

**THE BEST 150
QUOTES ON**

LEADERSHIP₂

SOMPONG YUSOONTORN

CELEBRATION OF 1000TH PRESENTATION



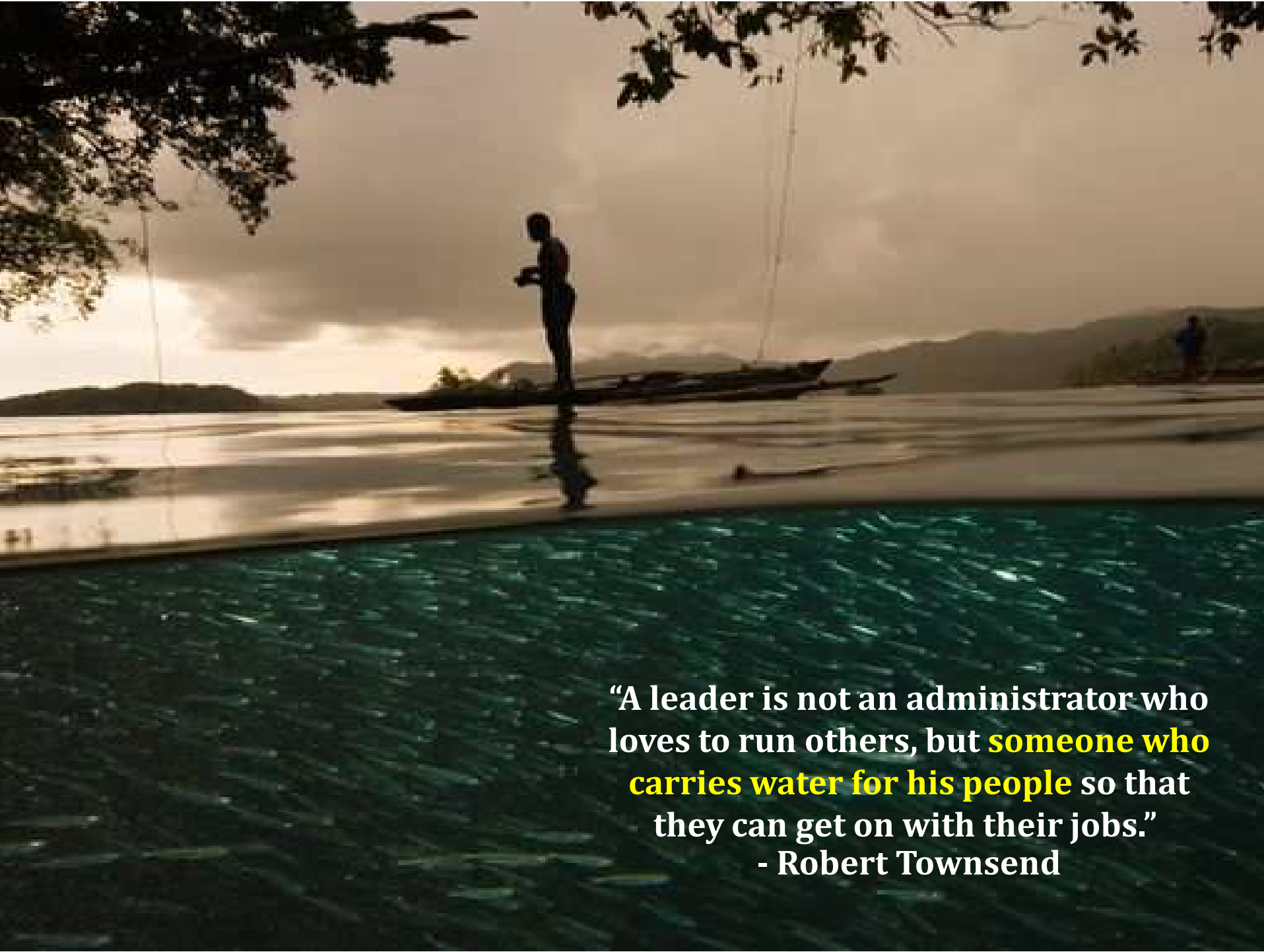
25 Quotes That You Hardly Read About

LEADERSHIP

Part 7

“A leader’s role is to raise
people’s aspirations for
what they can become and
to release their energies so
they will try to get there.”
- David R. Gergen



A photograph of a person carrying a water pot on their head, walking on a wooden bridge over a body of water. The person is silhouetted against a bright, cloudy sky. In the background, there is a boat and hills. The water is dark and rippling. The text is overlaid on the bottom right of the image.

“A leader is not an administrator who loves to run others, but **someone who carries water for his people so that they can get on with their jobs.”**
- Robert Townsend

A close-up photograph of Tony Blair, the former Prime Minister of the United Kingdom. He is wearing a dark suit, a light blue shirt, and a dark tie with white polka dots. He has a serious, pensive expression on his face, with his hand resting near his chin. The background is slightly blurred, showing what appears to be a wooden desk or table.

**“The art of leadership is
saying no, not yes. It is
very easy to say yes.”
- Tony Blair**



“Managers help people see themselves as they are; Leaders help people **to see themselves better than they are.**”

- Jim Rohn

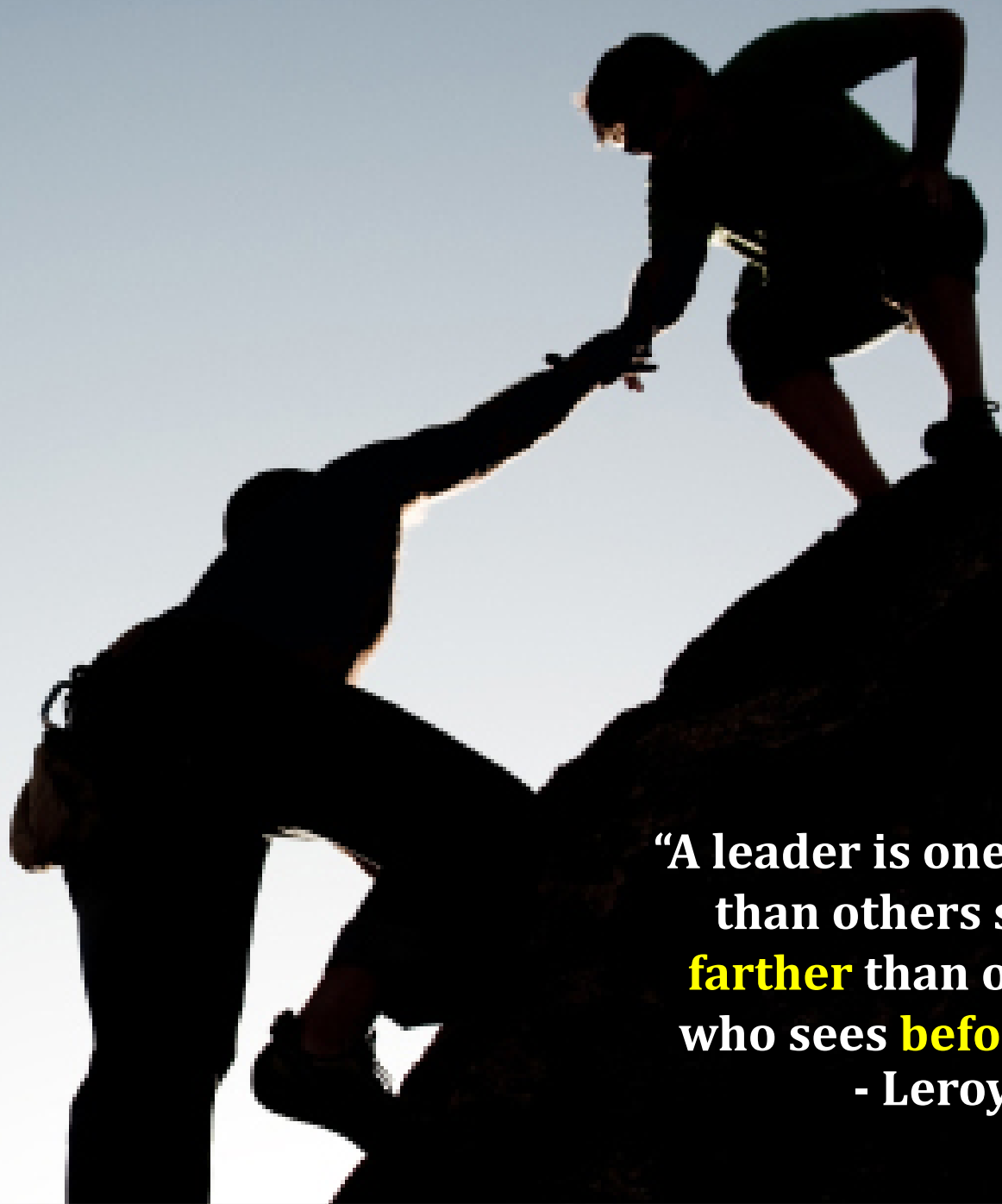
**“A leader takes people where
they want to go. A great leader
takes people where they don’t
necessarily want to go
but **ought to be.**”
- Rosalynn Carter**



**“A good leader is a person who
takes a little more than his share
of the blame and a little less than
his share of the credit.”**

- John C. Maxwell





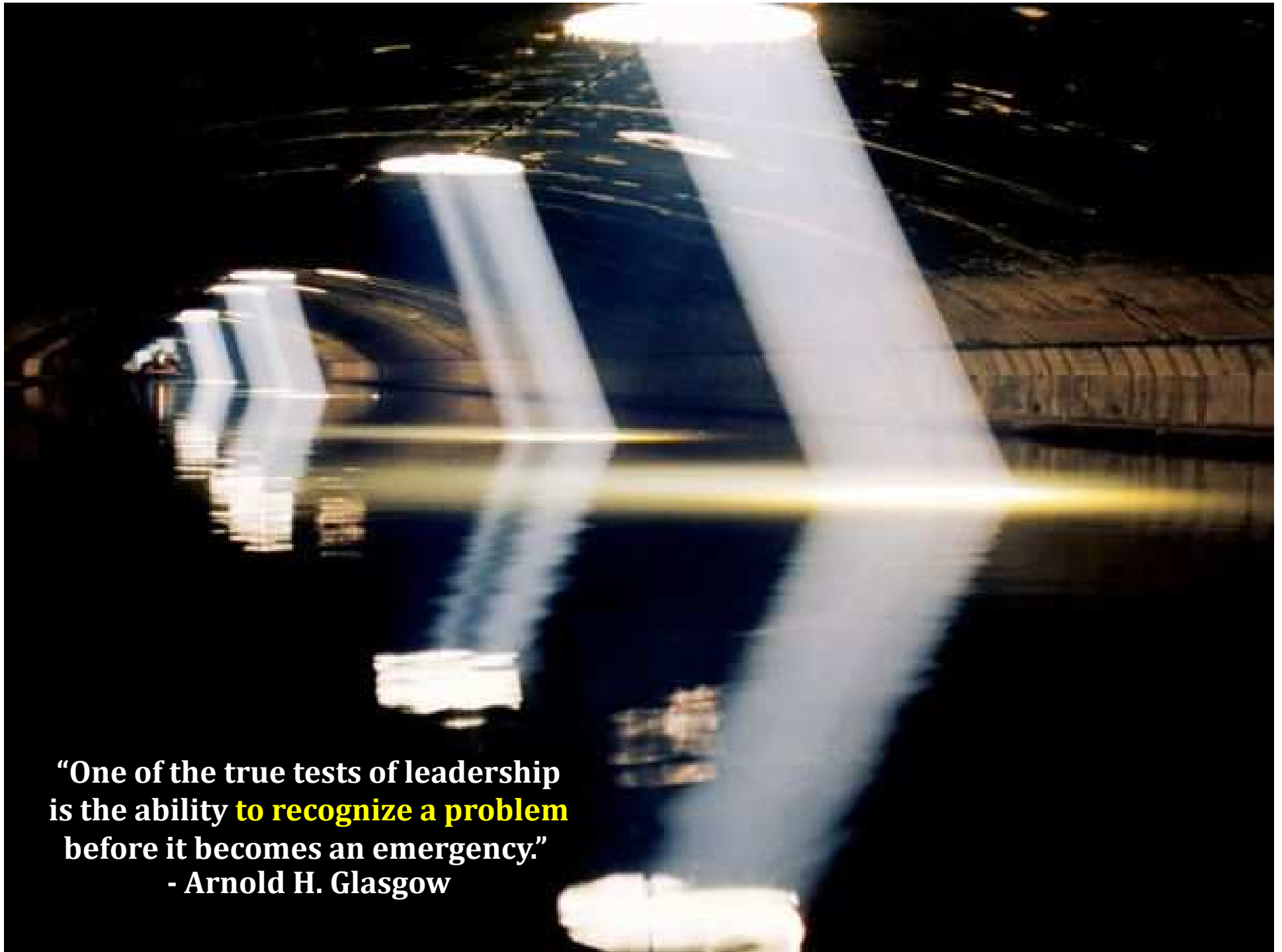
"A leader is one who sees **more
than others see, who sees
farther than others see, and
who sees **before** others see."
- Leroy Eimes**

**“Leaders aren’t born, they are made.
And they are made just like anything
else, **through hard work**. And that’s
the price we’ll have to pay to achieve
that goal, or any goal.”
- Vince Lombardi**

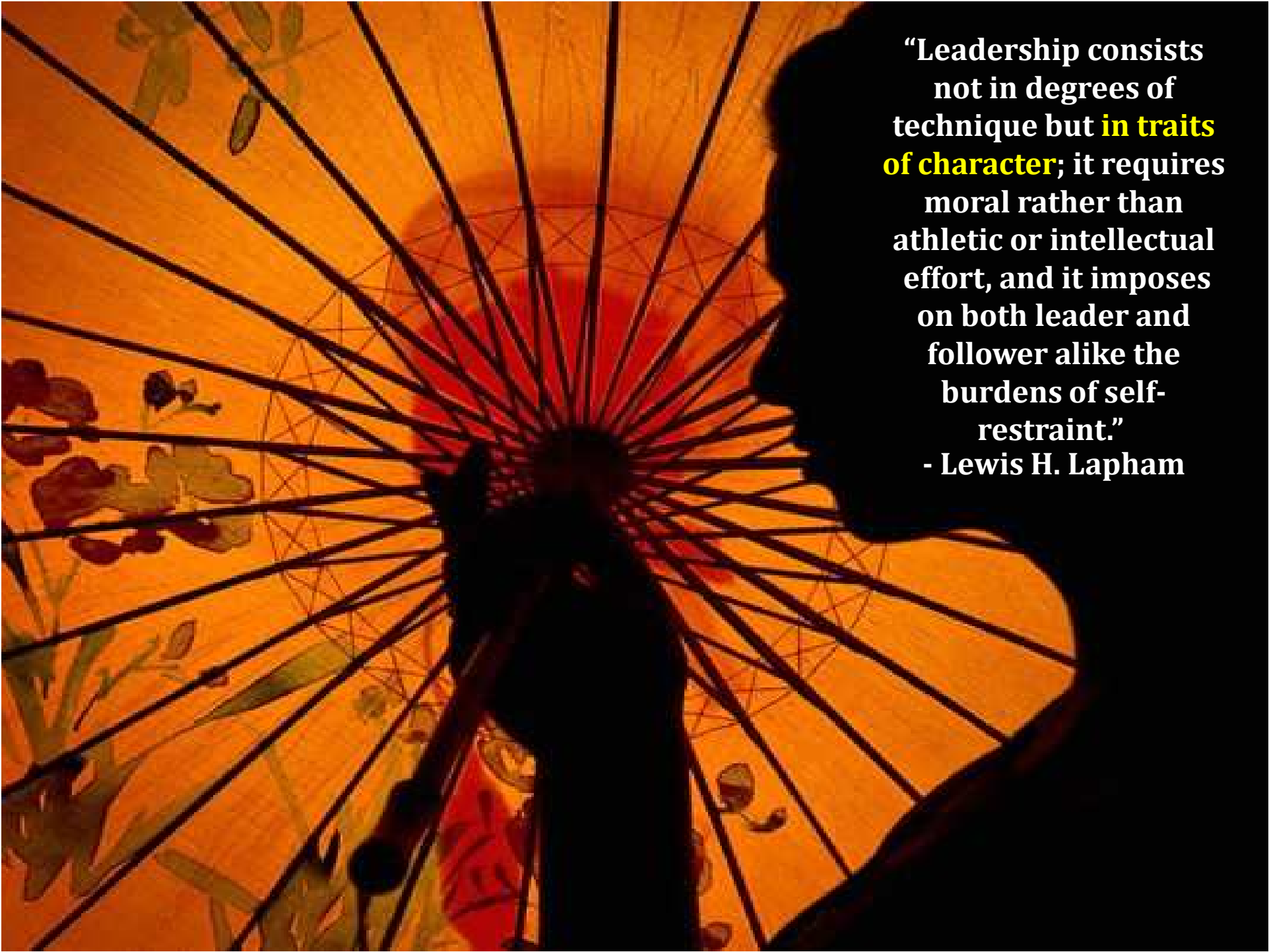




**“Leaders do not avoid, repress,
or deny conflict, but rather
see it as **an opportunity**.”
- Warren Bennis**



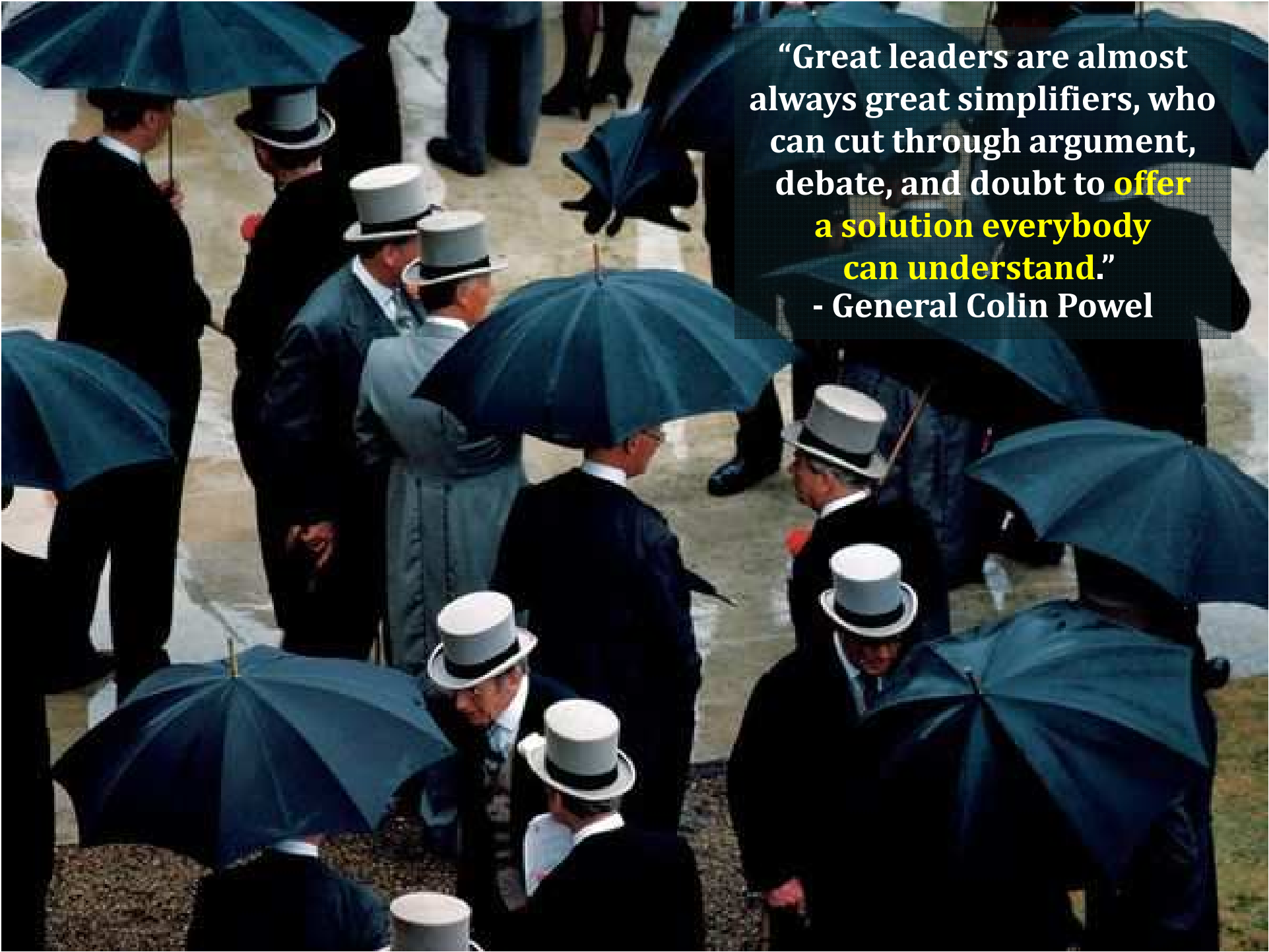
**“One of the true tests of leadership
is the ability **to recognize a problem**
before it becomes an emergency.”
- Arnold H. Glasgow**



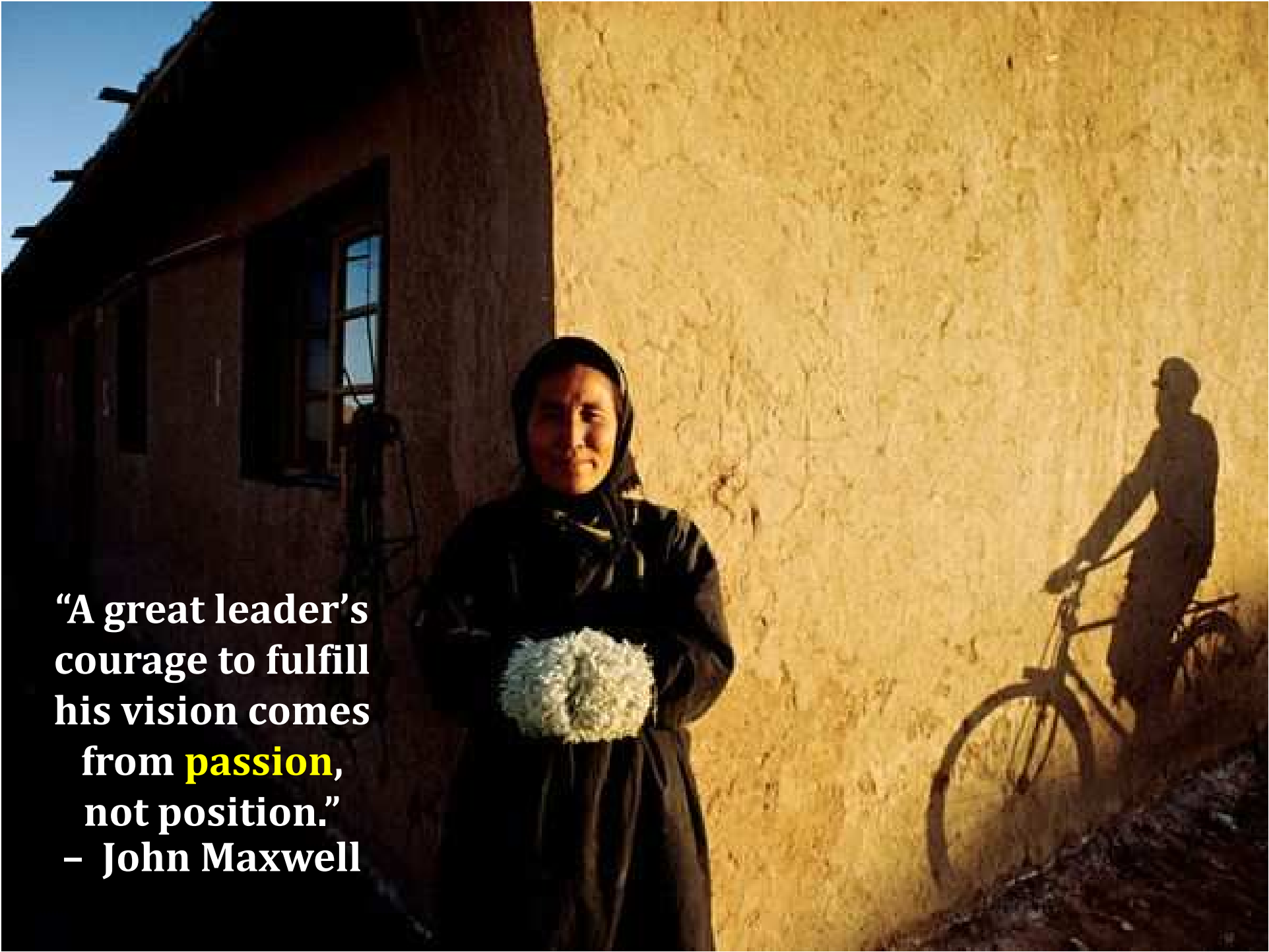
“Leadership consists
not in degrees of
technique but **in traits
of character**; it requires
moral rather than
athletic or intellectual
effort, and it imposes
on both leader and
follower alike the
burdens of self-
restraint.”
- Lewis H. Lapham

**“The real leader has no need to lead
– he is content to **point the way.**”
- Henry Miller**



A historical photograph showing a group of men in formal attire, including dark suits and white top hats, walking outdoors. Many of the men are holding large, dark-colored umbrellas, suggesting it might be raining or they are protecting themselves from the sun. The scene appears to be a formal procession or a significant public event. The men are walking in a line, and the overall atmosphere is somber and orderly.

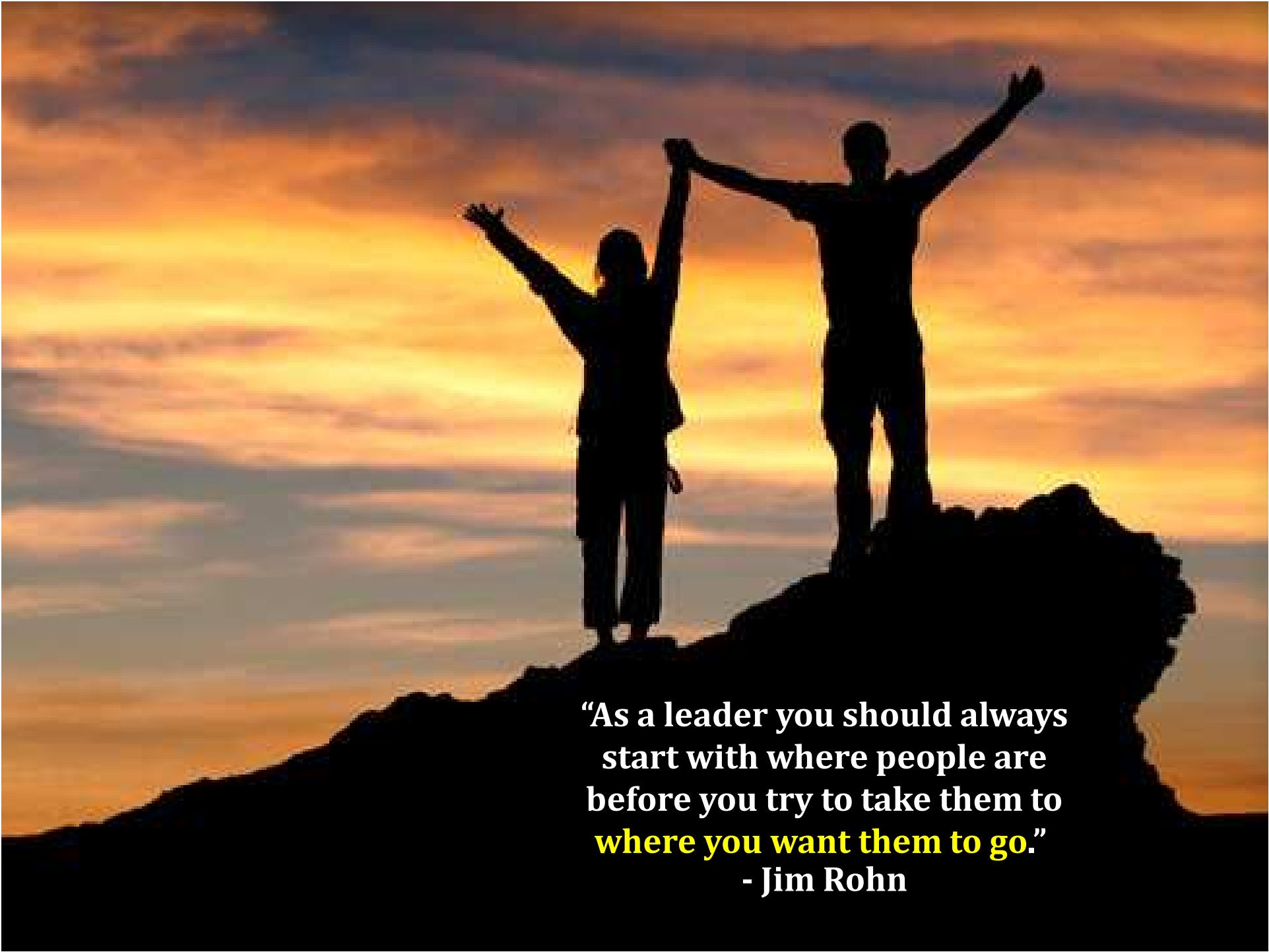
“Great leaders are almost always great simplifiers, who can cut through argument, debate, and doubt to **offer a solution everybody can understand.”**
- General Colin Powell



**“A great leader’s
courage to fulfill
his vision comes
from **passion**,
not position.”
– John Maxwell**

“Most people who want to get ahead do it backward. They think, ‘I’ll get a bigger job, then I’ll learn how to be a leader.’ But showing leadership skill is how you get the bigger job in the first place. **Leadership isn’t a position, it’s a process.**” — John Maxwell



A photograph showing the silhouettes of two people standing on a dark, rocky cliff. They are holding hands and have their arms raised in a gesture of triumph or celebration. The background is a vibrant sunset sky with streaks of orange, yellow, and blue. The overall mood is one of achievement and shared success.

