous attempts at creating flying machines, several years of hard work, and tons of failed prototypes, the brothers finally created a plane that could get airborne and stay there.

11. **Abraham Lincoln** : While today he is remembered as one of the greatest leaders of our nation, Lincoln's life wasn't so easy. In his youth he went to war a captain and returned a private (if you're not familiar with military ranks, just know that private is as low as it goes.) Lincoln didn't stop failing there, however. He started numerous failed business and was defeated in numerous runs he made for public office.

12. **Oprah Winfrey** : Most people know Oprah as one of the most iconic faces on TV as well as one of the richest and most successful women in the world. Oprah faced a hard road to get to that position, however, enduring a rough and often abusive childhood as well as numerous career setbacks including being fired from her job as a television reporter because she was "unfit for tv."

13. **Charlie Chaplin** : It's hard to imagine film without the iconic Charlie Chaplin, but his act was initially rejected by Hollywood studio chiefs because they felt it was a little too nonsensical to ever sell.

14. **J. K. Rowling:** Rowling may be rolling in a lot of Harry Potter dough today, but before she published the series of novels she was nearly penniless, severely depressed, divorced, trying to raise a child on her own while attending school and writing a novel. Rowling went from depending on welfare to survive to being one of the richest women in the world in a span of only five years through her hard work and determination.

15. **The Beatles :** Few people can deny the lasting power of this super group, still popular with listeners around the world today. Yet when they were just starting out, a recording company told them no. They were told “we don’t like their sound, and guitar music is on the way out,” two things the rest of the world couldn’t have disagreed with more.

16. **Michael Jordan :** Most people wouldn’t believe that a man often lauded as the best basketball player of all time was actually cut from his high school basketball team. Luckily, Jordan didn’t let this setback stop him from playing the game and he has stated, “I have

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missed more than 9,000 shots in my career. I have lost almost 300 games. On 26 occasions I have been entrusted to take the game winning shot, and I missed. I have failed over and over and over again in my life. And that is why I succeed.”

17. **Stan Smith** : This tennis player was rejected from even being a lowly ball boy for a Davis Cup tennis match because event organizers felt he was too clumsy and uncoordinated. Smith went on to prove them wrong, showcasing his not-so-clumsy skills by winning Wimbledon, U. S. Open and eight Davis Cups.

Thanks for your valuable time



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