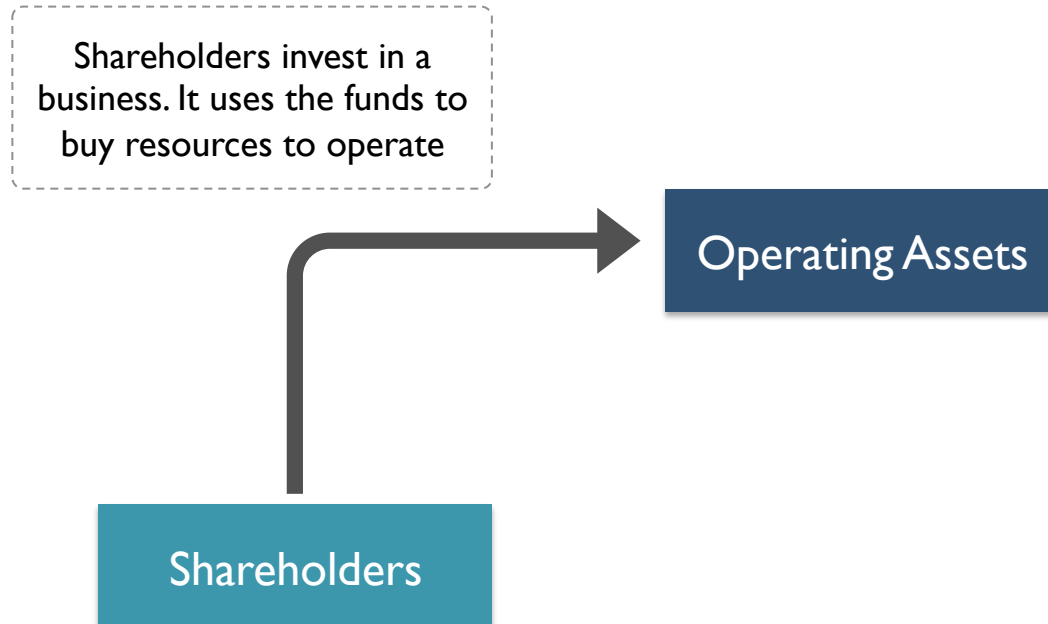


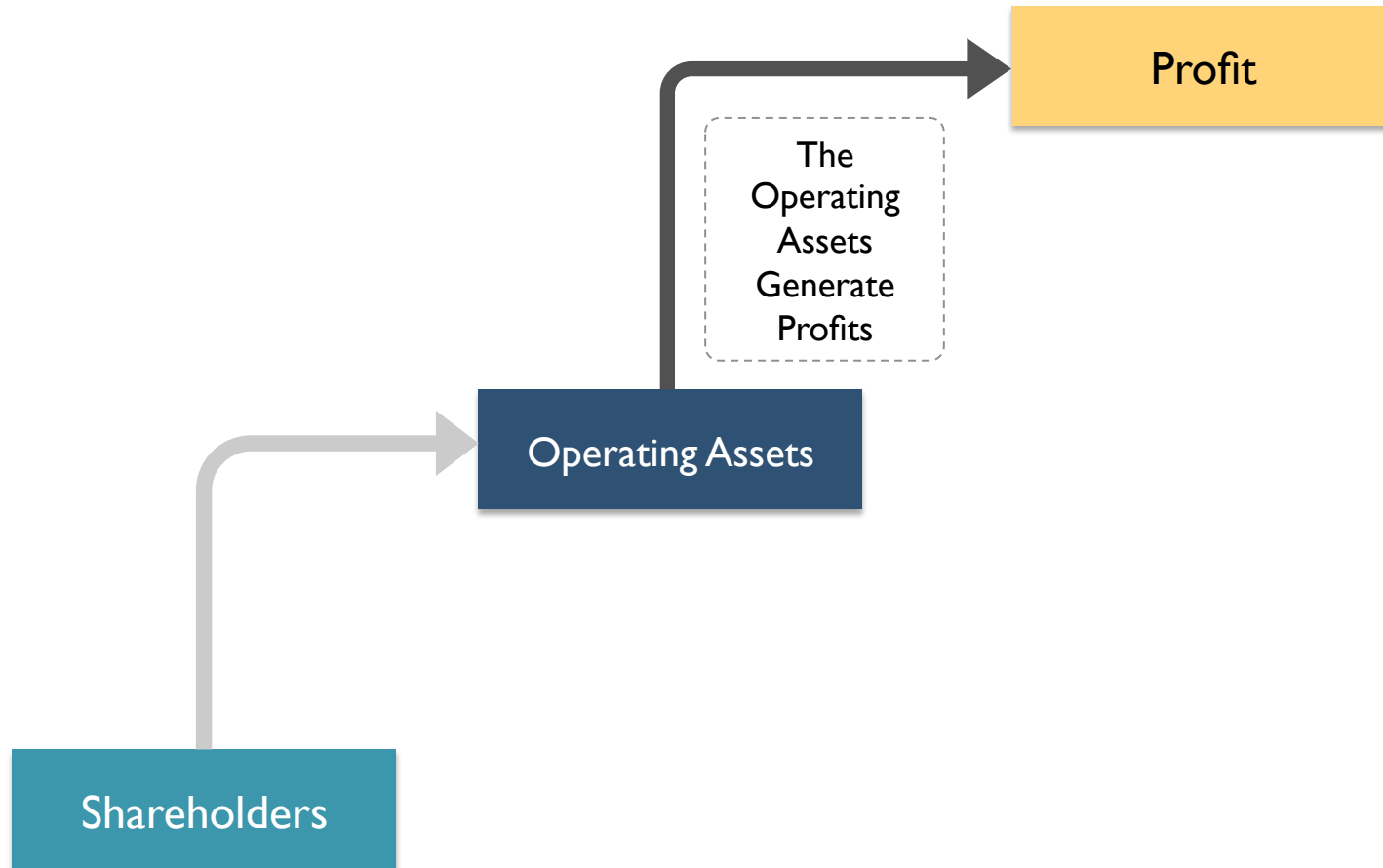


# Introduction to Accounting

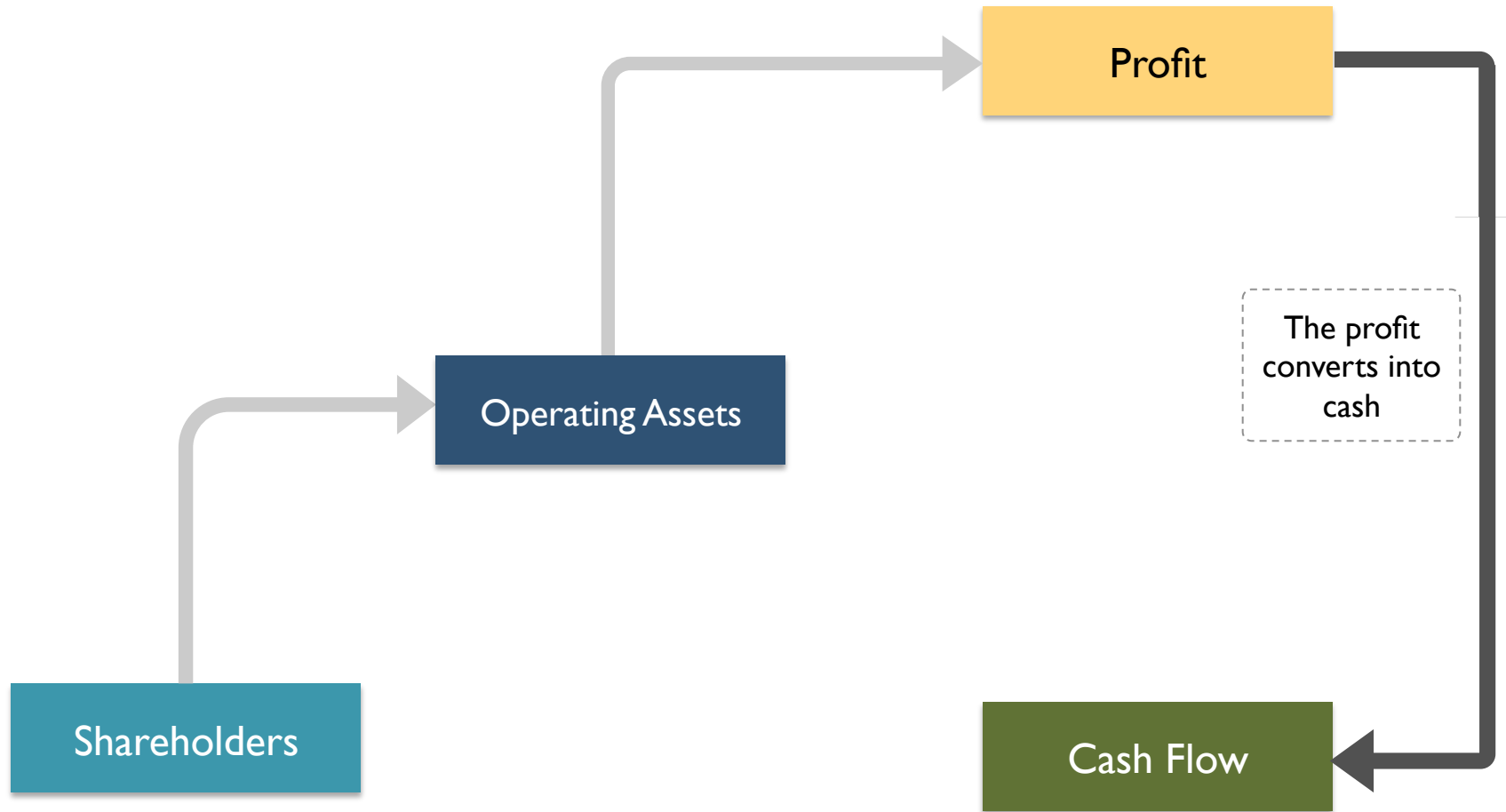