**“As a leader you should always
start with where people are
before you try to take them to
where you want them to go.”**

- Jim Rohn

“Leaders must be **close enough** to relate to others,
but **far enough** ahead to
motivate them.”
– John Maxwell



A man in a dark suit and red tie is shown in profile, looking towards the right. In the background, a woman with reddish-brown hair, wearing a black and white top, is standing with her arms crossed, looking in the same direction. The background is a bright, out-of-focus indoor setting.

“A boss creates fear, a leader confidence. A boss fixes blame, a leader corrects mistakes. A boss knows all, a leader asks questions. A boss makes work drudgery, a leader makes it interesting. A boss is interested in himself or herself, a leader is interested in the group.”

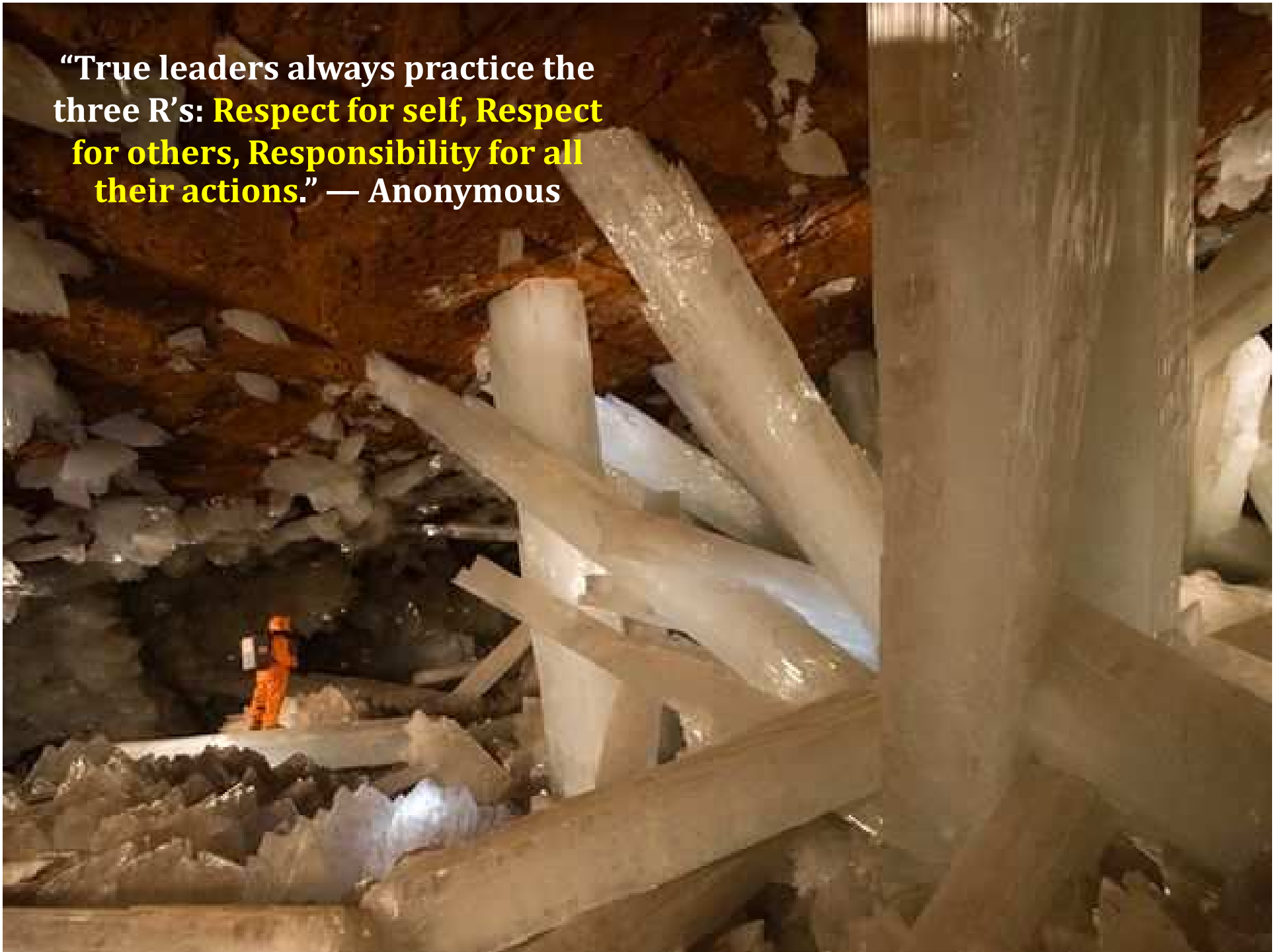
- Russell H. Ewing

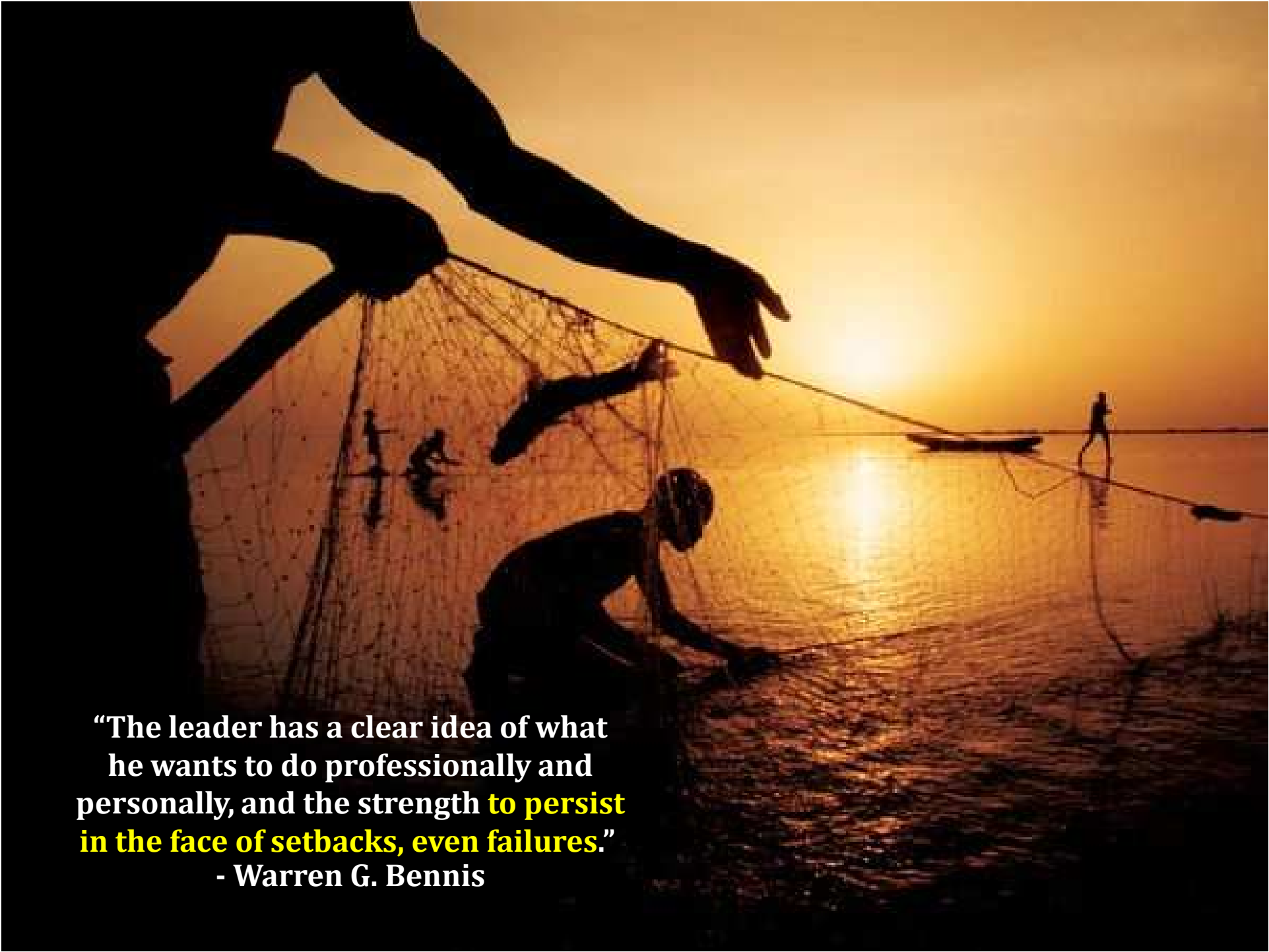


**“As we let our own light shine, we
unconsciously **give other people
permission to do the same.**”
- Marianne Williamson**



“True leaders always practice the three R’s: **Respect for self, Respect for others, Responsibility for all their actions.**” — Anonymous



A photograph showing the silhouettes of several fishermen pulling a large fishing net across a body of water. The scene is set against a bright, low sun, creating a strong orange and yellow glow that reflects on the water's surface. The fishermen are positioned at various points along the net, with one person in the foreground being particularly prominent. The overall mood is one of quiet determination and traditional labor.

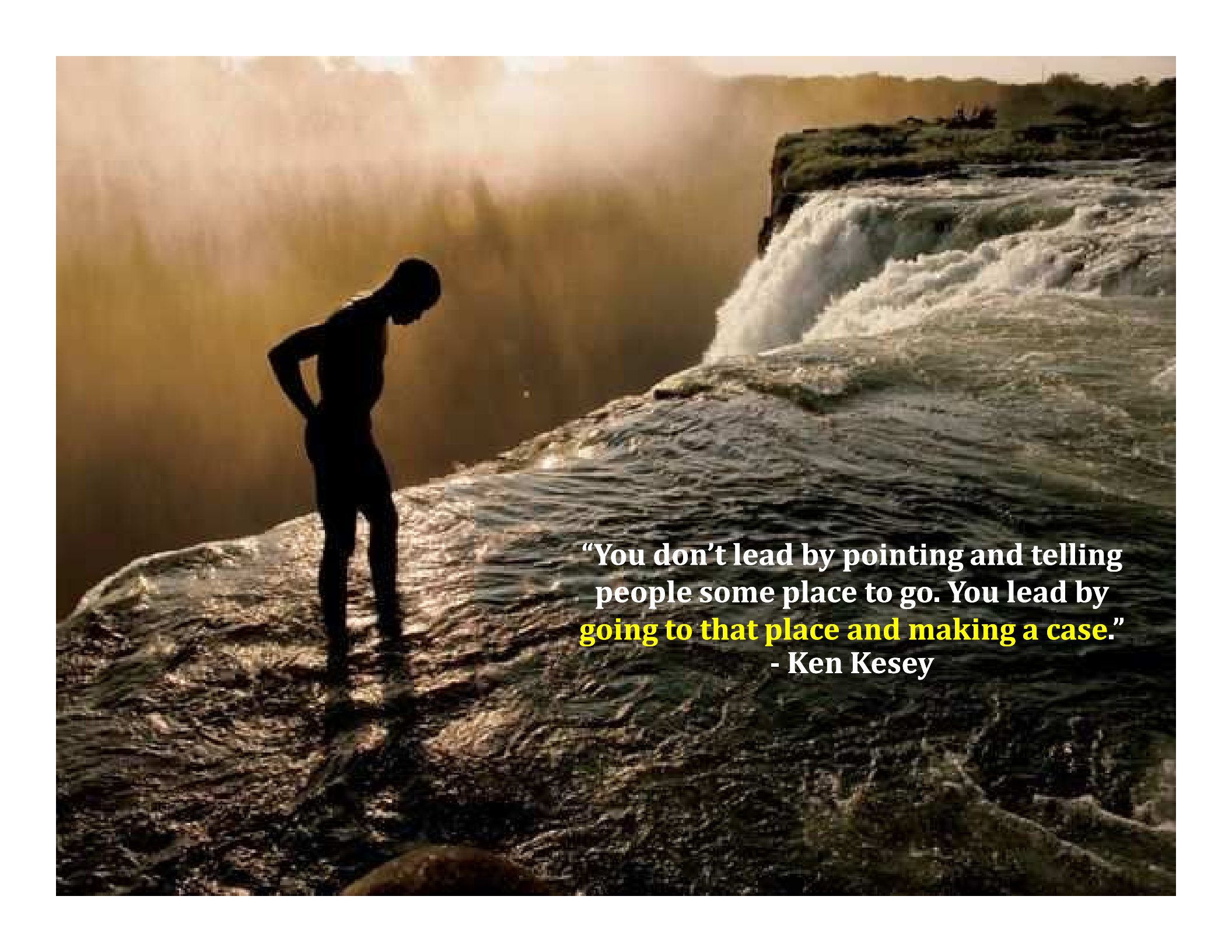
“The leader has a clear idea of what he wants to do professionally and personally, and the strength **to persist in the face of setbacks, even failures.”**

- Warren G. Bennis



**“Great leadership usually starts with
a willing heart, a positive attitude,
and a desire to make a difference.”**

- Mac Anderson



**“You don’t lead by pointing and telling
people some place to go. You lead by
going to that place and making a case.”
- Ken Kesey**

“Rely on your own strength of body and soul. Take for your star self-reliance, faith, honesty and industry. Don’t take too much advice - keep at the helm and steer your own ship, and remember that the great art of commanding is to take a fair share of the work. Fire above the mark you intend to hit. Energy, invincible determination with the right motive, are the levers that move the world.” — Noah Porter



“Leaders don’t rise to the pinnacle of success without developing the right set of attitudes and habits; **they make every day a masterpiece.” – John Maxwell**



**Thank You Very Much
Sompong Yusoontorn**



25 Quotes That You Hardly Read About

LEADERSHIP

Part 8

“The better you are at surrounding yourself **with people of high potential, the greater your chance for success.”**
– John Maxwell

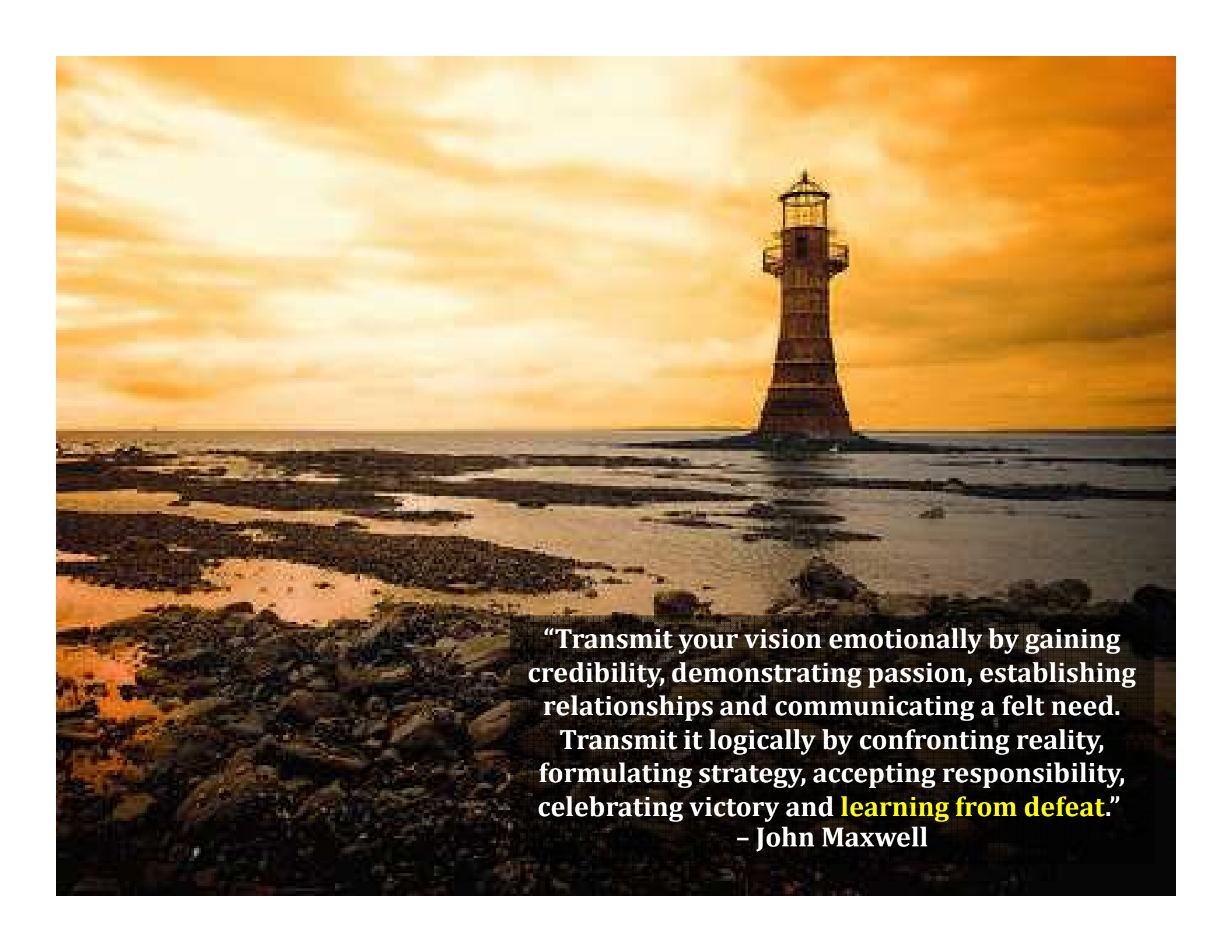


The background image is a long-exposure photograph of a train station platform. A person's silhouette is visible in the foreground, standing on the platform and looking towards the tracks. The train tracks and the passing train are heavily blurred, creating a sense of motion and speed. The colors are vibrant, with streaks of red, green, and yellow visible in the background.

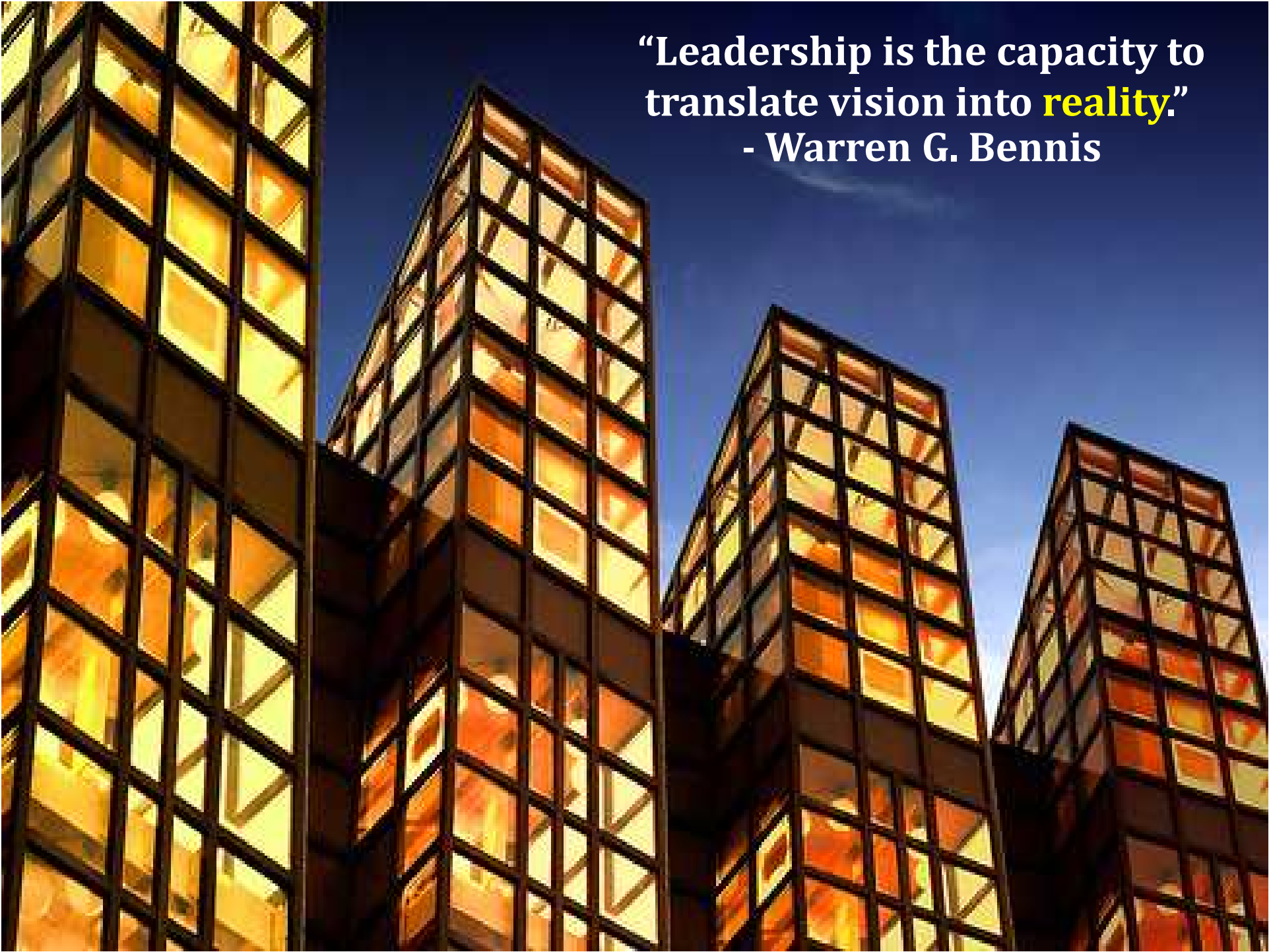
“A leader’s job is to look into the future and see the organization, not as it is, but **as it should be.”**
- Jack Welch

“All who have accomplished great things have had a great aim, **have fixed their gaze on a goal which was high, one which sometimes seemed impossible.”**
- Orison Swett Marden



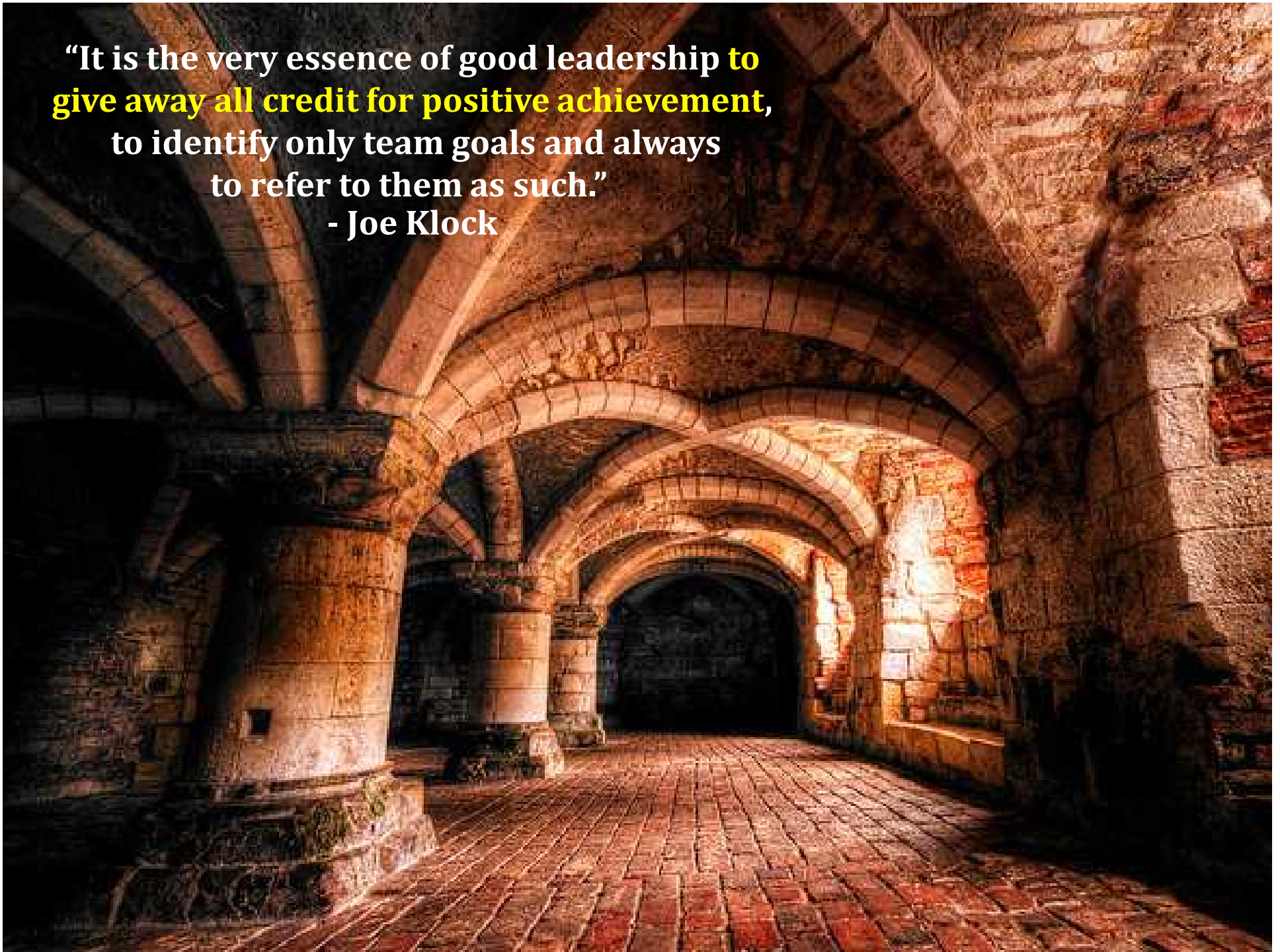
A photograph of a tall, dark lighthouse situated on a small, rocky island in the middle of the ocean. The sky is a vibrant orange and yellow, suggesting a sunset or sunrise. The foreground shows a rocky shoreline with some shallow water pools. The lighthouse is a dark, cylindrical structure with a glass-enclosed lantern room at the top.

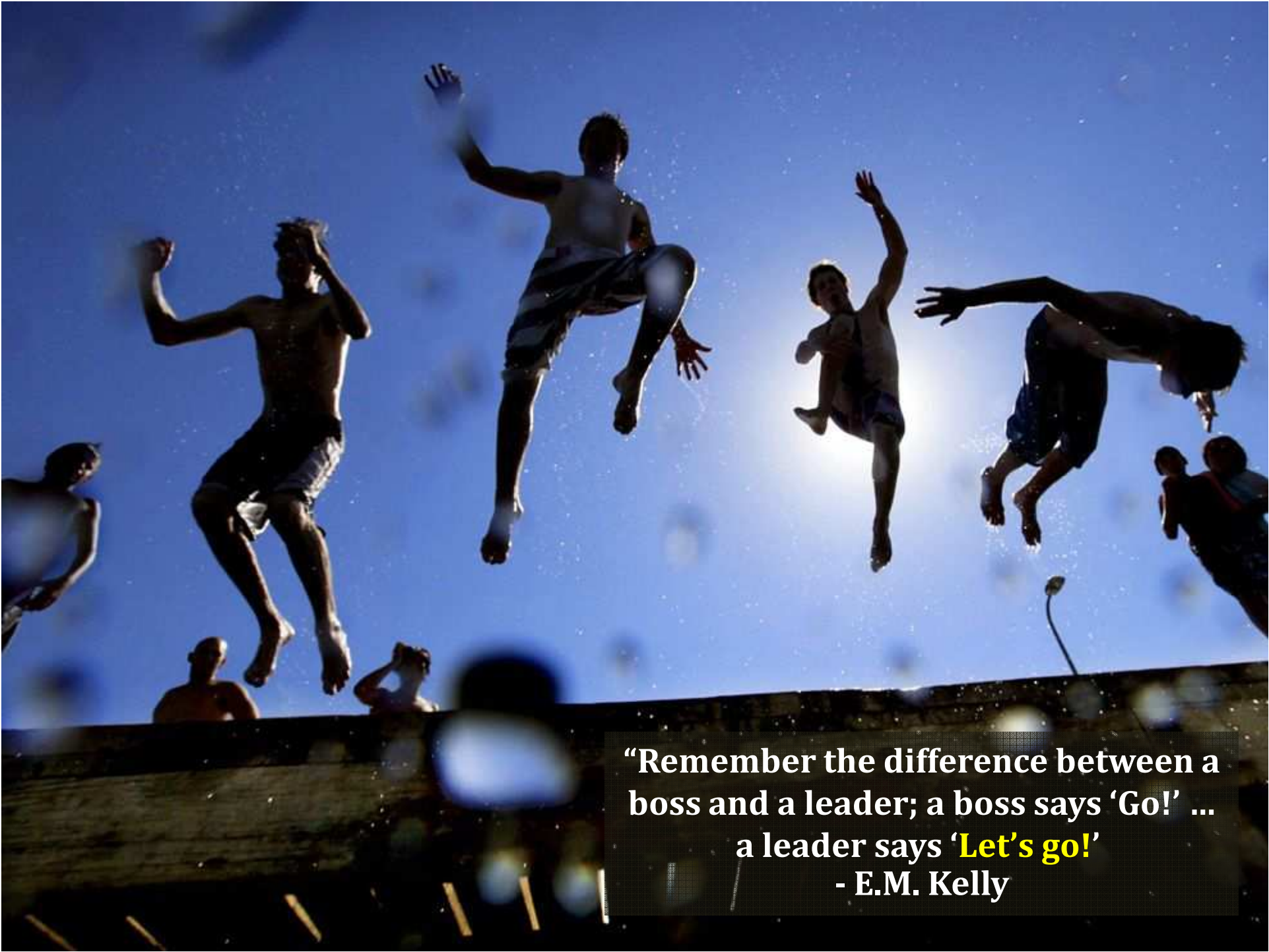
“Transmit your vision emotionally by gaining credibility, demonstrating passion, establishing relationships and communicating a felt need. Transmit it logically by confronting reality, formulating strategy, accepting responsibility, celebrating victory and **learning from defeat.”**
– John Maxwell



**“Leadership is the capacity to
translate vision into **reality**.”
- Warren G. Bennis**

**“It is the very essence of good leadership to
give away all credit for positive achievement,
to identify only team goals and always
to refer to them as such.”
- Joe Klock**





“Remember the difference between a boss and a leader; a boss says ‘Go!’ ... a leader says ‘Let’s go!**’
- E.M. Kelly**

“Teams make you better than you are, multiply your value, enable you to do what you do best, allow you to help others do their best, give you more time, provide you with companionship, **help you fulfill the desires of your heart and compound your vision and effort.” – John Maxwell**



**“The goal of an effective leader is to
recondition your team to **be solution
focused** rather than problem focused.”
- Jim Rohn**





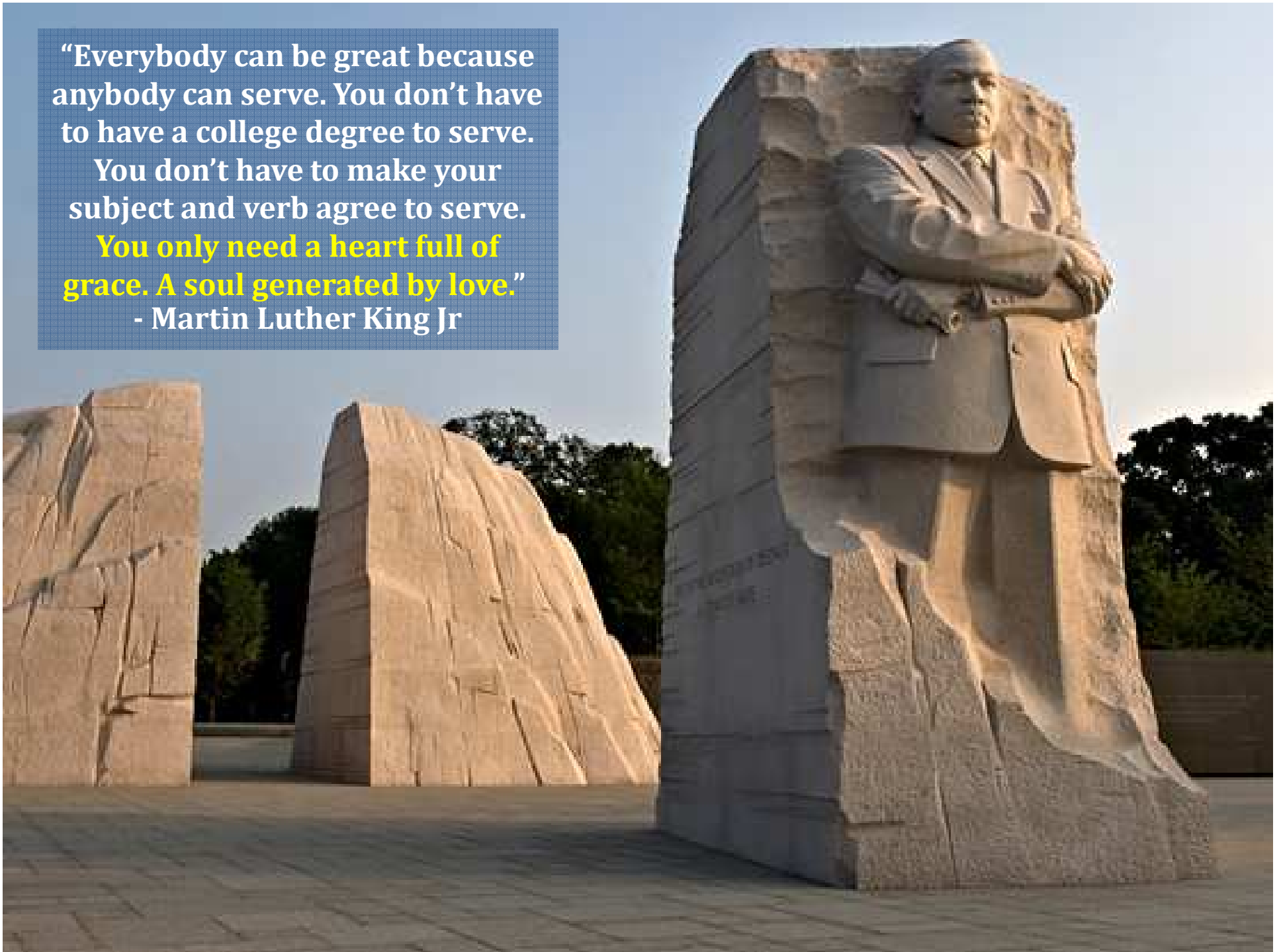
**“Values hold the team
together, provide stability
for the team to grow upon,
measure the team’s
performance, give direction
and guidance and **attract
like-minded people.**”
- John Maxwell**

“Everybody can be great because anybody can serve. You don’t have to have a college degree to serve.

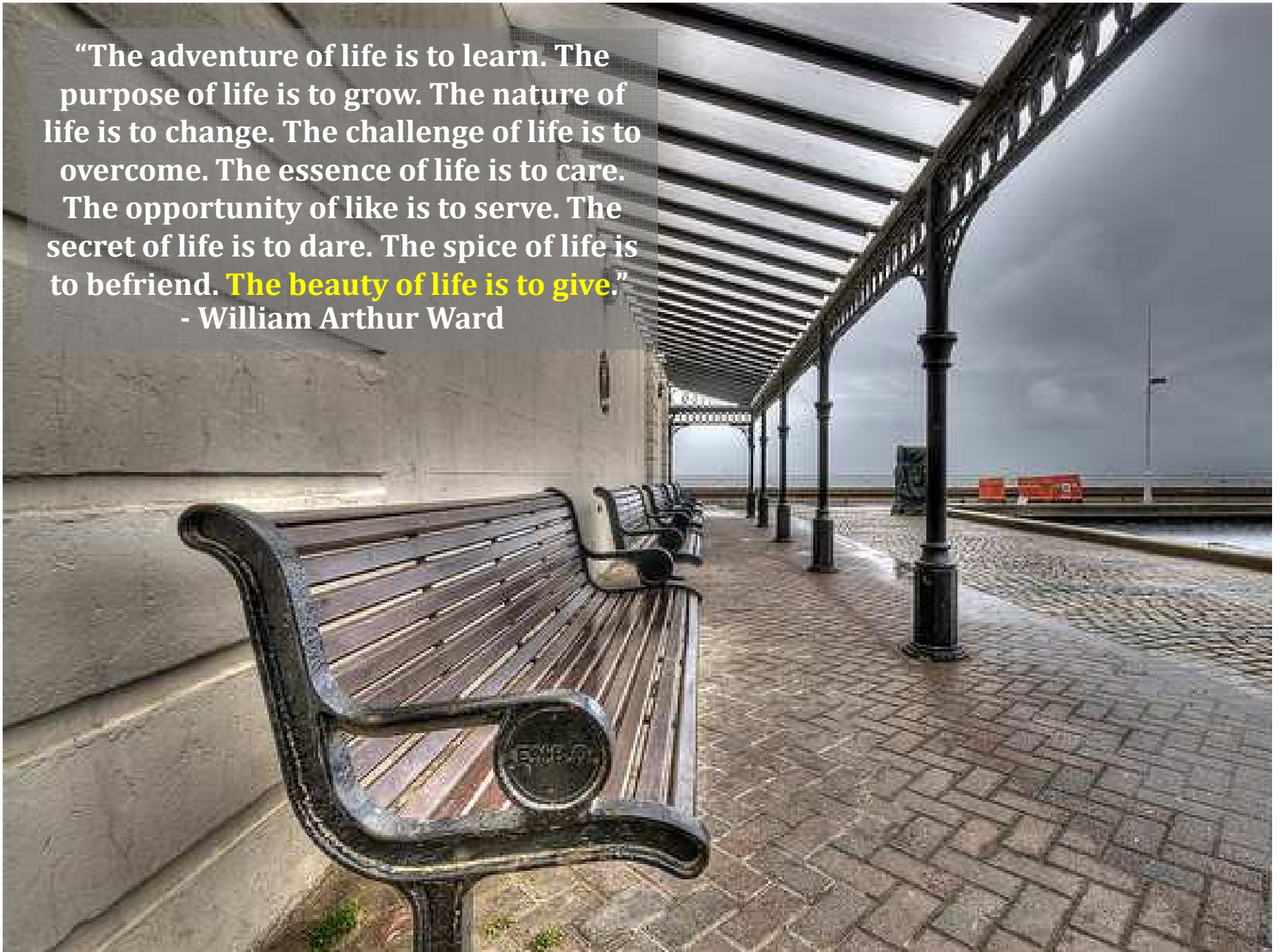
You don’t have to make your subject and verb agree to serve.

You only need a heart full of grace. A soul generated by love.”

- Martin Luther King Jr



“The adventure of life is to learn. The purpose of life is to grow. The nature of life is to change. The challenge of life is to overcome. The essence of life is to care. The opportunity of life is to serve. The secret of life is to dare. The spice of life is to befriend. **The beauty of life is to give.**”
- William Arthur Ward

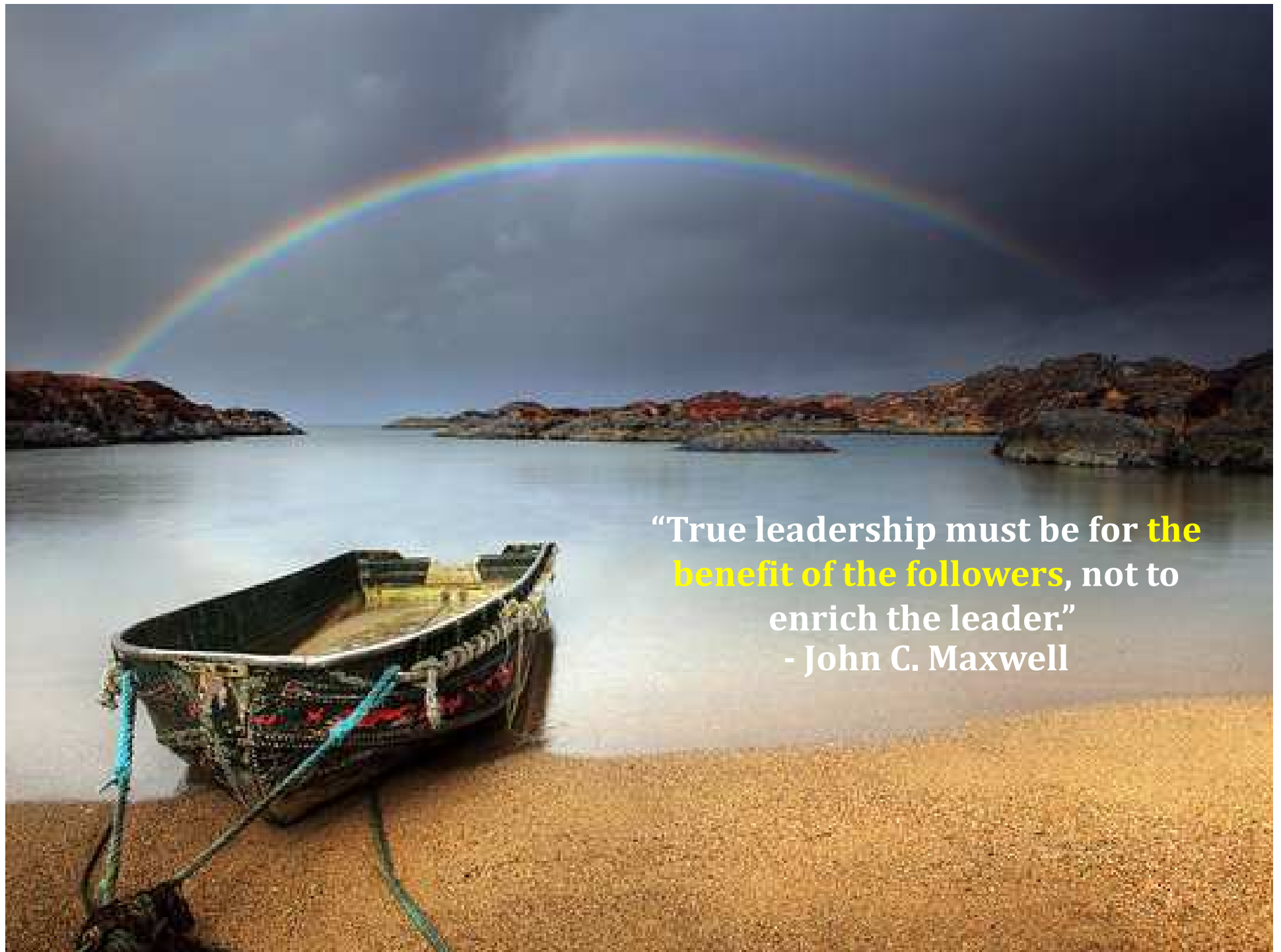




“The first responsibility of
a leader is to define reality.
The last is to say thank you.

In between, **the leader
is a servant.”**

- Max DePree

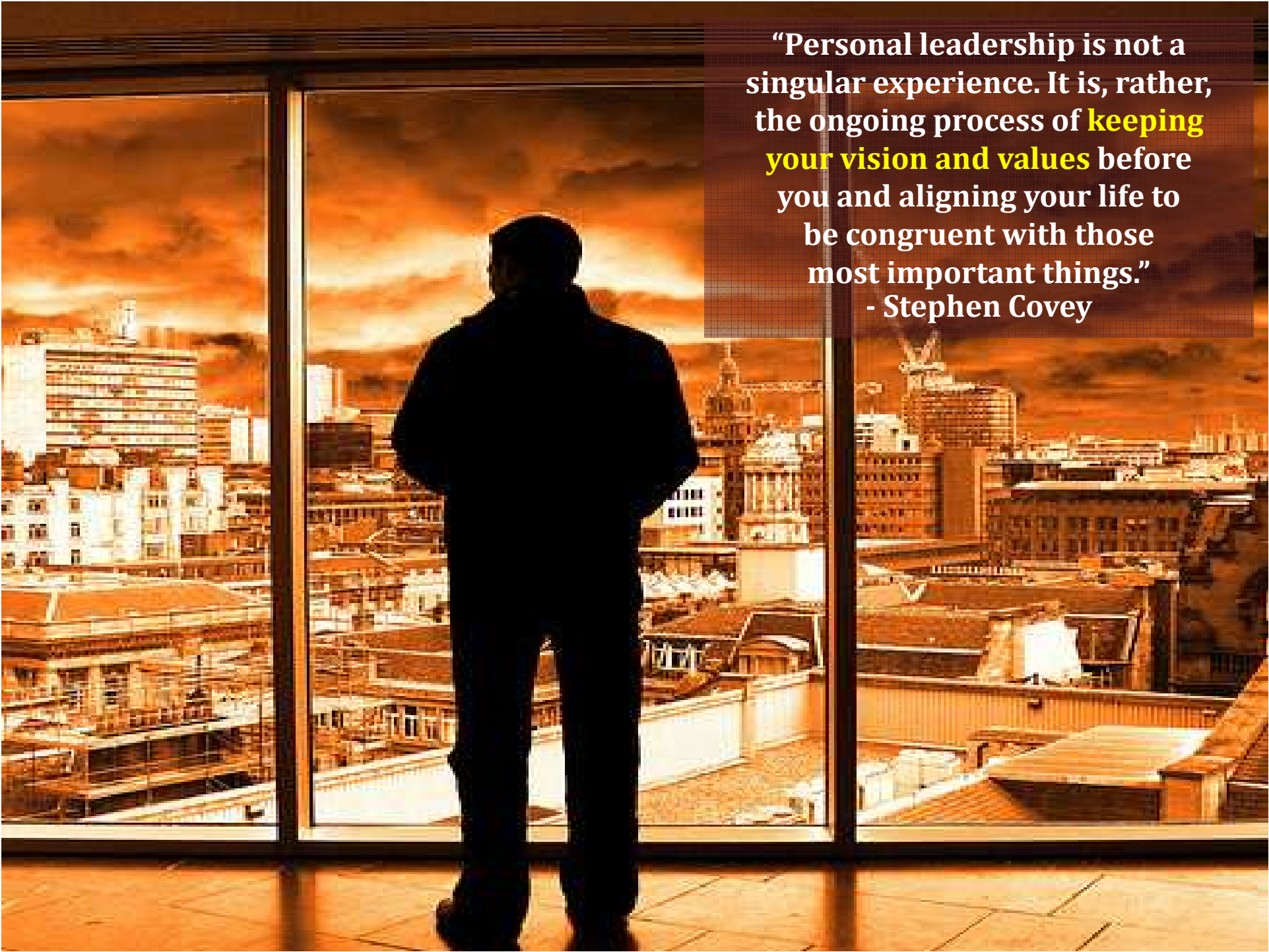


“True leadership must be for **the benefit of the followers**, not to enrich the leader.”
- John C. Maxwell



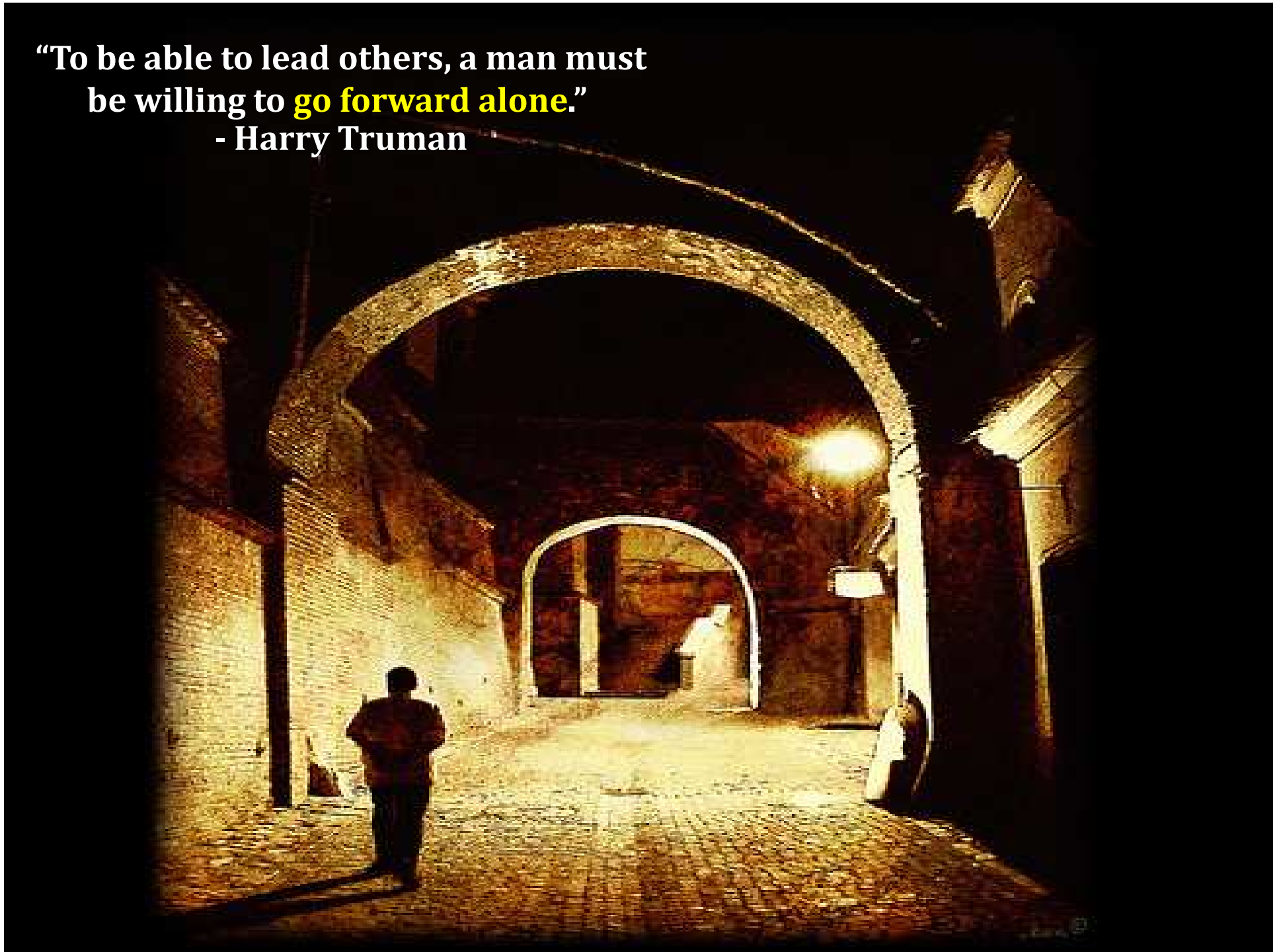
“The place to improve the world is first in **one's own heart and head and hands.**”