# The Business Cycle



# The Business Cycle

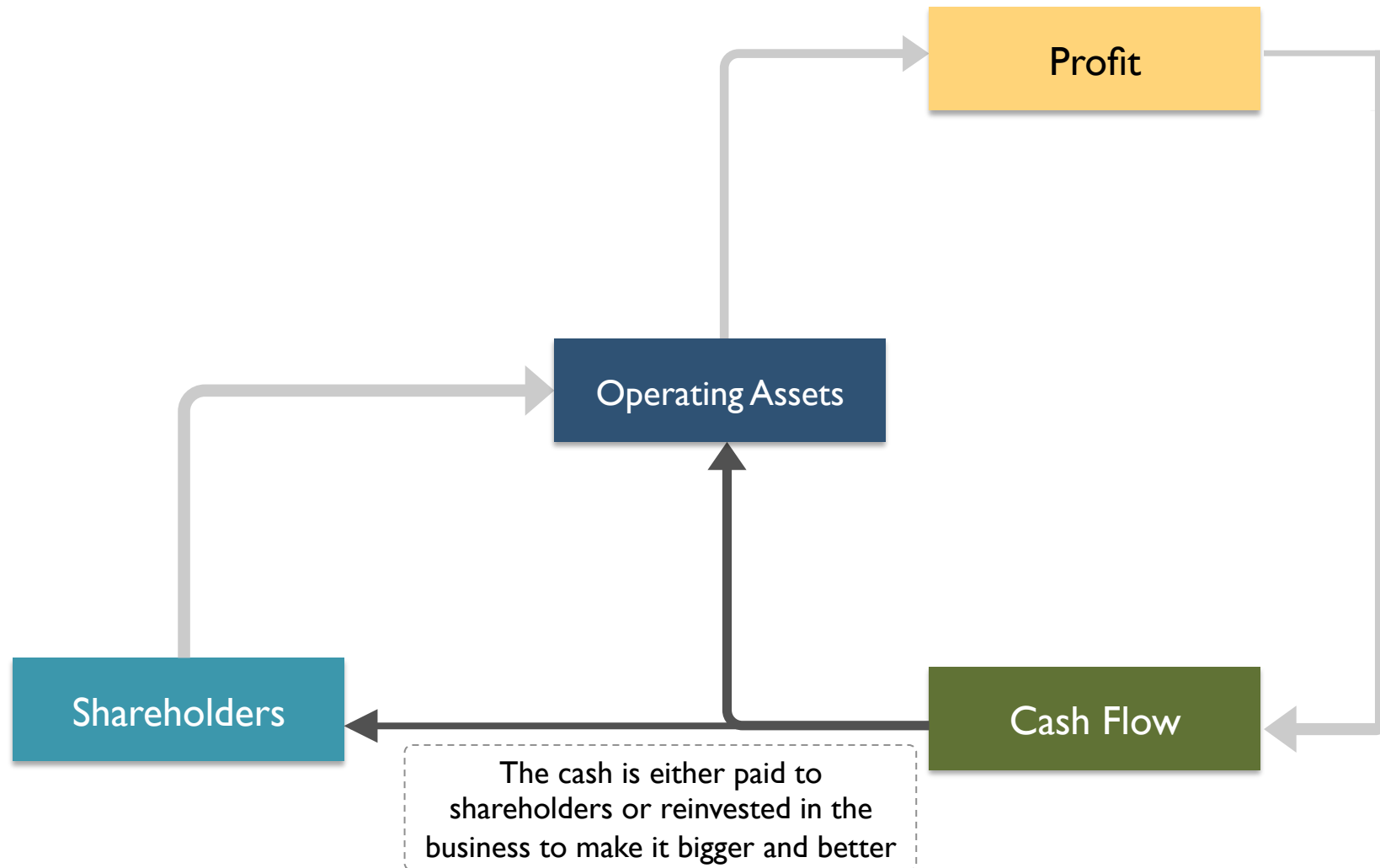


# The Business Cycle

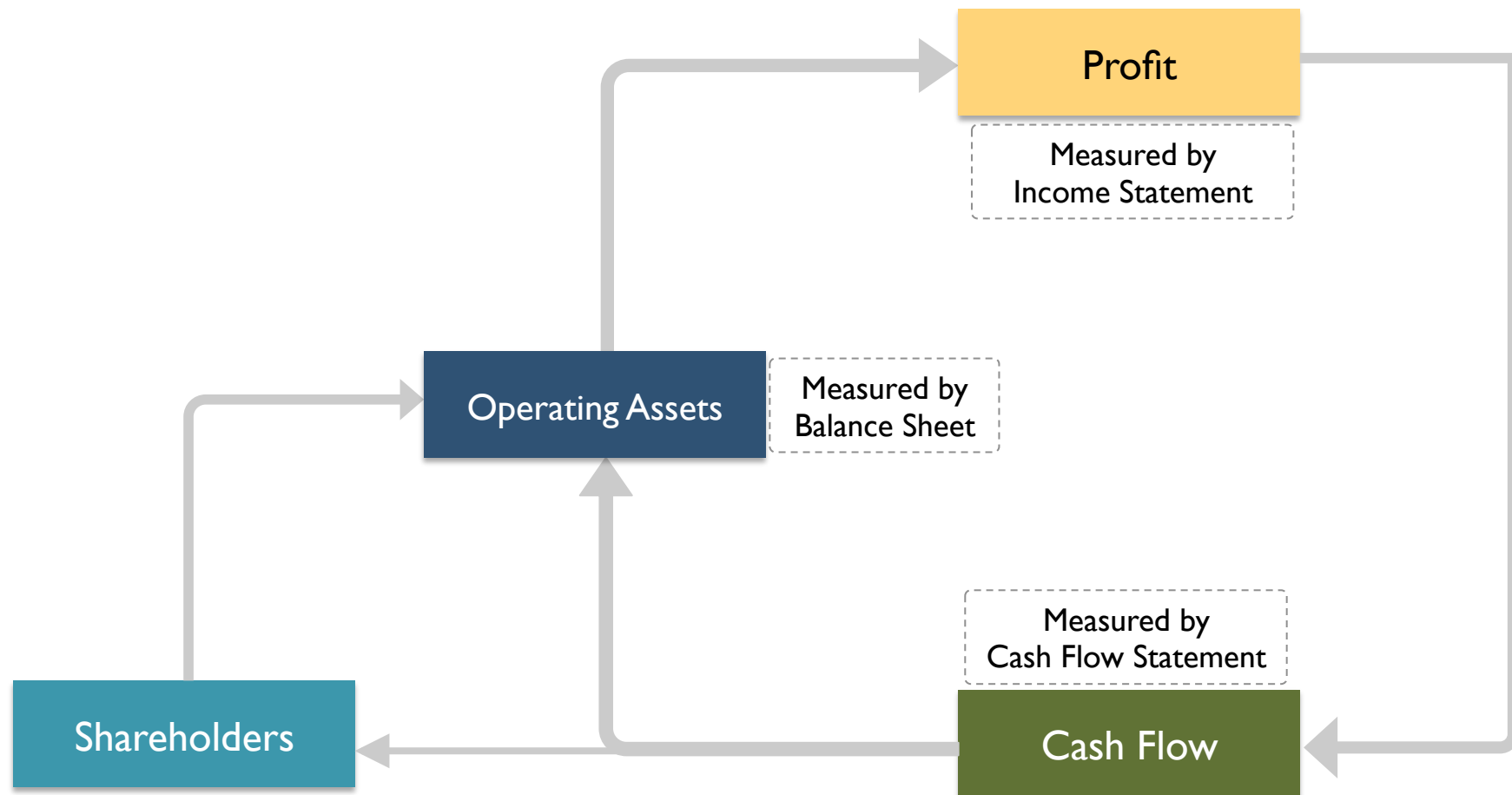




# The Business Cycle



# The Business Cycle and Accounting



# The Three Key Financial Statements

## Income Statement

- For the Period Statement
- Sales
- Expenses
- Profits

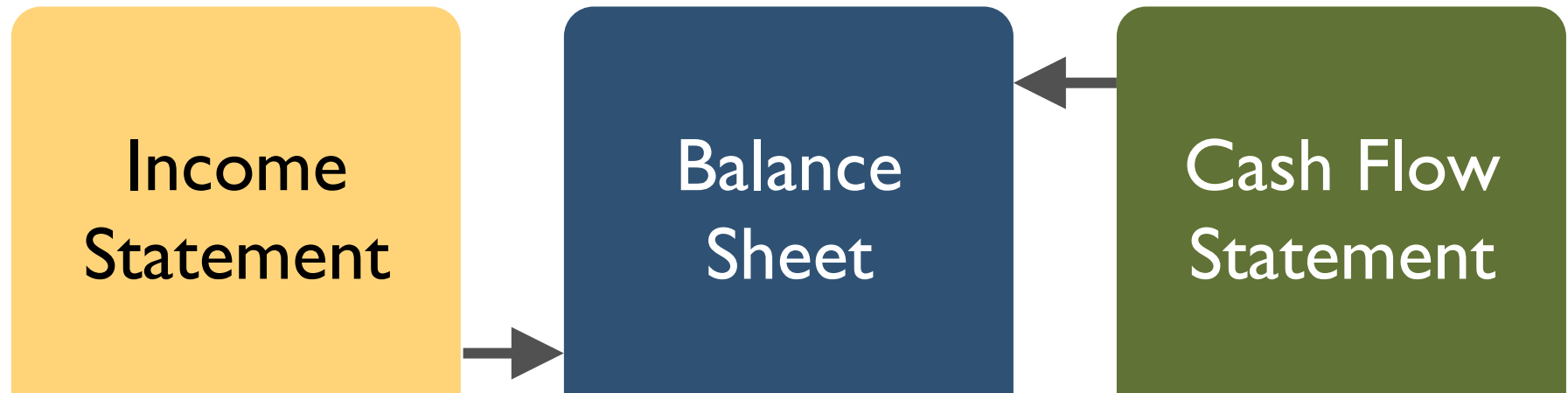
## Balance Sheet

- At the Period-end Statement
- Assets
- Liabilities
- Shareholders Equity

## Cash Flow Statement

- For the Period Statement
- Cash In
- Cash Out

# The Three Key Financial Statements



The Income Statement links to the Balance Sheet via Retained earnings

The Cash Flow Statement links to the Balance Sheet via Cash!