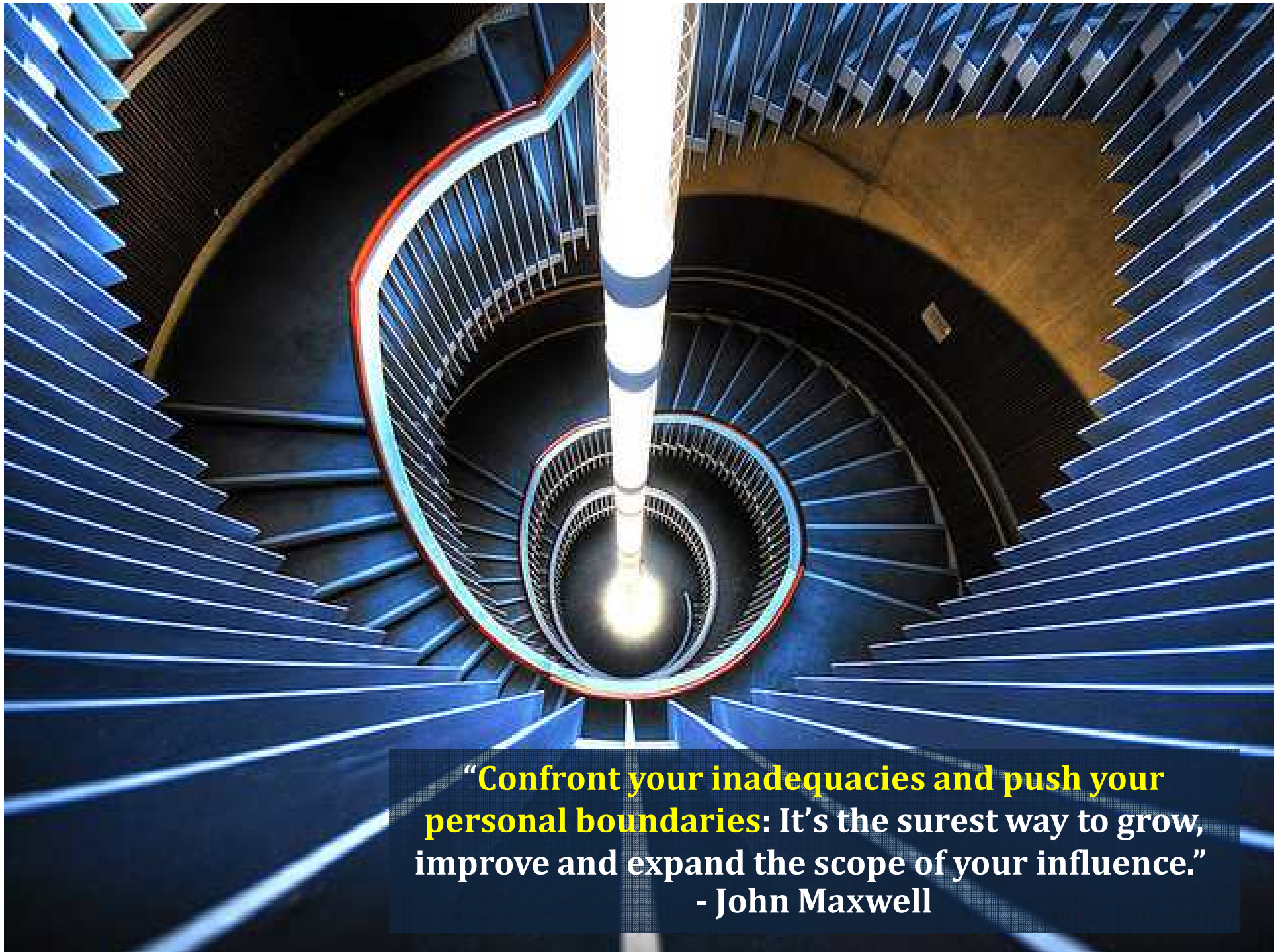
- Robert M. Pirsig



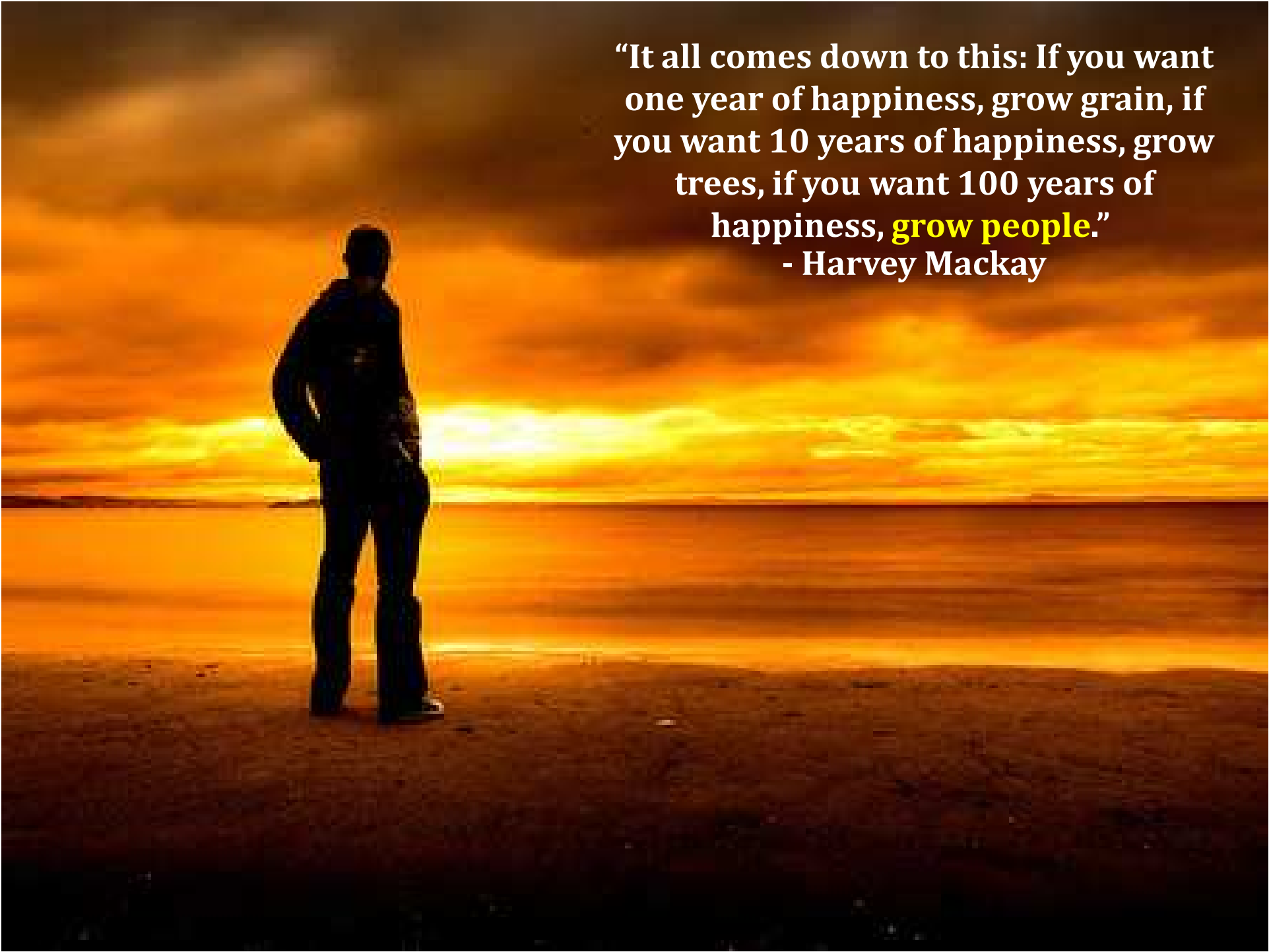
“Personal leadership is not a singular experience. It is, rather, the ongoing process of **keeping your vision and values** before you and aligning your life to be congruent with those most important things.”
- Stephen Covey

**“To be able to lead others, a man must
be willing to **go forward alone.**”
- Harry Truman**





“Confront your inadequacies and push your personal boundaries: It’s the surest way to grow, improve and expand the scope of your influence.”
- John Maxwell

A silhouette of a person stands on a beach, looking out at a vibrant sunset. The sky is filled with orange and yellow clouds, and the sun is low on the horizon, reflecting on the water. The person is standing with their back to the camera, looking out over the ocean.

**“It all comes down to this: If you want
one year of happiness, grow grain, if
you want 10 years of happiness, grow
trees, if you want 100 years of
happiness, **grow people.**”**

- Harvey Mackay

A low-angle photograph of a city street. On the left, a tall, ornate building with classical architectural details like columns and arches rises into the sky. In the center, a black traffic light pole stands, with the lower light showing a glowing green pedestrian symbol. To the right, another tall building with many windows is visible. The sky is filled with soft, grey clouds. In the top right corner, a semi-transparent grey box contains a quote in white text.

“Leaders never outgrow
the **need to change.**”
- John Maxwell

A wide-angle photograph of a vast lavender field. The rows of purple flowers stretch from the foreground into the distance, creating a strong sense of perspective. The sky above is filled with soft, wispy clouds, and a bright sun is visible on the horizon, casting a warm, golden glow across the scene. The overall mood is peaceful and contemplative.

“The most important part of being
a leader is maintaining the desire to
keep on learning. That means learning
about yourself, about your peers, and
about the people you serve.”

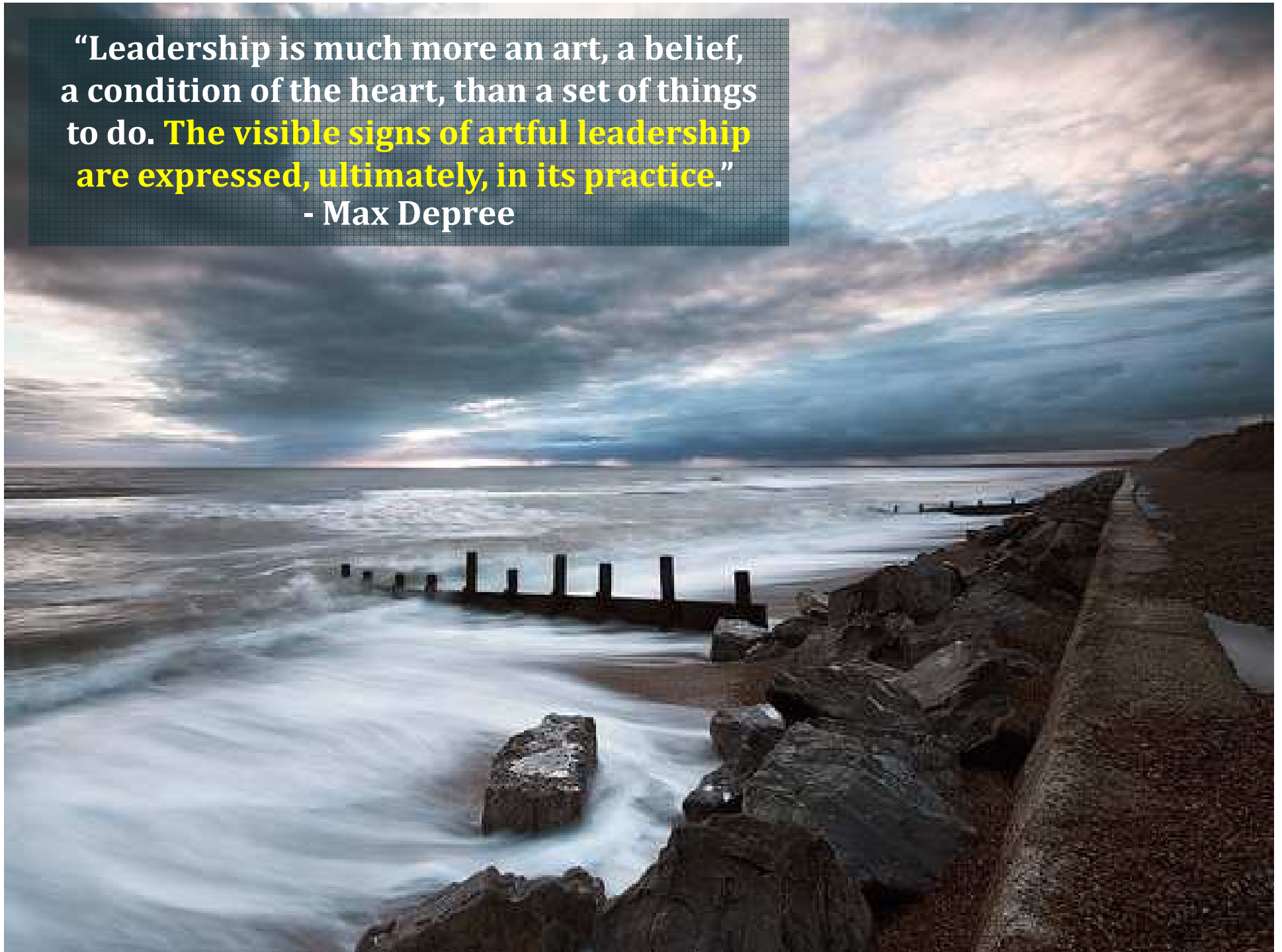
- Brian Koval



“Leadership is practiced
not so much in words as in
attitude and in actions.”
- Harold S. Geneen

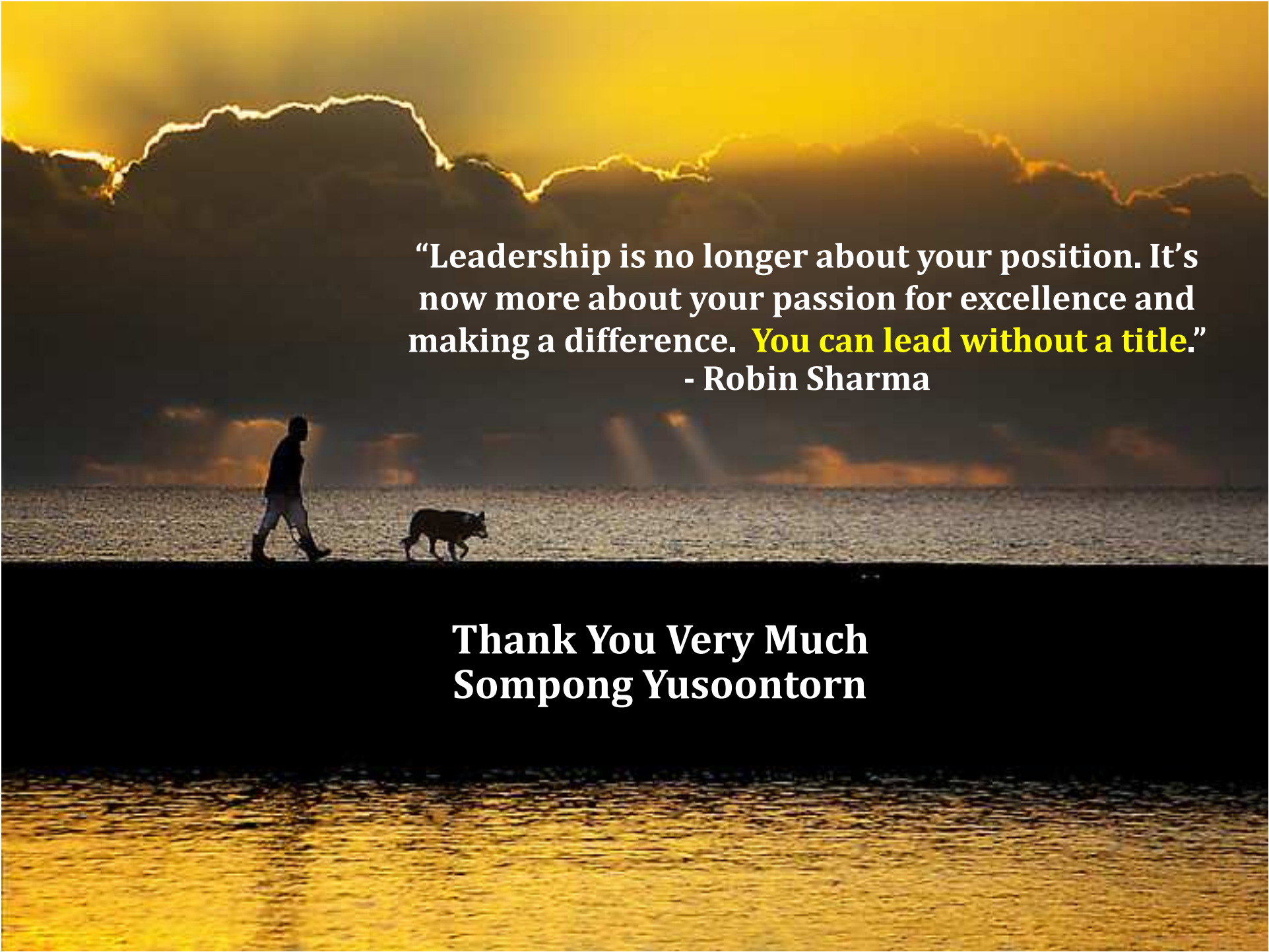
“Leadership is much more an art, a belief, a condition of the heart, than a set of things to do. **The visible signs of artful leadership are expressed, ultimately, in its practice.**”

- Max Depree



**“Leadership is not so much about technique and methods as it is about opening the heart. Leadership is about inspiration - of oneself and of others. Great leadership is about human experiences, not processes. Leadership is not a formula or a program, it is a human activity that comes from the heart and considers the hearts of others.
It is an attitude, not a routine.” - Lance Secretan**



A person is walking a dog on a beach at sunset. The sky is filled with large, dark clouds that are illuminated from below by the setting sun, creating a dramatic silhouette effect. The sun is a bright, glowing orb on the horizon, casting a long, golden reflection across the water. The person and the dog are silhouetted against the bright horizon. The overall mood is peaceful and contemplative.

“Leadership is no longer about your position. It’s now more about your passion for excellence and making a difference. **You can lead without a title.”**
- Robin Sharma

**Thank You Very Much
Sompong Yusoonporn**



25 Quotes That You Hardly Read About

LEADERSHIP

Part 9

The wicked leader is he who the people despise. The good leader is he who the people revere. The great leader is he who the people say, '**We did it ourselves!**'
– Lao Tzu



A person wearing a black wetsuit and hood stands on a snow-covered path, holding a surfboard with green and white stripes. The path is flanked by white, textured walls or fences. The sky is overcast and grey.

When trouble arises and things look bad, **there is always one individual who perceives a solution and is willing to take command.** Very often, that person is crazy.
~Dave Barry

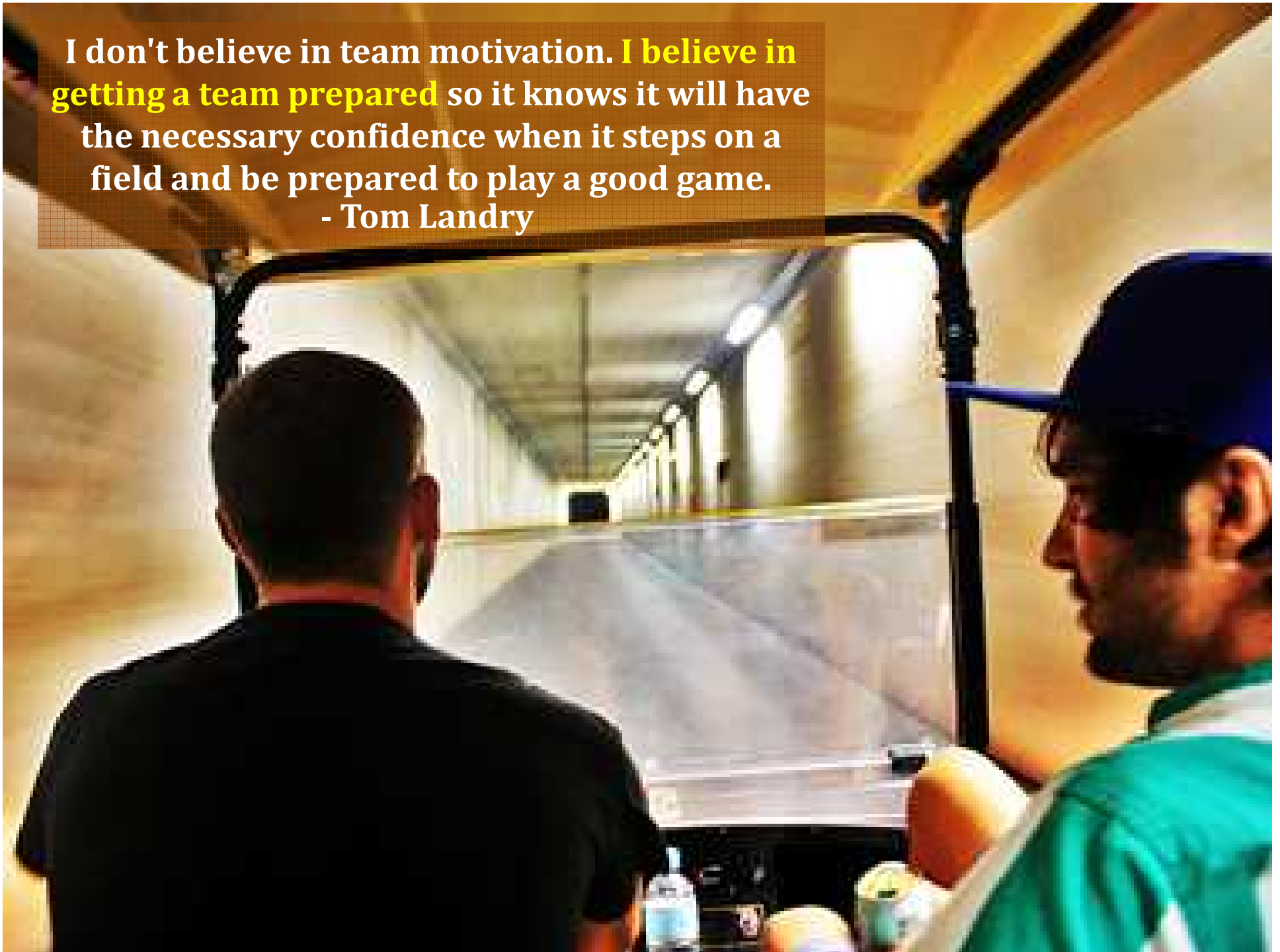
Leaders need to be optimists. Their
vision is **beyond the present.**
~Rudy Giuliani

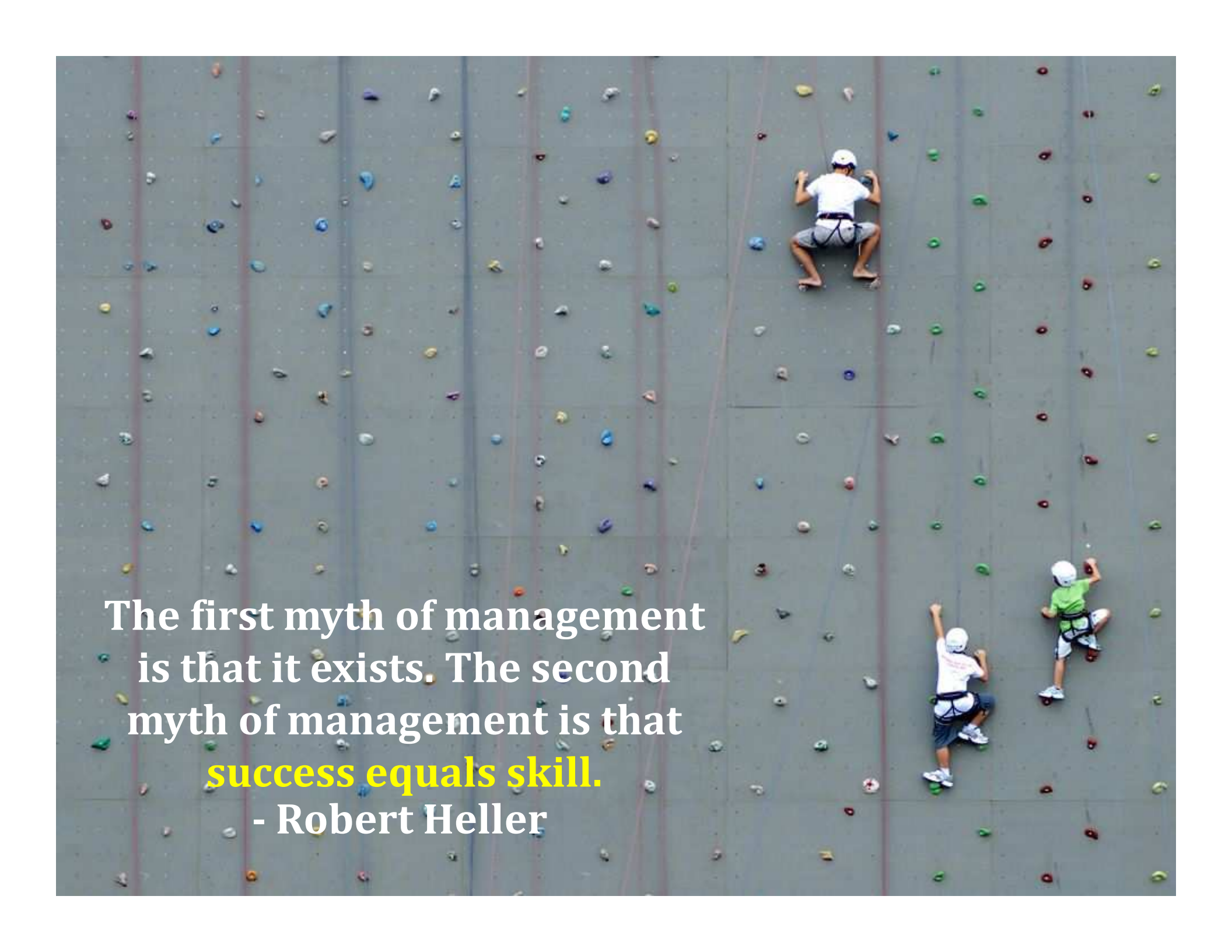




A real leader faces the
music **even when he
doesn't like the tune.**
- Arnold H. Glasgow

I don't believe in team motivation. **I believe in getting a team prepared** so it knows it will have the necessary confidence when it steps on a field and be prepared to play a good game.
- Tom Landry



A photograph of a large, grey rock climbing wall with numerous colorful handholds. Three people are visible: one person in a white shirt and grey shorts is high up on the wall, and two other people, one in a white shirt and one in a green shirt, are lower down on the right side. The wall is divided into sections by vertical red lines.

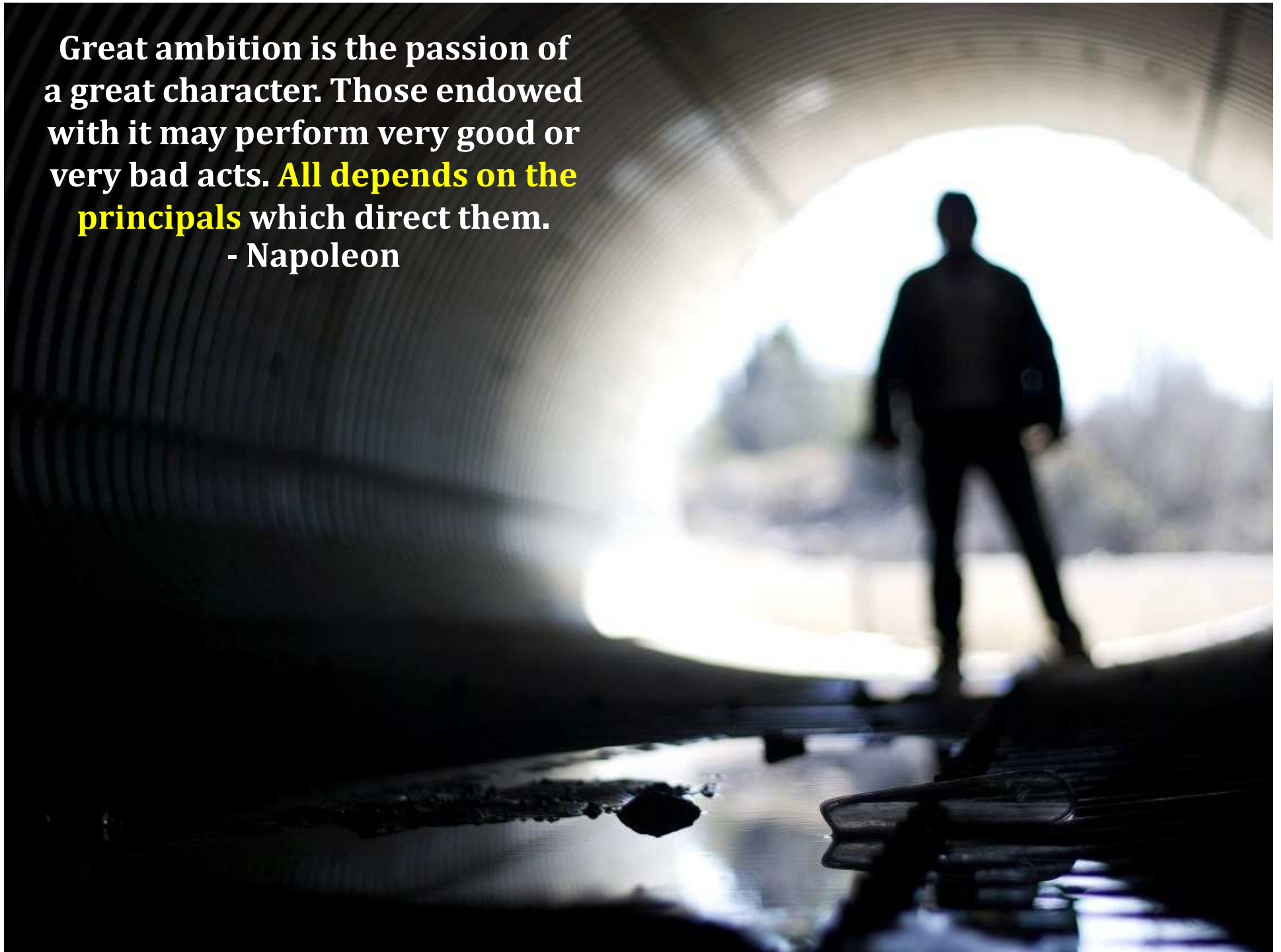
The first myth of management
is that it exists. The second
myth of management is that
success equals skill.
- Robert Heller



One of the greatest victories
you can gain over someone is
to beat him at politeness.
- Unknown

Great ambition is the passion of a great character. Those endowed with it may perform very good or very bad acts. **All depends on the principals** which direct them.