# The Income Statement

|                                          |     |
|------------------------------------------|-----|
| Sales                                    | x   |
| Cost of Goods Sold (CoGS)                | (x) |
| Gross Profit                             | x   |
| Sales, General and Admin Expenses (SG&A) | (x) |
| Operating Profit (EBITDA)                | x   |
| Depreciation & Amortization              | (x) |
| Operating Profit (EBIT)                  | x   |
| Interest Cost                            | (x) |
| Profit Before Tax (PBT)                  | x   |
| Tax                                      | (x) |
| Profit After Tax (PAT)                   | x   |

→ Cost of Making / buying your product

# The Income Statement

|                                          |     |                                        |
|------------------------------------------|-----|----------------------------------------|
| Sales                                    | x   |                                        |
| Cost of Goods Sold (CoGS)                | (x) | → Cost of Making / buying your product |
| Gross Profit                             | x   |                                        |
| Sales, General and Admin Expenses (SG&A) | (x) | → Cost of Supporting the business      |
| Operating Profit (EBITDA)                | x   |                                        |
| Depreciation & Amortization              | (x) |                                        |
| Operating Profit (EBIT)                  | x   |                                        |
| Interest Cost                            | (x) |                                        |
| Profit Before Tax (PBT)                  | x   |                                        |
| Tax                                      | (x) |                                        |
| Profit After Tax (PAT)                   | x   |                                        |

# The Income Statement

|                                          |     |                                        |
|------------------------------------------|-----|----------------------------------------|
| Sales                                    | x   |                                        |
| Cost of Goods Sold (CoGS)                | (x) | → Cost of Making / Buying Your Product |
| Gross Profit                             | x   |                                        |
| Sales, General and Admin Expenses (SG&A) | (x) | → Cost of Supporting the Business      |
| Operating Profit (EBITDA)                | x   |                                        |
| Depreciation & Amortization              | (x) | → Transfer of CapEx for Use of Assets  |
| Operating Profit (EBIT)                  | x   |                                        |
| Interest Cost                            | (x) |                                        |
| Profit Before Tax (PBT)                  | x   |                                        |
| Tax                                      | (x) |                                        |
| Profit After Tax (PAT)                   | x   |                                        |

# The Income Statement

|                                          |     |                                        |
|------------------------------------------|-----|----------------------------------------|
| Sales                                    | x   |                                        |
| Cost of Goods Sold (CoGS)                | (x) | → Cost of Making / Buying Your Product |
| Gross Profit                             | x   |                                        |
| Sales, General and Admin Expenses (SG&A) | (x) | → Cost of Supporting the Business      |
| Operating Profit (EBITDA)                | x   |                                        |
| Depreciation & Amortization              | (x) | → Transfer of CapEx for Use of Assets  |
| Operating Profit (EBIT)                  | x   |                                        |
| Interest Cost                            | (x) | → Cost of Financing the Business       |
| Profit Before Tax (PBT)                  | x   |                                        |
| Tax                                      | (x) |                                        |
| Profit After Tax (PAT)                   | x   |                                        |



# The Income Statement

|                                          |     |                                        |
|------------------------------------------|-----|----------------------------------------|
| Sales                                    | x   |                                        |
| Cost of Goods Sold (CoGS)                | (x) | → Cost of Making / Buying Your Product |
| Gross Profit                             | x   |                                        |
| Sales, General and Admin Expenses (SG&A) | (x) | → Cost of Supporting the Business      |
| Operating Profit (EBITDA)                | x   |                                        |
| Depreciation & Amortization              | (x) | → Transfer of CapEx for Use of Assets  |
| Operating Profit (EBIT)                  | x   |                                        |
| Interest Cost                            | (x) | → Cost of Financing the Business       |
| Profit Before Tax (PBT)                  | x   |                                        |
| Tax                                      | (x) | → Paying the Government                |
| Profit After Tax (PAT)                   | x   |                                        |

# Balance Sheet

$$\text{Assets} = \text{Liabilities} + \text{Equity}$$

- |                    |                         |                      |
|--------------------|-------------------------|----------------------|
| ▪ Long Term Assets | ▪ Long Term Liabilities | ▪ Shareholders' Fund |
| ▪ Current Assets   | ▪ Current Liabilities   |                      |