- Napoleon



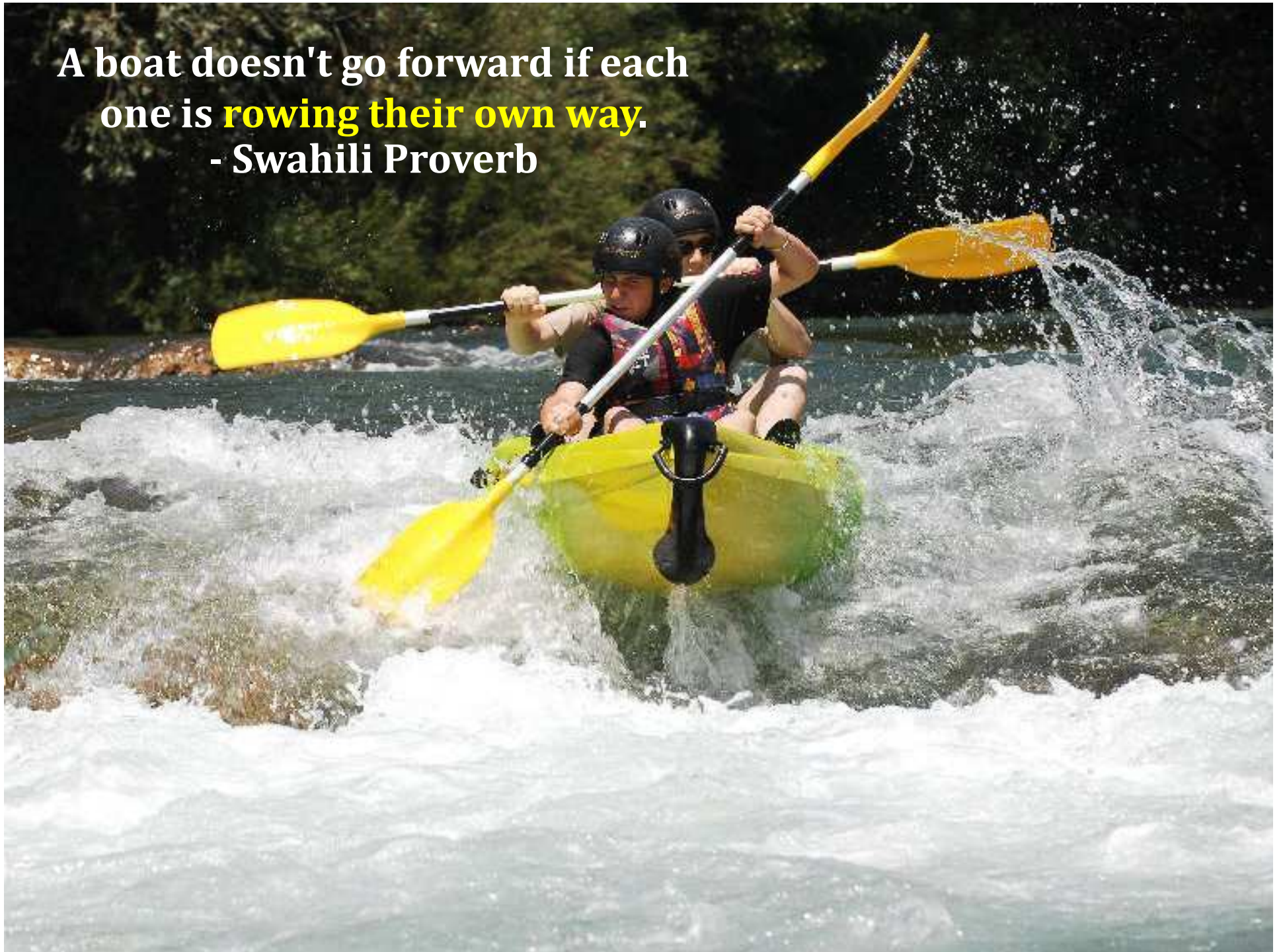
In a moment of decision the best thing
you can do is **the right thing**. The worst
thing you can do is nothing.
- Theodore Roosevelt

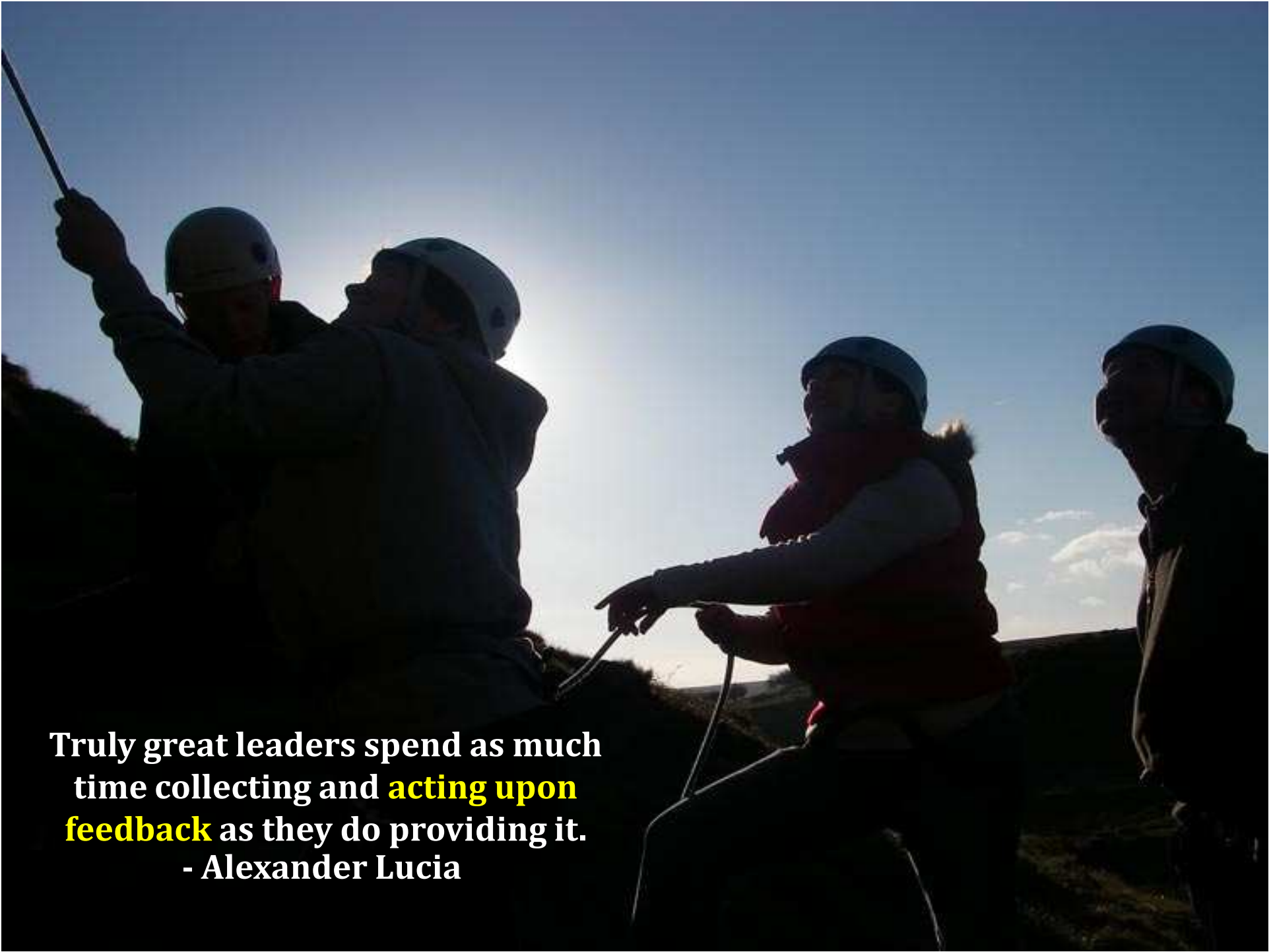


Don't demand what
you **can't** deliver.
- Unknown

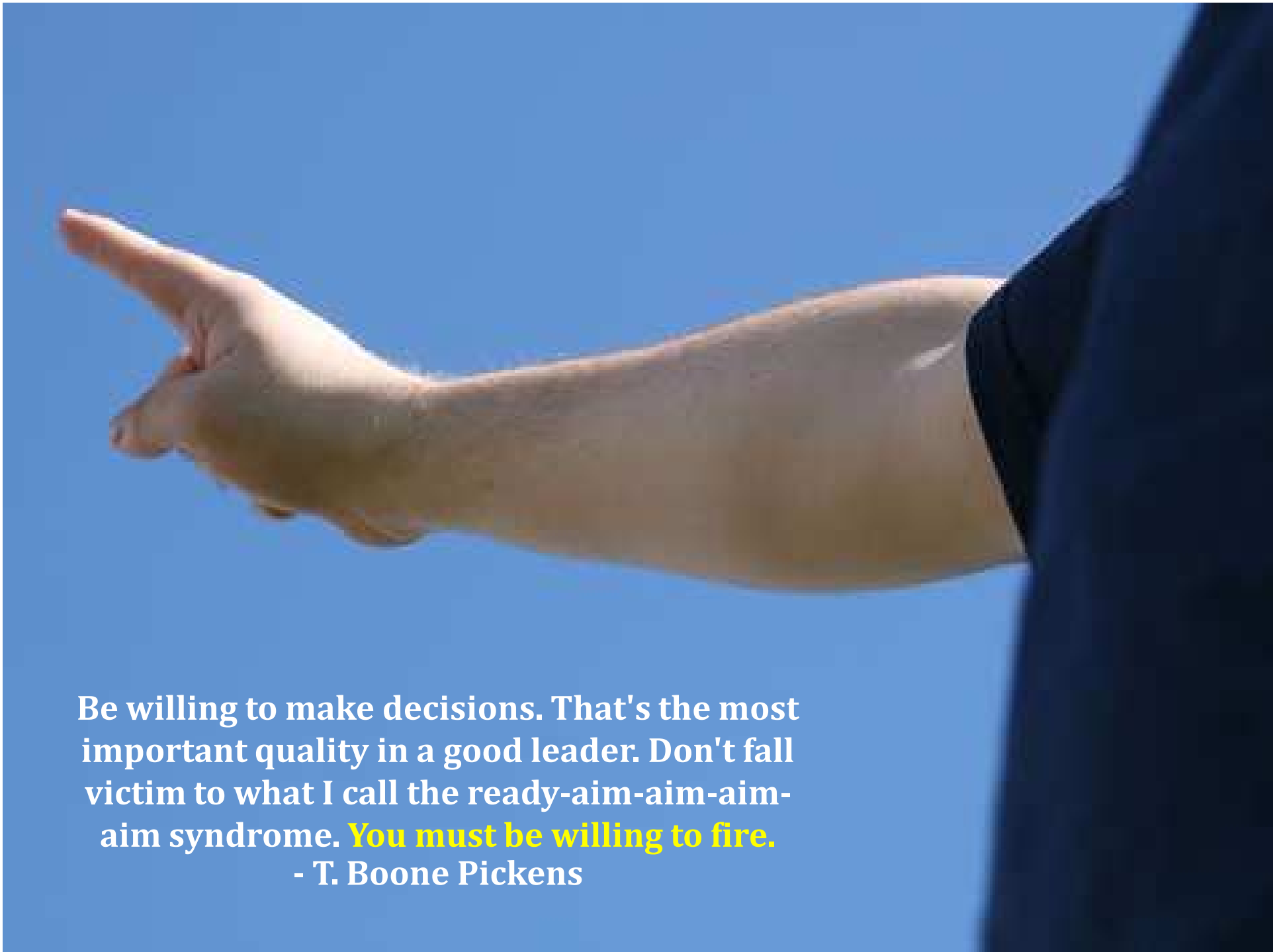


A boat doesn't go forward if each
one is **rowing their own way**.
- Swahili Proverb



A photograph showing four people rappelling down a dark cliff face. They are silhouetted against a bright, low sun that creates a lens flare. The person on the far left is pulling on a rope. The others are positioned further down the rope. They are all wearing helmets and outdoor gear. The sky is a clear, deep blue with a few wispy clouds near the horizon.

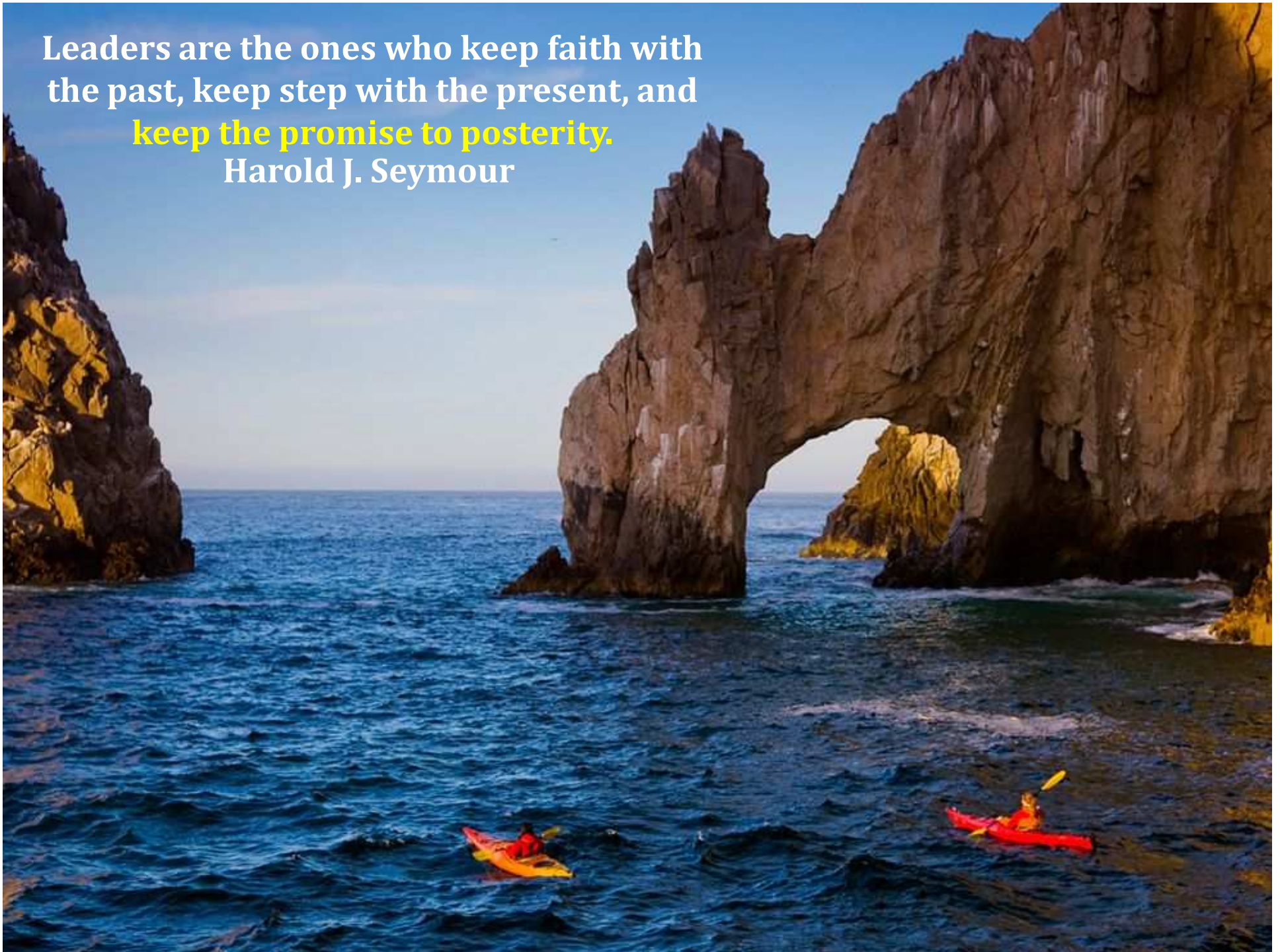
Truly great leaders spend as much
time collecting and **acting upon**
feedback as they do providing it.
- Alexander Lucia



Be willing to make decisions. That's the most important quality in a good leader. Don't fall victim to what I call the ready-aim-aim-aim-aim syndrome. **You must be willing to fire.**

- T. Boone Pickens

Leaders are the ones who keep faith with
the past, keep step with the present, and
keep the promise to posterity.
Harold J. Seymour





A leader is a person you
will follow to a place **you
wouldn't go by yourself.**
- Joel A. Barker

When you meet someone better
than yourself, turn your thoughts
to becoming his equal. When you
meet someone not as good as you
are, **look within and examine
your own self.**
- Confucius

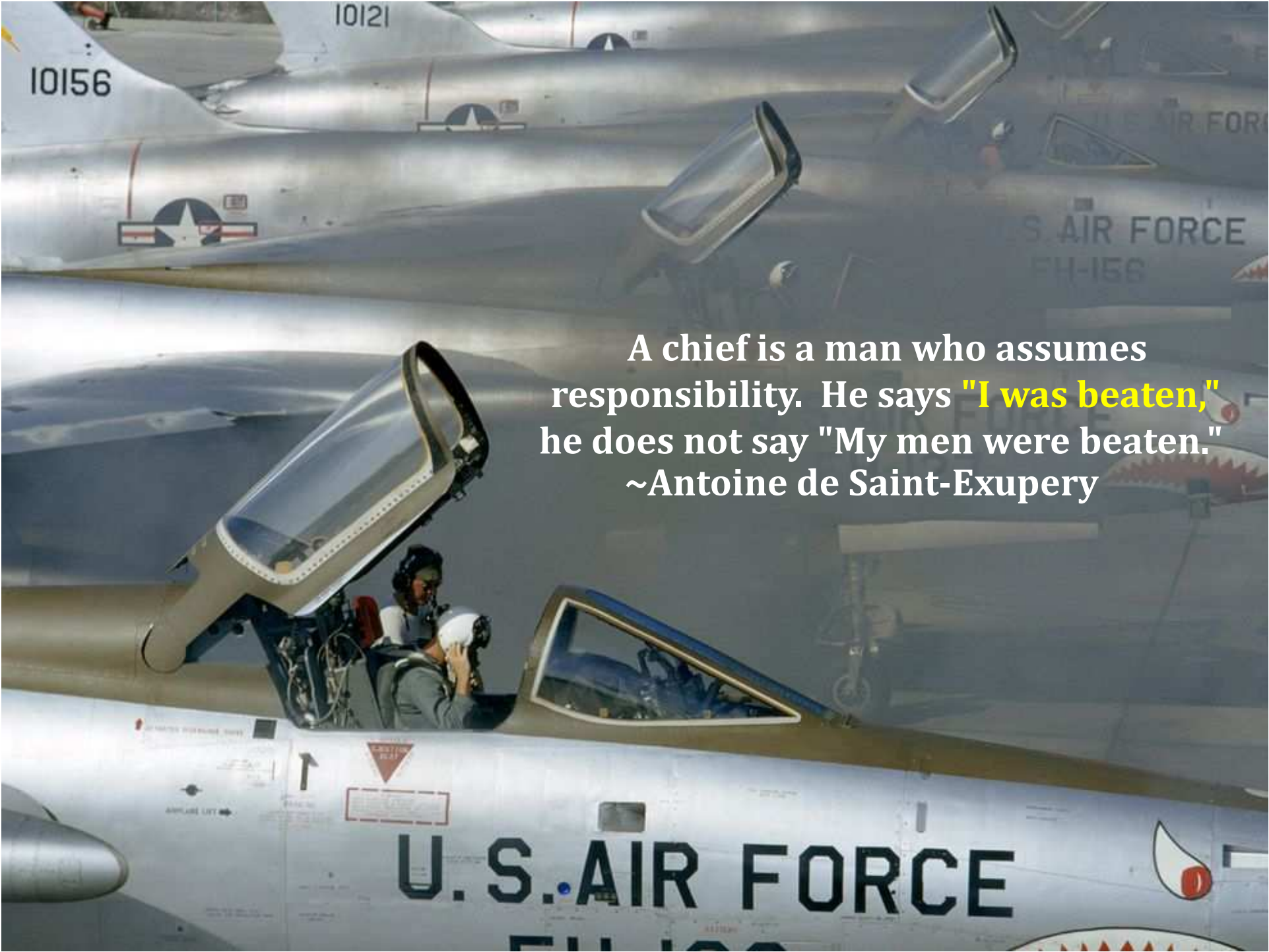


The will to win, the desire to succeed, the urge to reach your full potential... these are the keys that will **unlock the door to personal excellence.**
- Confucius



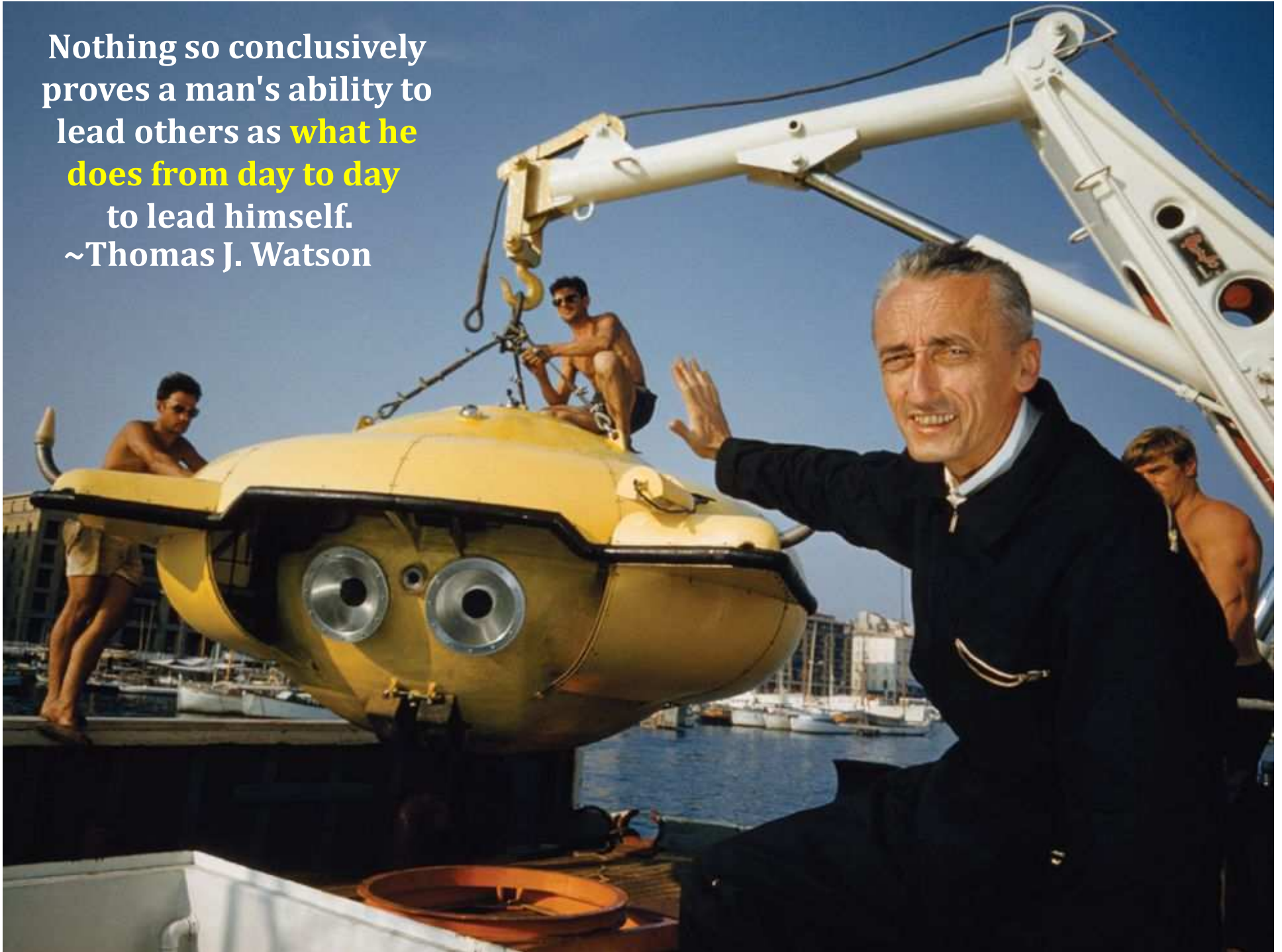
Go before the people with
your example, and **be**
laborious in their affairs.
- Confucius





A chief is a man who assumes
responsibility. He says **"I was beaten,"**
he does not say "My men were beaten."
~Antoine de Saint-Exupery

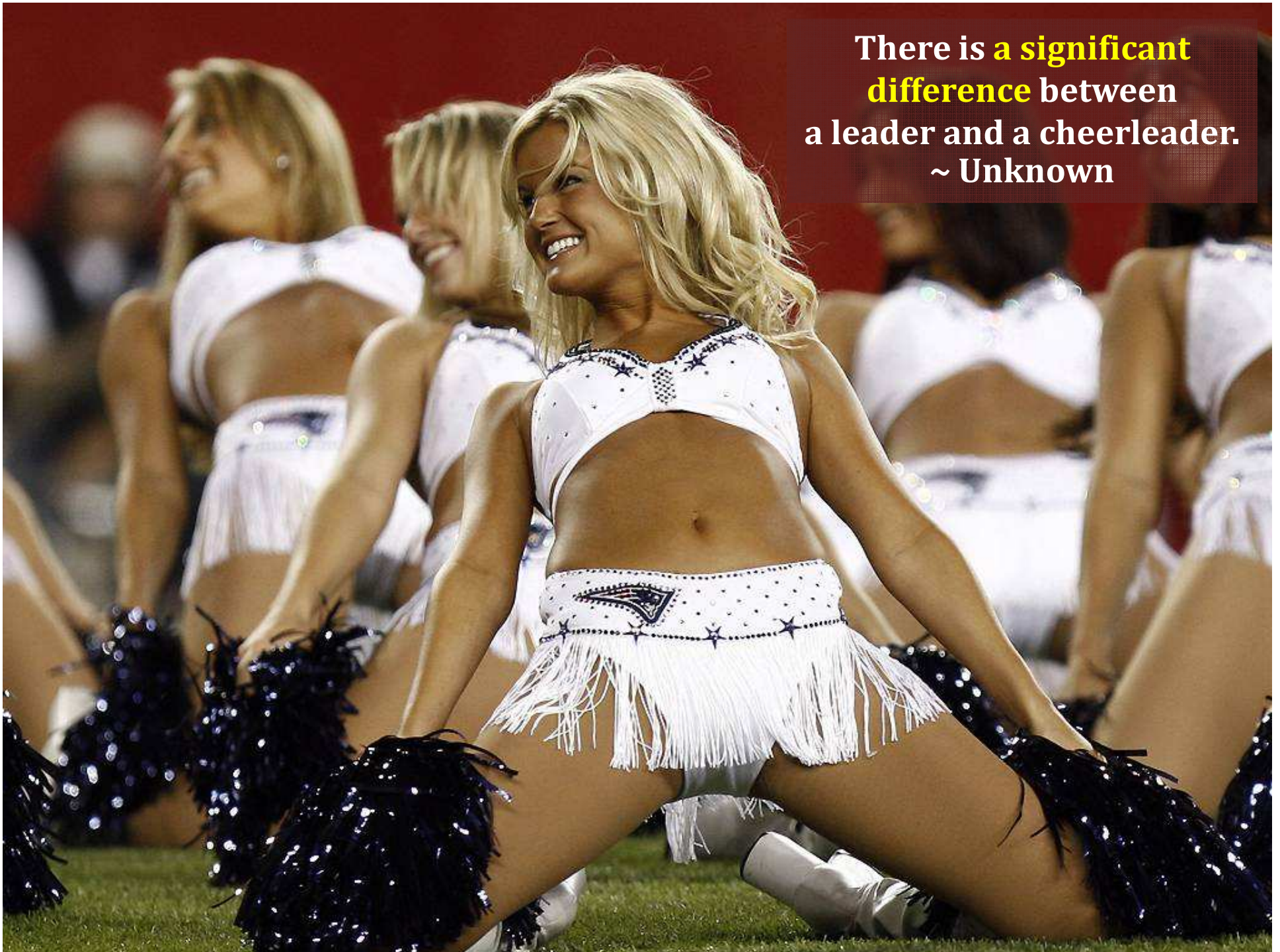
Nothing so conclusively
proves a man's ability to
lead others as **what he
does from day to day**
to lead himself.
~Thomas J. Watson