# Balance Sheet

| Assets                                                                                                                                                                                                                                                                                                                                                             | = | Liabilities                                                                                              | + | Equity                                                                 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|----------------------------------------------------------------------------------------------------------|---|------------------------------------------------------------------------|
| <ul style="list-style-type: none"> <li>▪ Long Term Assets <ul style="list-style-type: none"> <li>✓ Property (PP&amp;E)</li> <li>✓ Plant (PP&amp;E)</li> <li>✓ Equipment (PP&amp;E)</li> <li>✓ Investments</li> </ul> </li> <li>▪ Current Assets <ul style="list-style-type: none"> <li>✓ Inventories</li> <li>✓ Receivables</li> <li>✓ Cash</li> </ul> </li> </ul> |   | <ul style="list-style-type: none"> <li>▪ Long Term Liabilities</li> <li>▪ Current Liabilities</li> </ul> |   | <ul style="list-style-type: none"> <li>▪ Shareholders' Fund</li> </ul> |

# Balance Sheet

| Assets                                                                                                                                                                                                                                                                                                                                                             | = | Liabilities                                                                                                                                                                                                                                                                                                                                         | + | Equity                                                                 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|------------------------------------------------------------------------|
| <ul style="list-style-type: none"> <li>▪ Long Term Assets <ul style="list-style-type: none"> <li>✓ Property (PP&amp;E)</li> <li>✓ Plant (PP&amp;E)</li> <li>✓ Equipment (PP&amp;E)</li> <li>✓ Investments</li> </ul> </li> <li>▪ Current Assets <ul style="list-style-type: none"> <li>✓ Inventories</li> <li>✓ Receivables</li> <li>✓ Cash</li> </ul> </li> </ul> |   | <ul style="list-style-type: none"> <li>▪ Long Term Liabilities <ul style="list-style-type: none"> <li>✓ Long Term Debt</li> <li>✓ Provisions</li> <li>✓ Employee Benefits</li> </ul> </li> <li>▪ Current Liabilities <ul style="list-style-type: none"> <li>✓ Creditors</li> <li>✓ Short Term Loans</li> <li>✓ Taxes Payable</li> </ul> </li> </ul> |   | <ul style="list-style-type: none"> <li>▪ Shareholders' Fund</li> </ul> |

# Balance Sheet

| Assets                                                                                                                                                                                                                                                                                                                                                             | = | Liabilities                                                                                                                                                                                                                                                                                                                                         | + | Equity                                                                                                                                                                                              |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"> <li>▪ Long Term Assets <ul style="list-style-type: none"> <li>✓ Property (PP&amp;E)</li> <li>✓ Plant (PP&amp;E)</li> <li>✓ Equipment (PP&amp;E)</li> <li>✓ Investments</li> </ul> </li> <li>▪ Current Assets <ul style="list-style-type: none"> <li>✓ Inventories</li> <li>✓ Receivables</li> <li>✓ Cash</li> </ul> </li> </ul> |   | <ul style="list-style-type: none"> <li>▪ Long Term Liabilities <ul style="list-style-type: none"> <li>✓ Long Term Debt</li> <li>✓ Provisions</li> <li>✓ Employee Benefits</li> </ul> </li> <li>▪ Current Liabilities <ul style="list-style-type: none"> <li>✓ Creditors</li> <li>✓ Short Term Loans</li> <li>✓ Taxes Payable</li> </ul> </li> </ul> |   | <ul style="list-style-type: none"> <li>▪ Shareholders' Fund <ul style="list-style-type: none"> <li>✓ Common Stock</li> <li>✓ Securities Premium</li> <li>✓ Retained Earnings</li> </ul> </li> </ul> |

# Cash Flow Statement

Cash In

-

Cash Out

=

Cash Flow  
For The  
Period

# Cash Flow Statement



- Sales
- Share Issue
- New Loans

# Cash Flow Statement



- Sales
- Share Issue
- New Loans
- Expenses
- Assets Purchase (*CapEx*)
- Tax Payments
- Repayment of Capital



# Cash Flow Statement



- Sales
- Share Issue
- New Loans

- Expenses
- Assets Purchase  
(CapEx)
- Tax Payments
- Repayment of Capital

- Beginning cash
- +/-
- Cash flow for the period
- =
- Ending cash

# Cash Flow Statement



- Cash flows are often organized into three types:
  - ✓ Operating cash flows
  - ✓ Investing cash flows
  - ✓ Financing cash flows

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