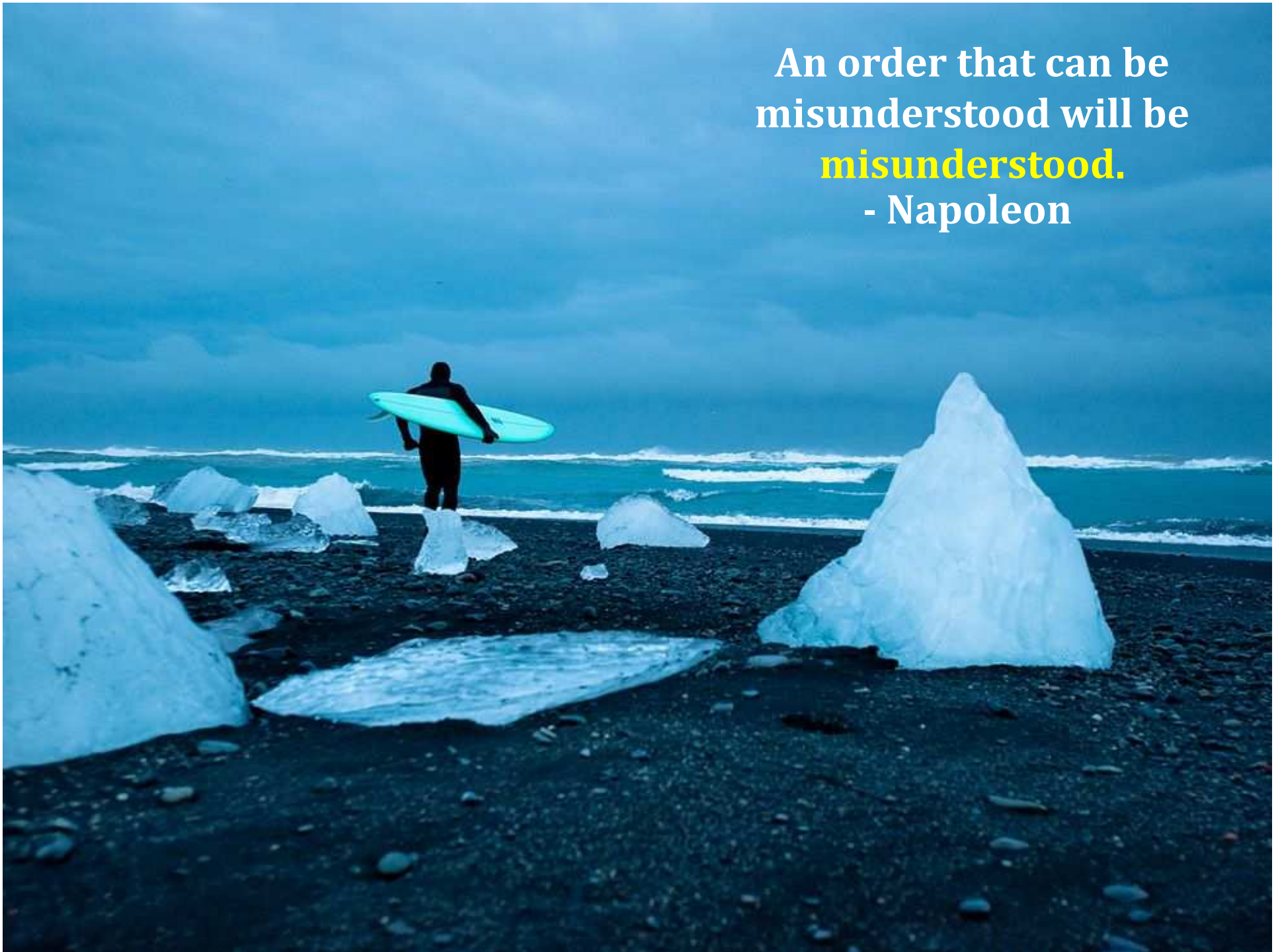
The best executive is the one
who has sense enough **to pick good
men** to do what he wants done,
and self-restraint enough to keep
from meddling with them
while they do it.
~Theodore Roosevelt



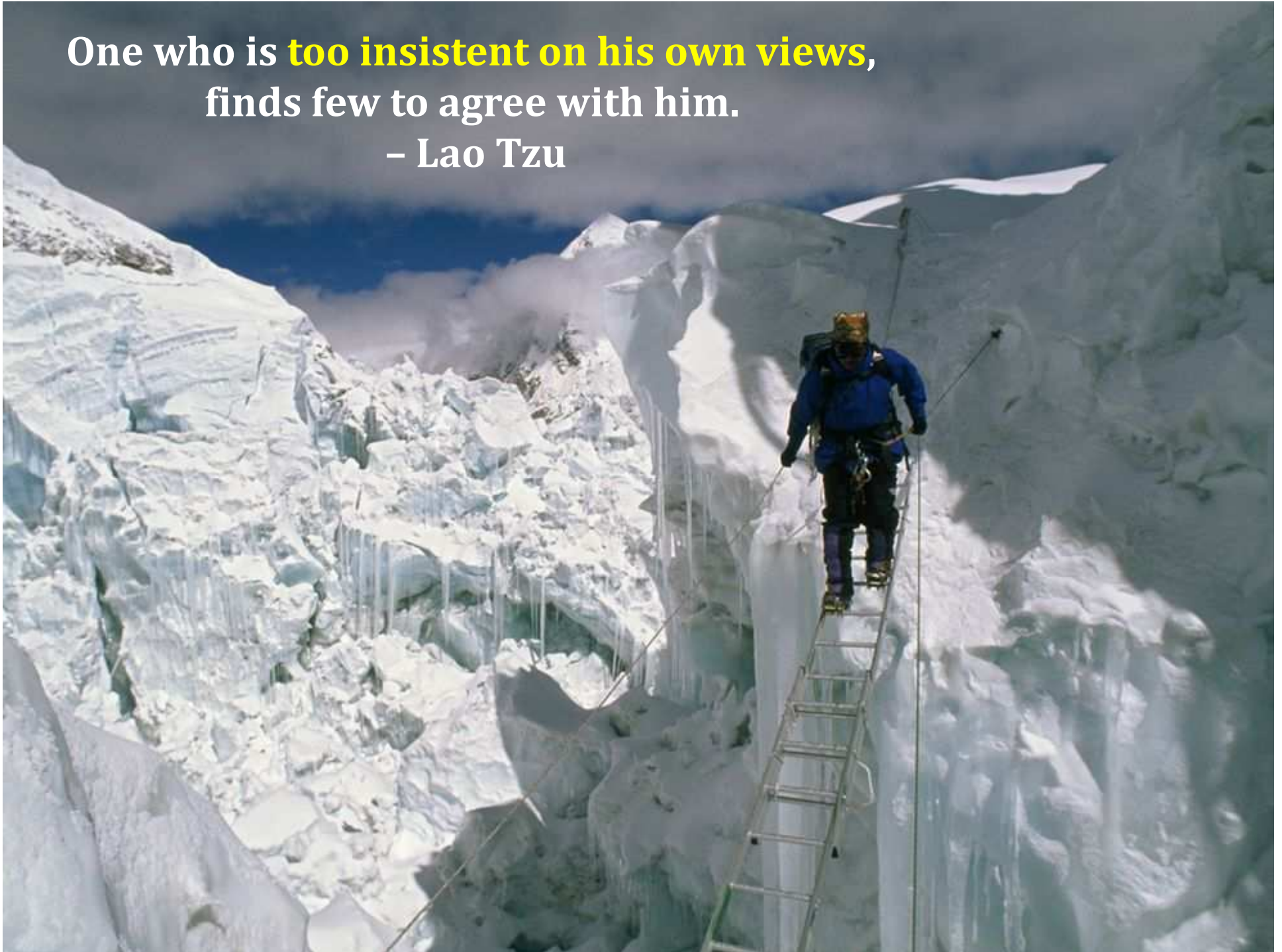
There is **a significant difference** between
a leader and a cheerleader.
~ Unknown



An order that can be
misunderstood will be
misunderstood.
- Napoleon



One who is **too insistent on his own views**,
finds few to agree with him.
– Lao Tzu



**Every leader needs to
look back once in a
while to **make sure**
he has followers.**

~ Unknown



**Thank You Very Much
Sompong Yusoontorn**



25 Quotes That You Hardly Read About

LEADERSHIP

Part 10

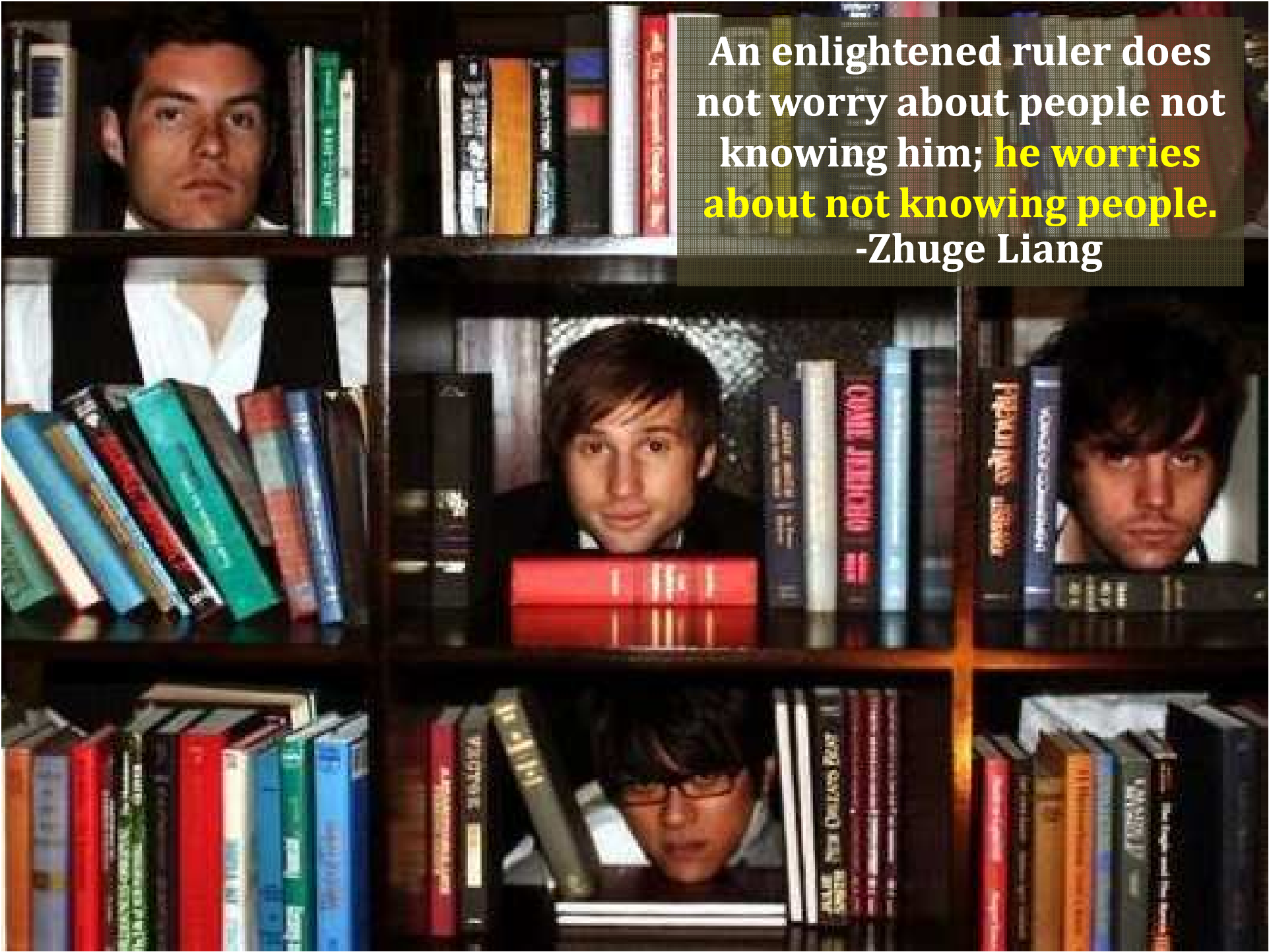
Leadership, I think you must have that, particularly when a team's on the field, they look to you. In critical situations, **they look into your eyes to see if you're there.**

If you're not there, they start quitting. - Dan Marino, Sr.





Not the cry, but **the flight
of the wild duck**, leads the
flock to fly and follow.
- Chinese Saying



An enlightened ruler does
not worry about people not
knowing him; **he worries
about not knowing people.**

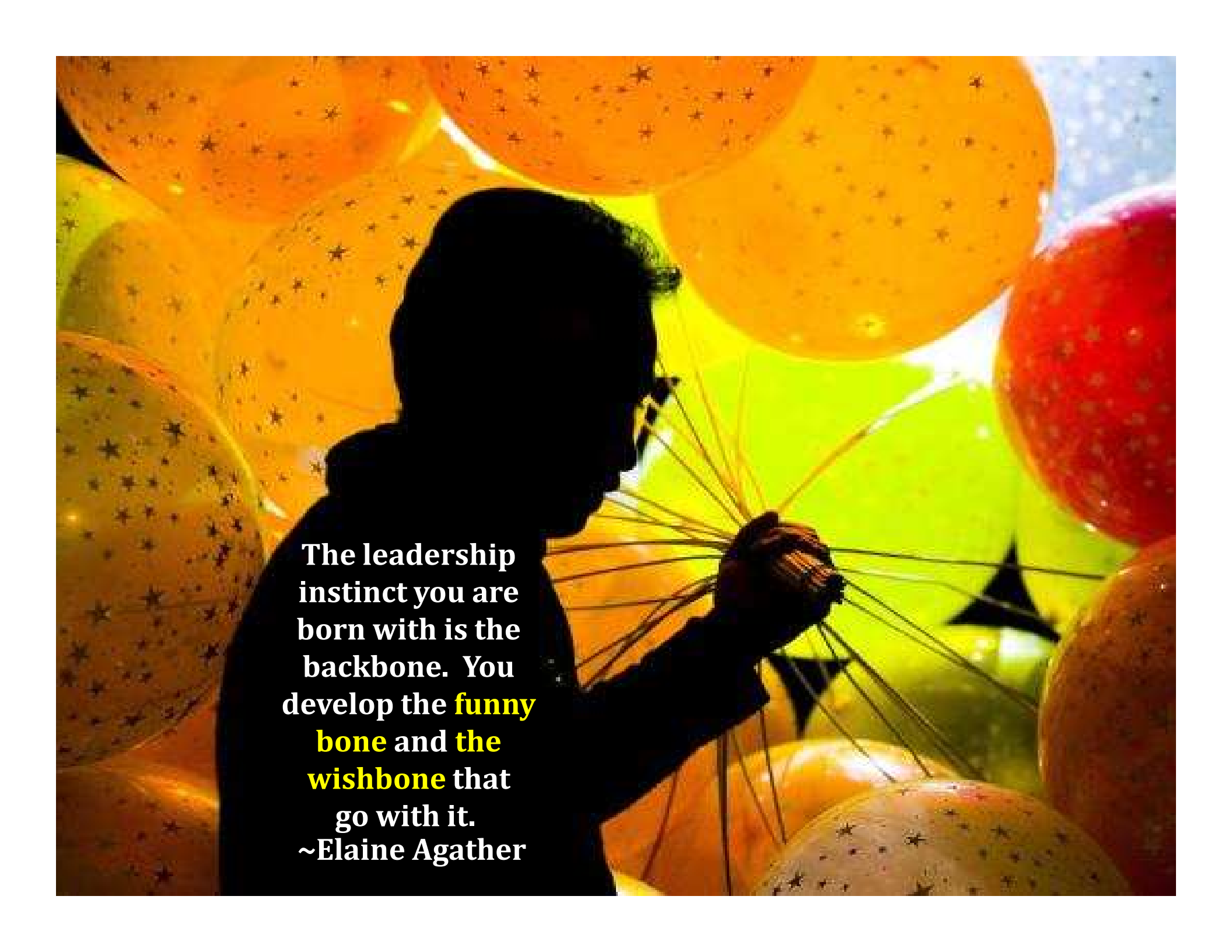
-Zhuge Liang

A true leader has to have a genuine **open-door policy** so that his people are not afraid to approach him for any reason. - Harold Geneen



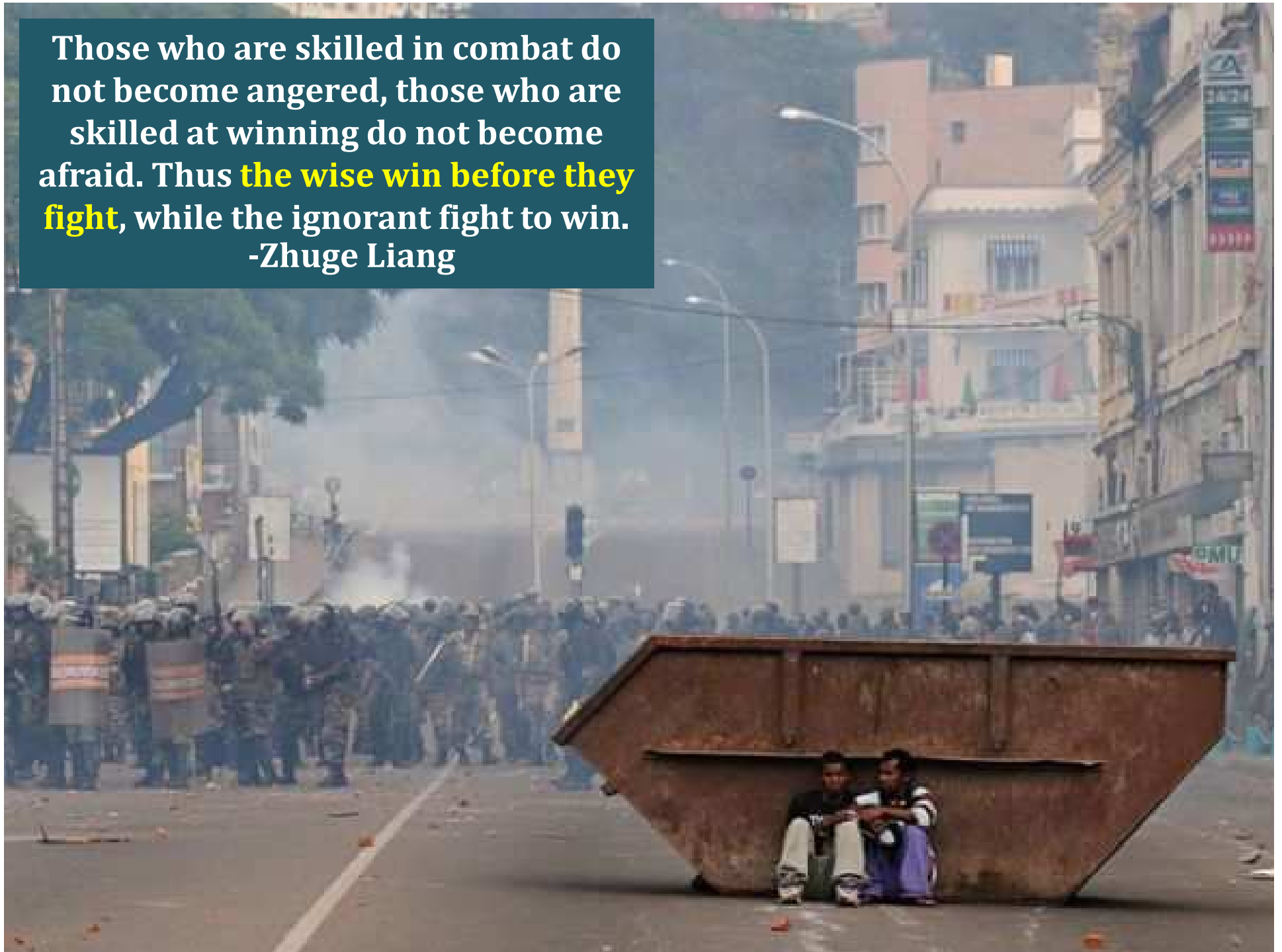
Remember the difference
between a boss and a leader;
a boss says "Go!" - **a leader
says "Let's go!"** ~E.M. Kelly



A silhouette of a person's head and shoulders is shown in profile, facing right. They are holding a cluster of thin, dark strings that extend upwards and outwards, presumably attached to balloons. The background is filled with large, brightly lit balloons in shades of orange, yellow, and red. Many of these balloons are decorated with small, dark star patterns. The lighting is warm and festive, creating a celebratory atmosphere.

**The leadership
instinct you are
born with is the
backbone. You
develop the **funny
bone** and **the
wishbone** that
go with it.
~Elaine Agather**

Those who are skilled in combat do not become angered, those who are skilled at winning do not become afraid. Thus **the wise win before they fight**, while the ignorant fight to win.
-Zhuge Liang



Nothing so conclusively
proves a man's ability to lead
others as **what he does from
day to day to lead himself.**

- Thomas J. Watson



A leader has the vision and conviction that **a dream can be achieved**. He inspires the power and energy to get it done.
- Ralph Nader



The general who wins the battle makes many calculations in his temple **before the battle is fought**. The general who loses makes but few calculations beforehand.

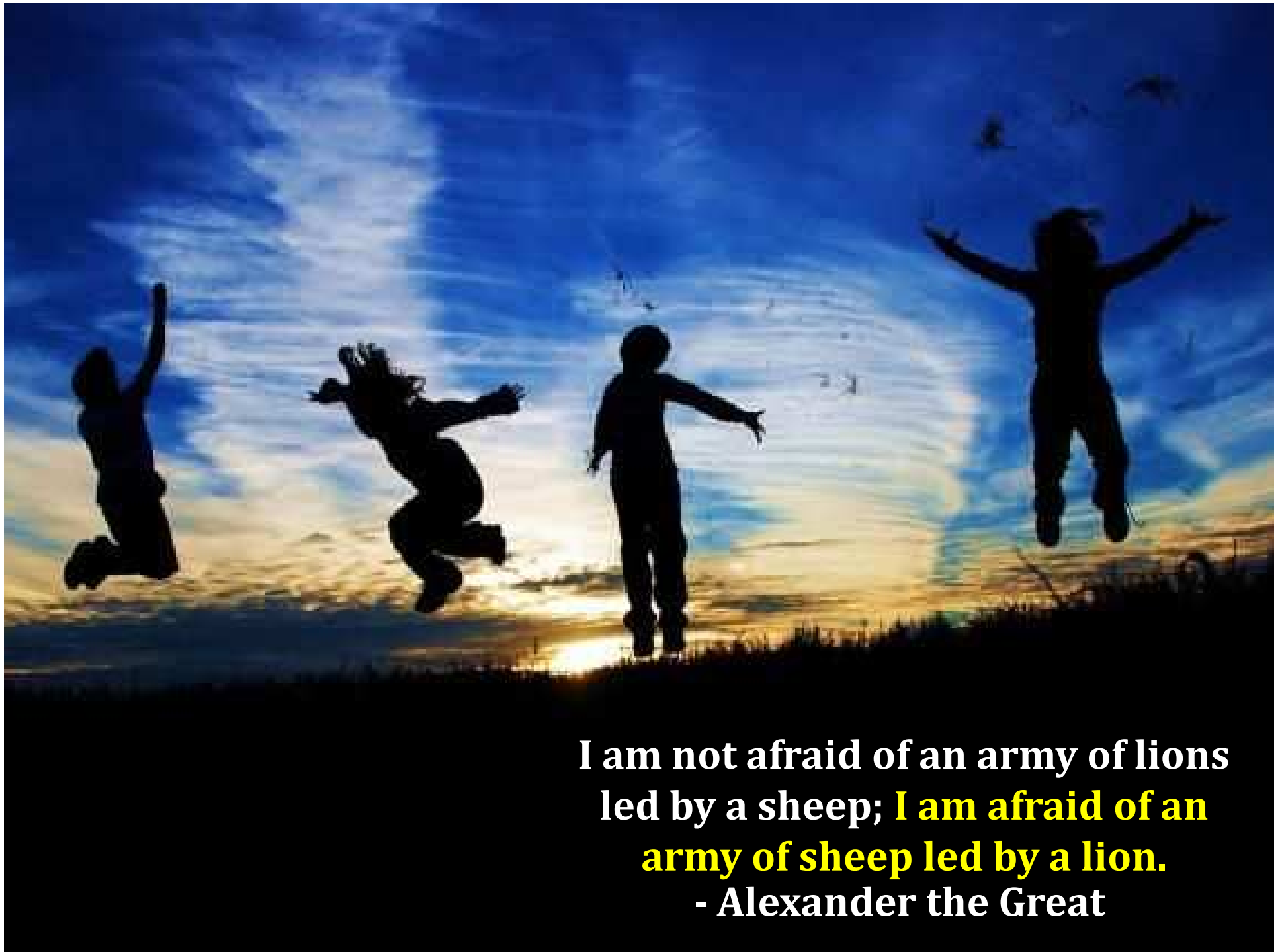


Good generals select intelligent officers, thoughtful advisors, and brave subordinates. **They oversee their troops like a fierce tiger with wings.** – Zhuge Liang



The supreme quality for leadership is **unquestionably integrity**. Without it, no real success is possible, no matter whether it is on a section gang, a football field, in an army, or in an office. - Dwight D Eisenhower





I am not afraid of an army of lions
led by a sheep; **I am afraid of an
army of sheep led by a lion.**
- Alexander the Great

Never tell people **how to do things**. Tell them what to do and they will surprise you with their ingenuity.
- George S. Patton

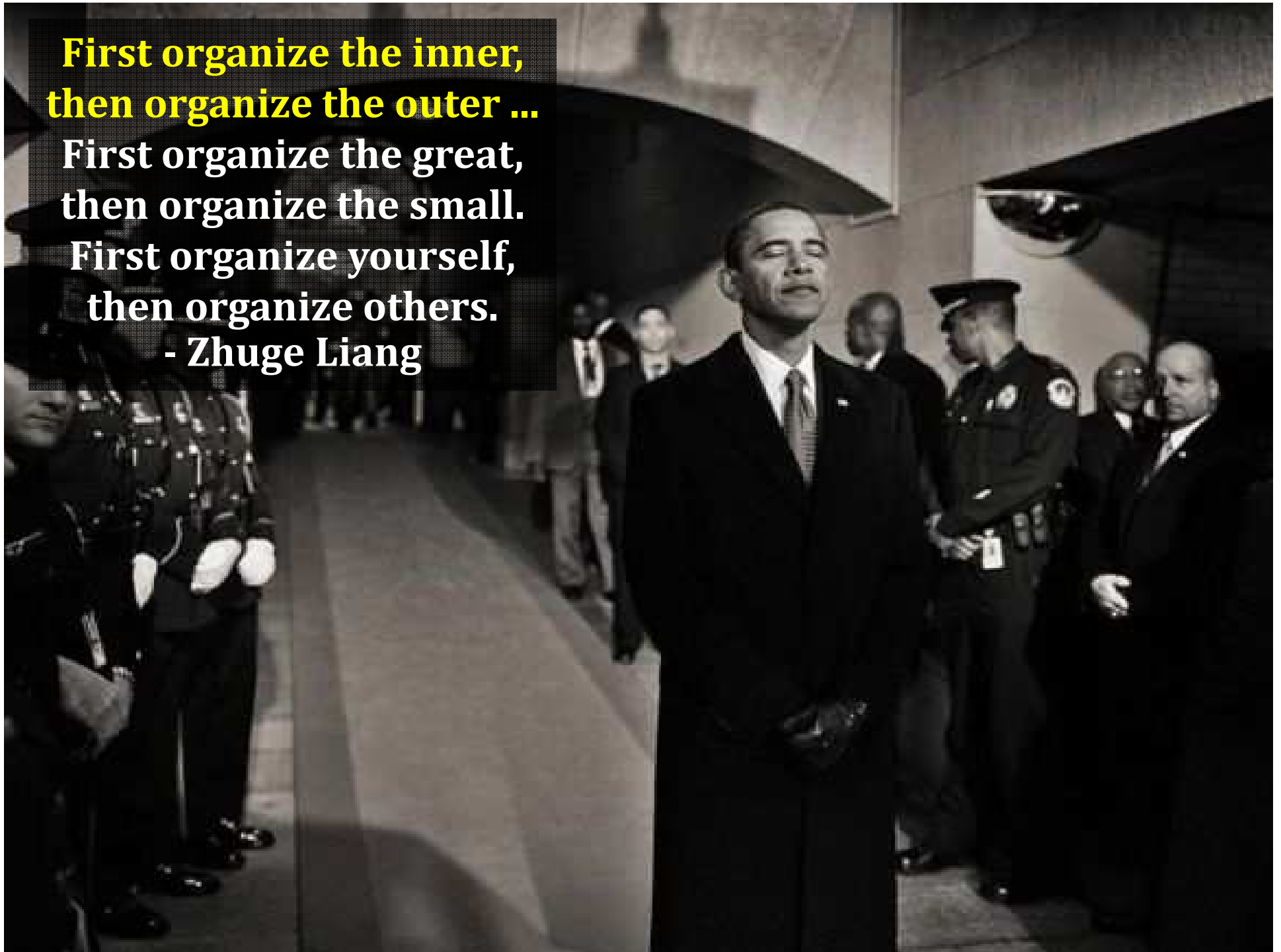


**First organize the inner,
then organize the outer ...**

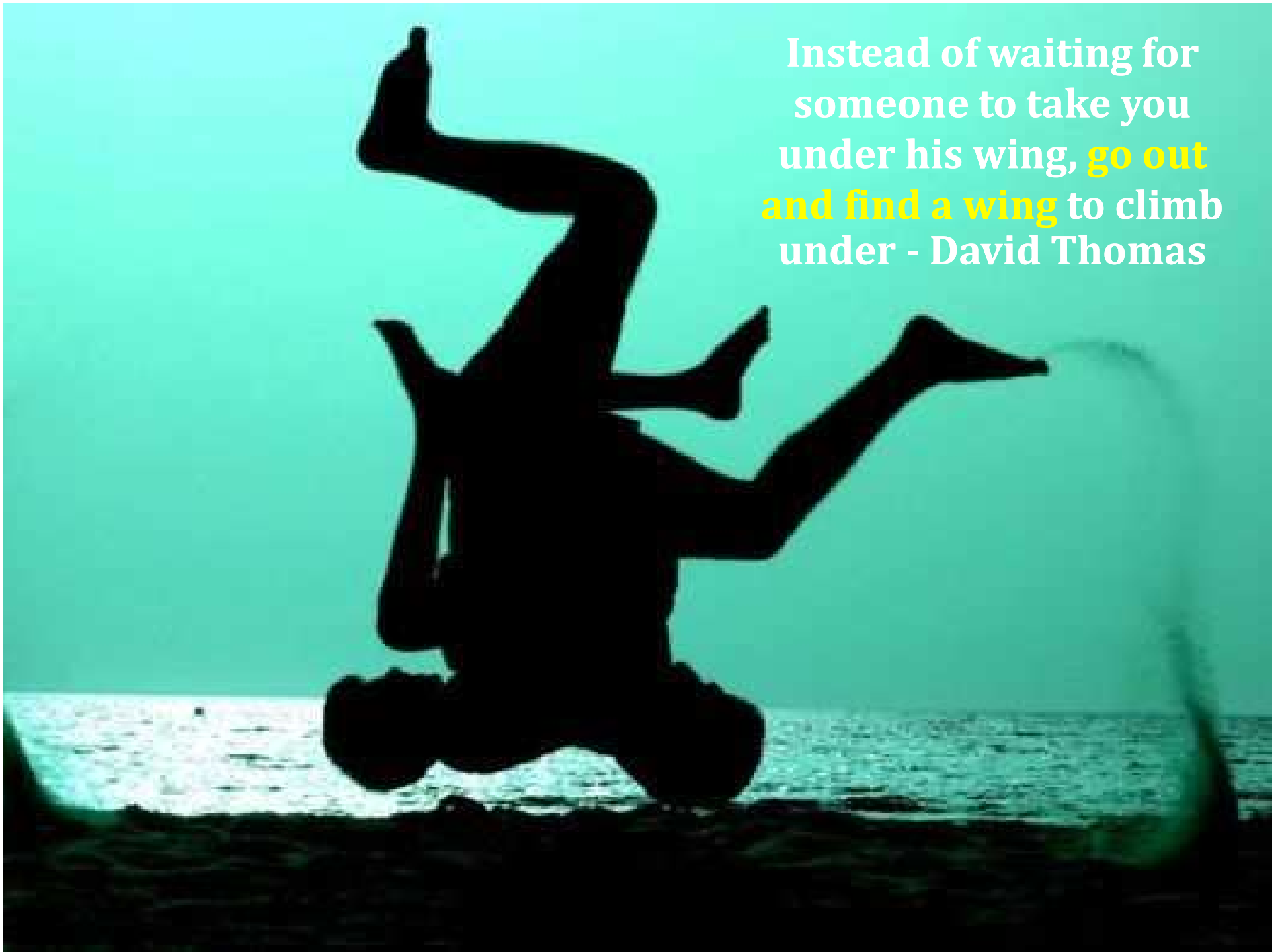
**First organize the great,
then organize the small.**

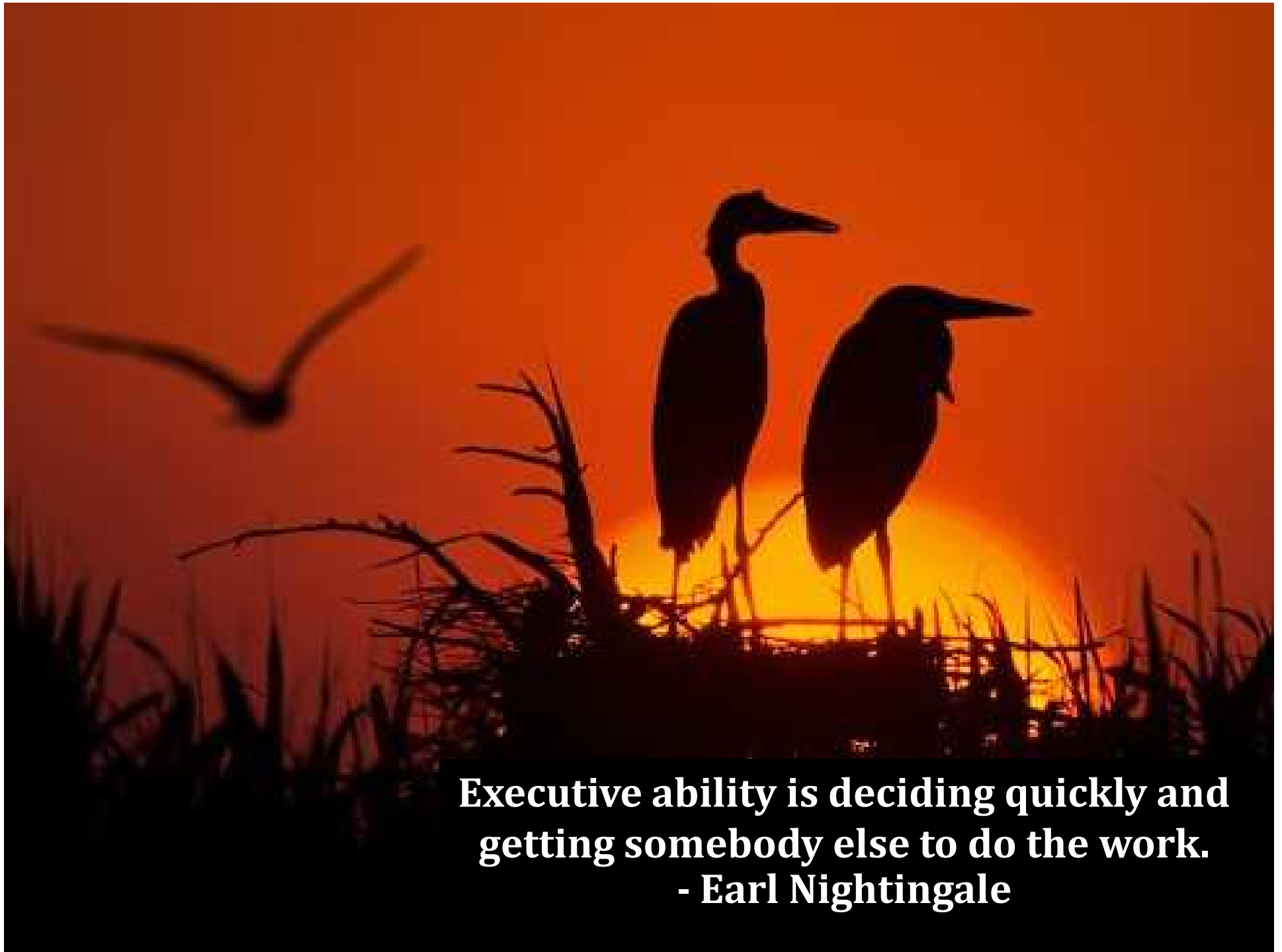
**First organize yourself,
then organize others.**

- Zhuge Liang



Instead of waiting for
someone to take you
under his wing, **go out
and find a wing** to climb
under - David Thomas





**Executive ability is deciding quickly and
getting somebody else to do the work.
- Earl Nightingale**

The true leader serves. Serves people. Serves their best interests, and in doing so will not always be popular, may not always impress. But because true leaders are motivated by **loving concern rather than a desire for personal glory**, they are willing to pay the price. - Eugene B. Habecker



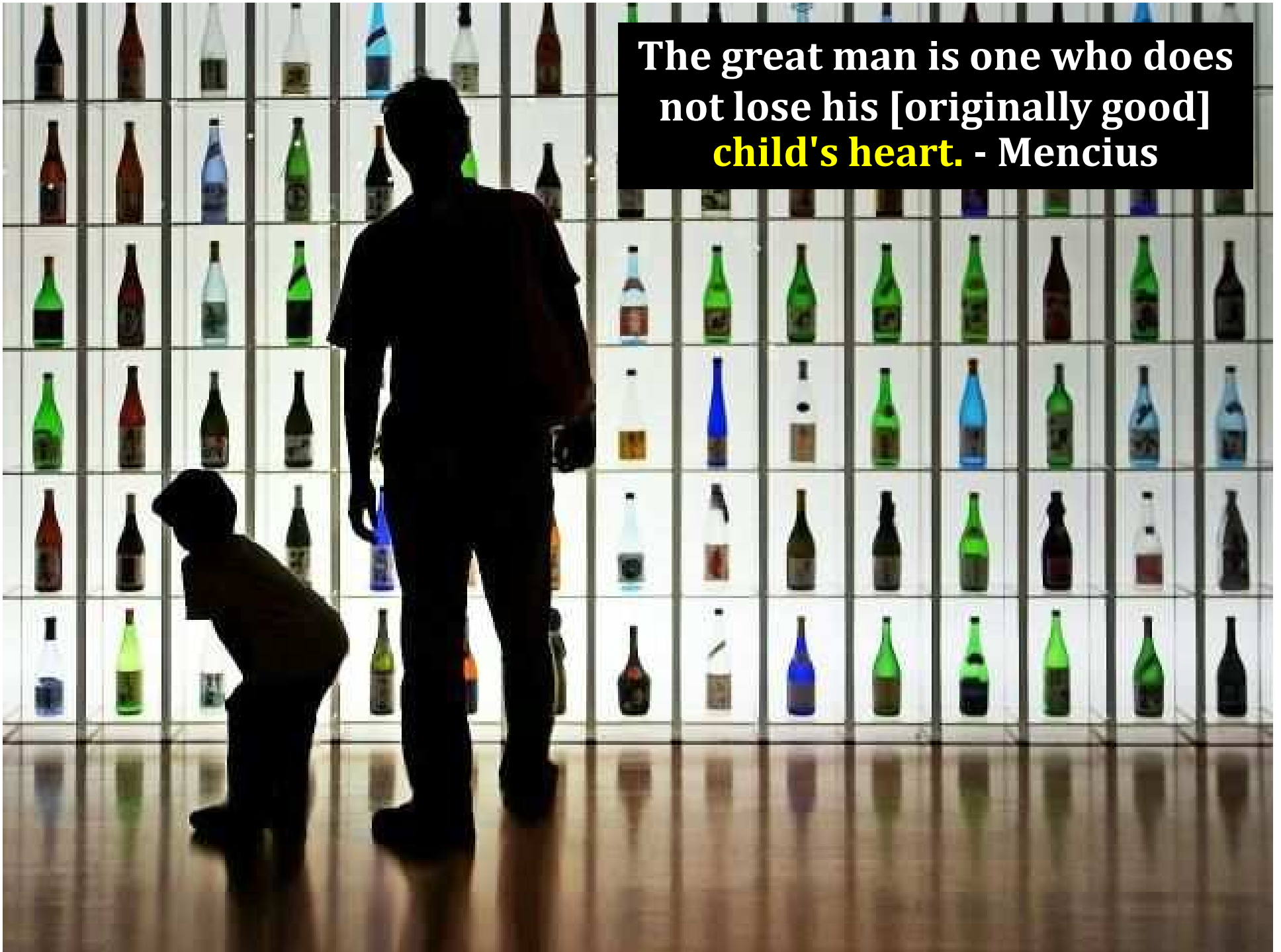
You can judge a leader by **the size of the problem he tackles**. Other people can cope with the waves, it's his job to watch the tide. -Antony Jay



How do you know you have won?
When the **energy is coming the other way** and when your people are visibly growing individually and as a group.
- Sir John Harvey-Jones



The great man is one who does
not lose his [originally good]
child's heart. - Mencius

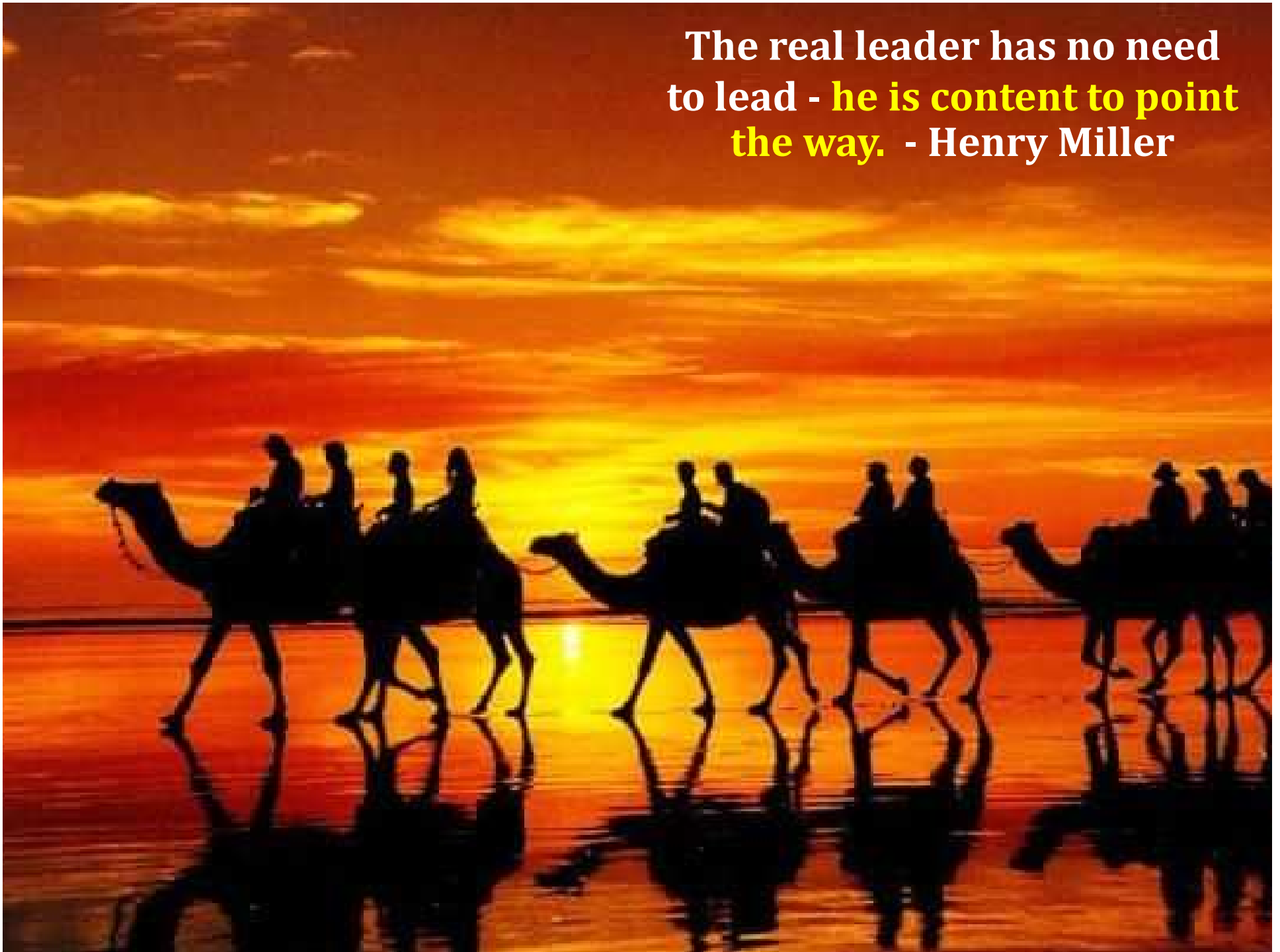


He who **attends to his greater self becomes a great man**, and he who attends to his smaller self becomes a small man.

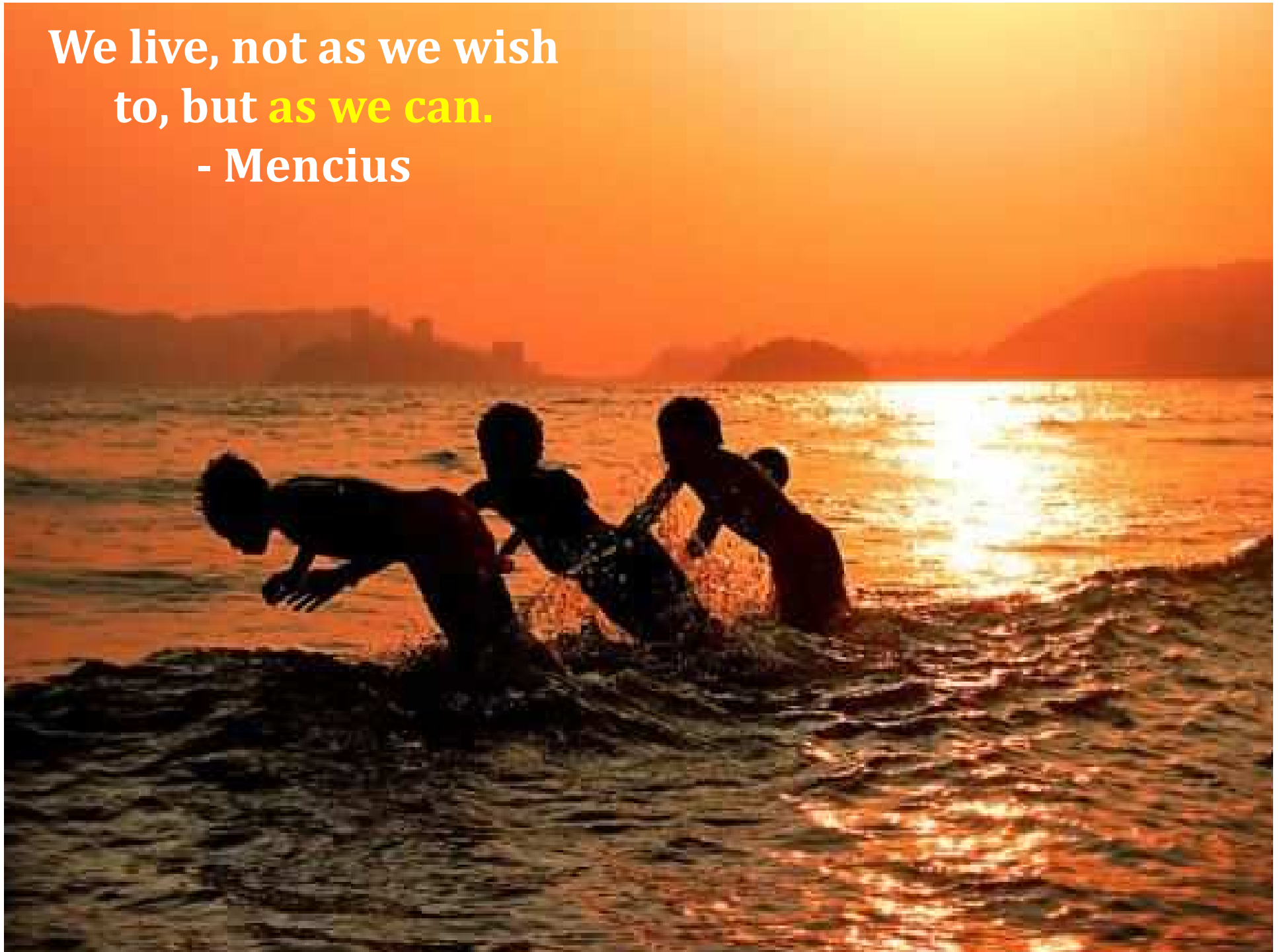
- Mencius



The real leader has no need
to lead - **he is content to point
the way.** - Henry Miller



We live, not as we wish
to, but **as we can.**
- Mencius



**No man ever became great or
good except through many
and great mistakes.
- William E. Gladstone**

**Thank You Very Much
Sompong Yusoontorn**



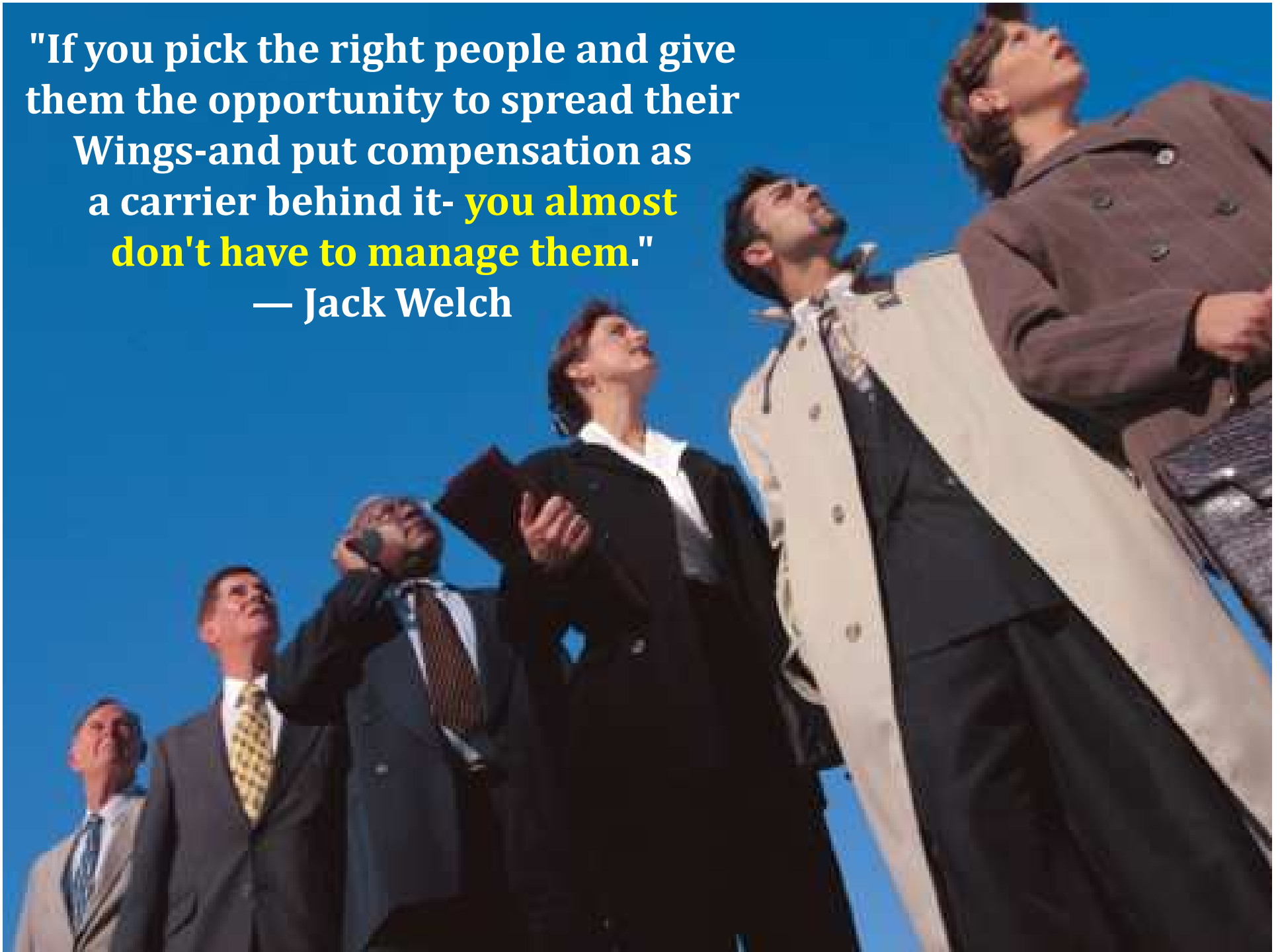


25 Quotes That You Hardly Read About

LEADERSHIP

Part 11

"If you pick the right people and give them the opportunity to spread their Wings-and put compensation as a carrier behind it- **you almost don't have to manage them.**"
— Jack Welch



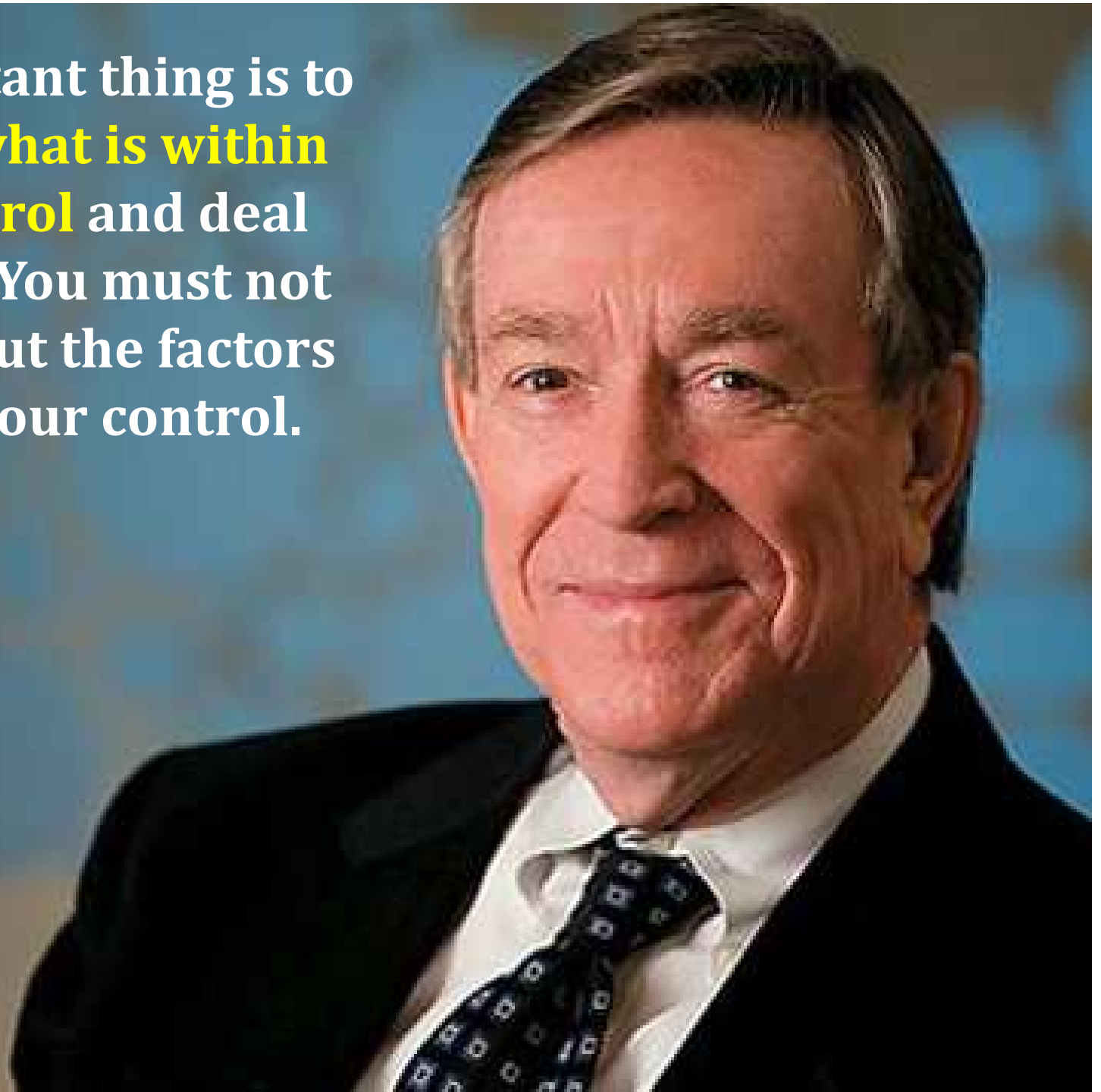
**“It’s not about selecting a great individual to do a job.
It’s about matching the right individual to the right
situation and using the right process to get it done,”**

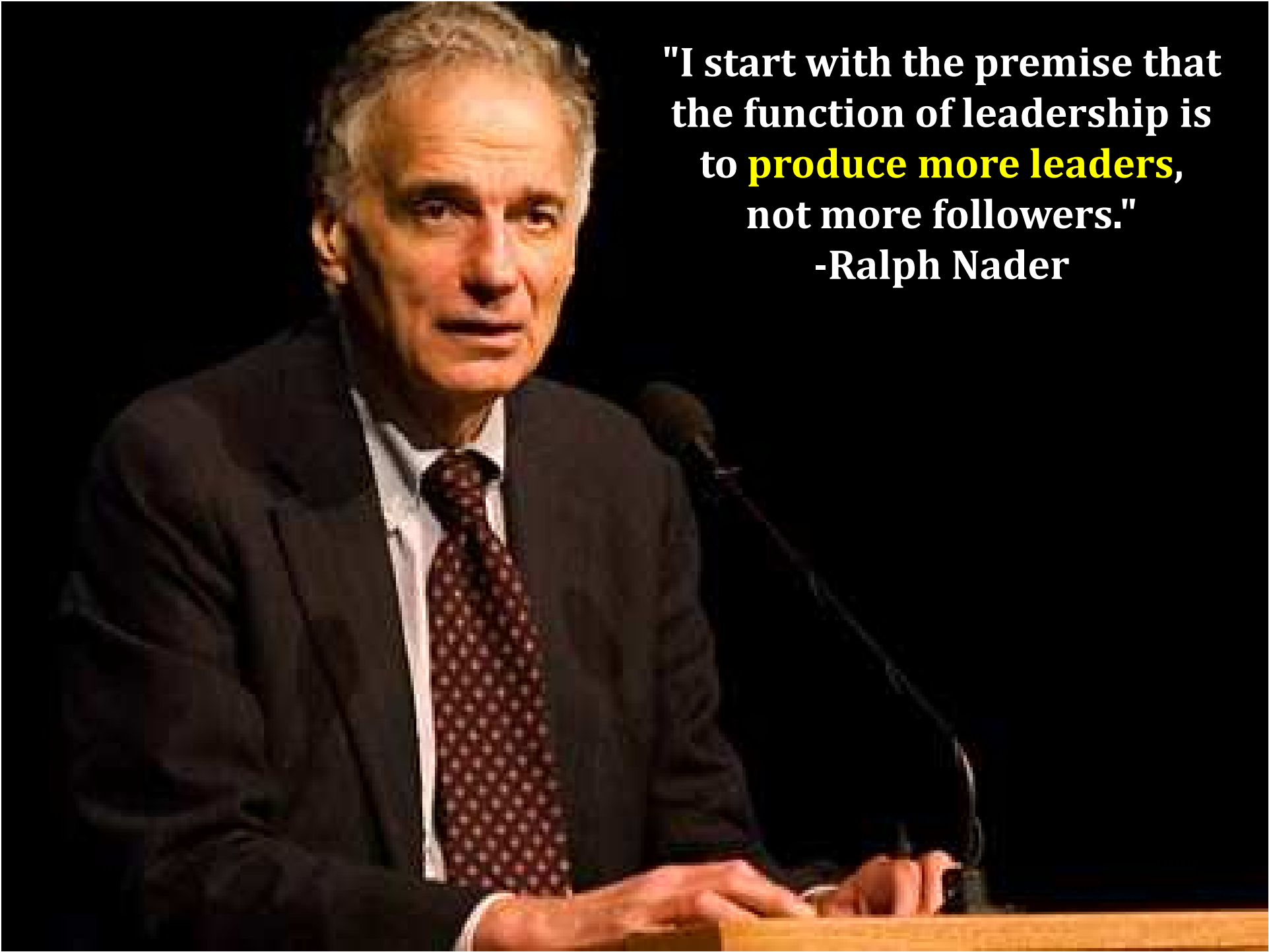




Great leaders surround themselves with **great people**. Lone ranger leadership is doomed to fail, there is no one great person that is going to transform an organisation it takes a strong team *and* a great leader.

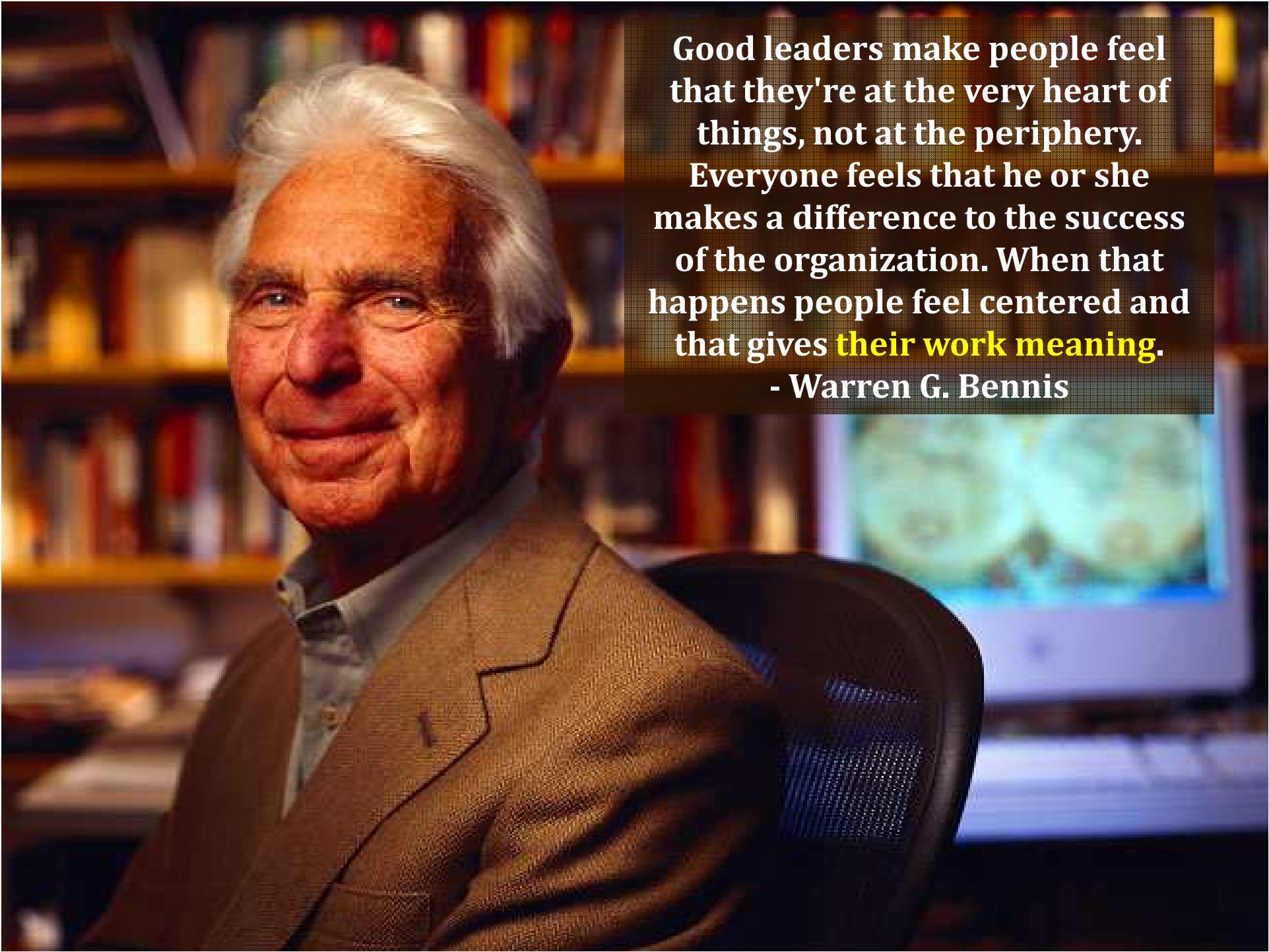
The important thing is to focus on **what is within your control** and deal with that. You must not worry about the factors outside your control.



A photograph of Ralph Nader, an older man with grey hair, wearing a dark suit, white shirt, and a patterned tie. He is standing behind a wooden podium with a microphone, looking slightly to the right. The background is dark.

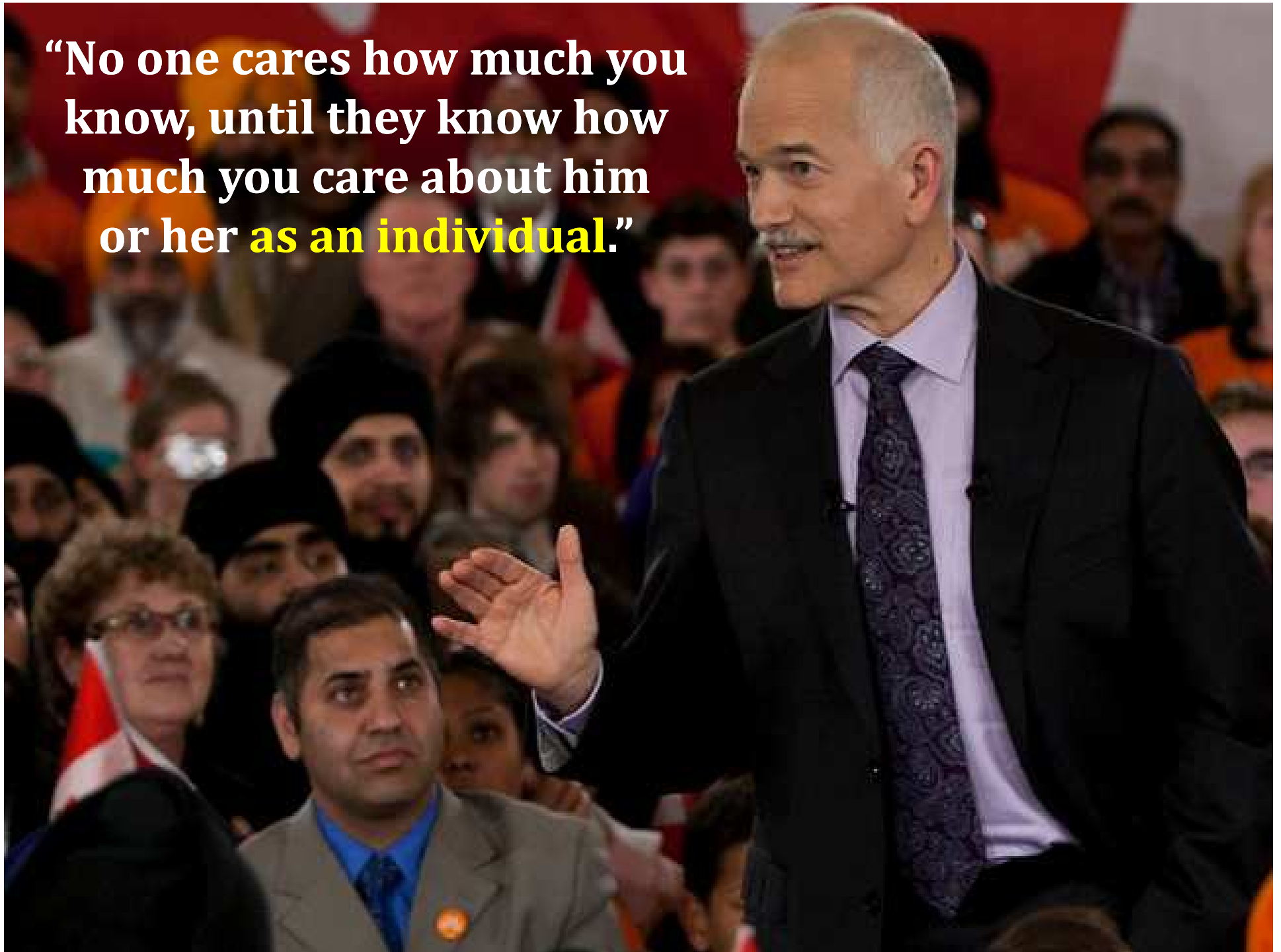
**"I start with the premise that
the function of leadership is
to **produce more leaders**,
not more followers."**

-Ralph Nader

A portrait of Warren G. Bennis, an older man with white hair, wearing a brown blazer over a light blue shirt. He is seated in a black office chair, smiling slightly. The background is a library with bookshelves filled with books. A computer monitor is visible to the right, displaying a greenish image. A semi-transparent dark box with white text is overlaid on the right side of the image.

Good leaders make people feel that they're at the very heart of things, not at the periphery. Everyone feels that he or she makes a difference to the success of the organization. When that happens people feel centered and that gives **their work meaning**.
- Warren G. Bennis

“No one cares how much you know, until they know how much you care about him or her **as an individual.”**



"We should not judge people by their peak of excellence but by the **distance they have traveled** from the point where they started."
- Henry Ward Beecher



“So when you share your appreciation, be specific about what you really liked, so



They not only feel appreciated but can do it again.”

A leader makes other people feel important and appreciated. The leader excels at creating opportunities to provide rewards, recognition and thanks to his or her staff. A leader creates a work environment in which **people feel important and appreciated.**



Your greatest challenge isn't leading, it's making others great. Settle for nothing less than growing leaders that **become greater than you.**





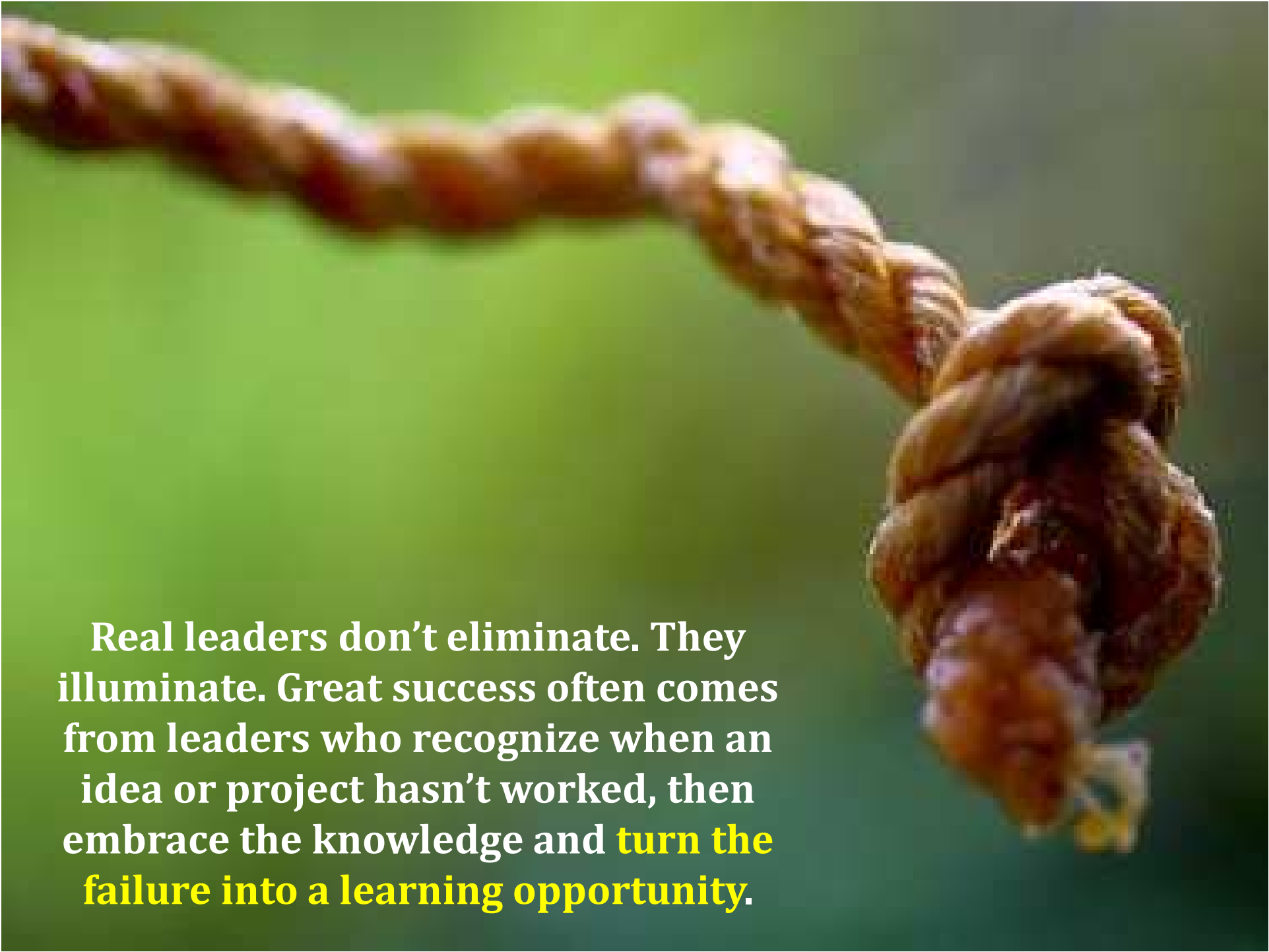
As leaders, we have individual responsibility to think about ways to influence and **embrace change that would impact the economy and clear the path for growth.**

A woman with dark hair, wearing a pearl necklace and a dark blazer, is looking down at a tablet held by a man. The man has short dark hair and is wearing a light-colored shirt. They are both looking intently at the device. The background is slightly blurred, showing what appears to be an office or meeting environment.

Leaders need to develop a vision for uncertainty. A well-planned professional is not only prepared for changes but must have a Plan B to use if direction does change. They say **the best defense is a good offense.**

Leaders work very hard to make complex ideas **THAT** simple. They maintain the richness of the idea without dumbing down the content. Those simple-minded leaders are anything but **simple-minded**.



A close-up photograph of a thick, brown, knotted rope against a blurred green background. The rope is coiled and knotted, with a small white tag visible at the bottom right. The lighting highlights the texture of the rope.

Real leaders don't eliminate. They illuminate. Great success often comes from leaders who recognize when an idea or project hasn't worked, then embrace the knowledge and **turn the failure into a learning opportunity.**

Keeping Urgency Up is the challenge, because leaders must create it over and over, and embed it in the culture. This can be particularly difficult when success has been achieved. That is **the vulnerable moment** for complacency to set in.



“I've learned that people will forget what you said, people will forget what you did, but people will never forget how you **made them feel.**” -Maya Angelou



You can avoid reality,
but you cannot avoid
the consequences of
avoiding reality."



A photograph of a man and a woman looking at a document together. The man is on the left, wearing a dark jacket, and the woman is on the right, wearing a dark top. They are both smiling and looking down at a document held by the woman. The background is blurred, showing what appears to be a library or office setting with bookshelves.

**"Leadership, like coaching,
is fighting for the hearts and
souls of men and getting
them to **believe in you.**"
- Eddie Robinson**

"The most valuable 'currency' of any organization is the initiative and creativity of its members. Every leader has the solemn moral responsibility to develop these to the maximum in all his people. This is the leader's highest priority." - W. Edwards Deming



"Be the Leader, Make the Difference provides **the right ingredients** to produce effective leaders. It's required reading for anyone who wants to lead and add value."

—Steve Davis



"Great leaders are almost always great simplifiers, who can cut through argument, debate, and doubt to **offer a solution** everybody can understand."-General Colin Powell



"Build for your team **a feeling of oneness**, of dependence on one another and of strength to be derived by unity." - Vince Lombardi





"Making a true decision means committing to achieving a result, and then cutting yourself off from **any other possibility."**

- Anthony Robbins

**"Leadership is about letting go
the urge to control others and
holding on to the purpose of
setting them free."**

**Thank You Very Much
Sompong Yusoontorn**





25 Quotes That You Hardly Read About

LEADERSHIP

Part 12

"For those who say you're thinking too big... be smart enough not to listen. For those who say the odds are too small ... be dumb enough to give it a shot. And for those who ask, 'how can you do that?' ... **look them in the eyes and say, I'll figure it out.**"

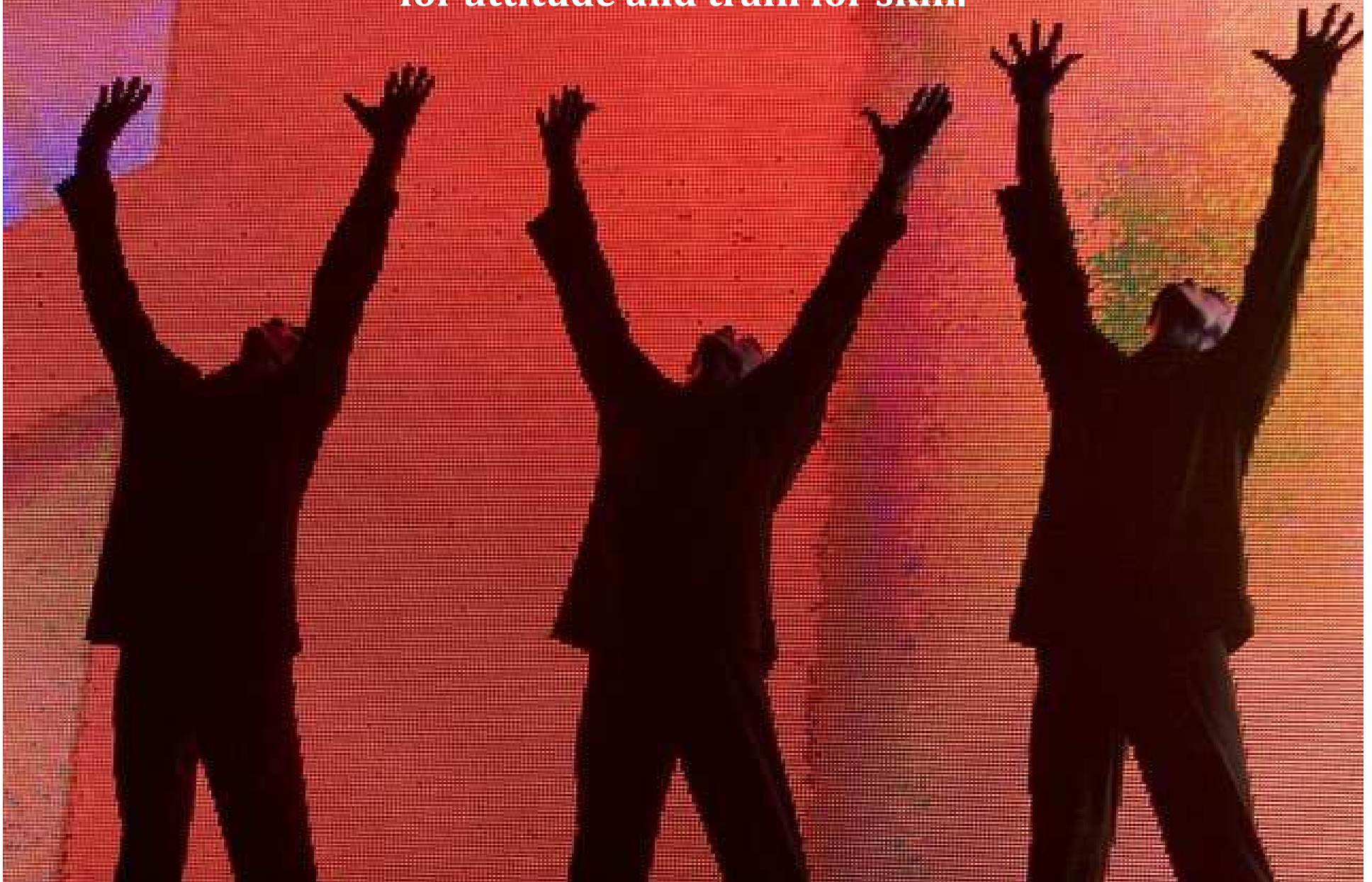
- Eric Schmidt, Chairman of Google





"You don't concentrate on risks. You concentrate on results. No risk is too great to prevent the necessary job from getting done." - Charles Yeager

Hiring is not about finding people with the right experience; **it's about finding people with the right mind-set.** These companies hire for attitude and train for skill.



"Some of us have great runways already built for us. If you have one, take off. But if you don't have one, realize it is your responsibility **to grab a shovel and build one for yourself and for those who will follow after you.**"- Amelia Earhart





"Leadership is a two-way street, loyalty up and loyalty down. **Respect for one's superiors; care for one's crew." - Admiral Grace Hopper**



"The roots of effective leadership lie in simple things, one of which is listening. Listening to someone demonstrates respect; it shows that **you value their ideas and are willing to hear them." - John Baldoni**



"I believe that the capacity that any organization needs is for **leadership to appear anywhere it is needed, when it is needed.**" - Margaret J. Wheatley



"Talent is important. But the single most important ingredient after you get the talent is **internal leadership**. It's not the coaches as much as one single person or people on the team who set higher standards than that team would normally set for itself. I really believe that that's been ultimately important for us." - Mike Krzyzewski



"Leaders become great, not
because of their power, but
**because of their ability to
empower others."**

- John C. Maxwell



"You learn far more from negative leadership than from positive leadership. **Because you learn how not to do it. And, therefore, you learn how to do it." - Norman Schwarzkopf**



"On every team, there is a core group that sets the tone for everyone else. If the tone is positive, you have half the battle won. If it is negative, you are beaten before you ever walk on the field." - Chuck Noll



"I believe life is constantly testing us for our level of commitment, and life's greatest rewards are reserved for those who demonstrate **a never-ending commitment** to act until they achieve." - Anthony Robbins



"We should not judge people by their peak of excellence but **by the distance they have traveled from the point where they started." - Henry Ward Beecher**



"Leadership, like coaching, is **fighting for the hearts and souls of men** and getting them to believe in you." - Eddie Robinson



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"Build for your team **a feeling of oneness**, of dependence on one another and of strength to be derived by unity." - Vince Lombardi



"If you are working on something exciting that you really care about, you don't have to be pushed. **The vision pulls you.**" - Steve Jobs



"If you want it, measure it. **If you can't measure it, forget it.**"
- Peter Drucker



"Good management consists in showing average people how to do the work of superior people." - John D. Rockefeller



"We can be powerful, but at what cost? It's not always necessary to flex our muscle to have a task completed! Sometimes we can accomplish more with a kind word and a smile! **Teamwork using cooperation instead of intimidation! It's a wonderful thing!"**



"The most valuable 'currency' of any organization is **the initiative and creativity of its members**. Every leader has the solemn moral responsibility to develop these to the maximum in all his people. This is the leader's highest priority." - W. Edwards Deming



"Leadership does not involve changing the mindset of the group, but **the cultivation of an environment that brings out the best and inspires the individuals in that group to do what needs to be done." - Arthur F. Carmazzi**



"No matter how skillful you are, if you are with the wrong team your star will not shine. You'll only keep struggling but results will be far from you. Quit Camp Losing for Camp Winning. Surround yourself with a bunch of winners and see yourself winning big."



"If you ever find yourself confused by your surroundings and nothing really seems familiar, it doesn't mean that you are lost. It could be that you have set a path that has never been traveled before. Don't worry, many great leaders in history have had the same view!"



"What does leadership look like? Take a look in the mirror – are you doing your best today? Remember everybody is a leader at some time in his or her life. When it's your turn to lead **be bold, be kind and be a little eccentric. Be innovative; take the time to get to know your people.** Say you don't know, often. Ask for suggestions and implement the ones that make good business sense."



**Thank You Very Much
Sompong Yusoontorn**